

# AVI

GROWING GREAT BRANDS

## RESULTS FOR THE YEAR ENDED 30 JUNE 2026



# AVI

**AVI LIMITED**

ISIN: ZAE000049433

Share Code: AVI

Registration Number: 1944/017201/06

("AVI" or "the Group" or "the Company")

For more information please visit our website:  
[www.avi.co.za](http://www.avi.co.za)



## KEY FEATURES

Resilient performance in a challenging trading environment

Q4 sales materially impacted by the threat of unrest over the 30 June national protest action

Group revenue increased by 1,4%

Group operating profit increased by 4,4%

Group operating profit margin improved to 22,9%

Creamer category competition intensified, preventing a repeat of prior year's exceptional profit

I&J's fishing operating profit improved by 47,5% to R395,6 million

Abalone profit impacted by the R84,0 million non-cash biological asset revaluation

Fashion retail brands like-for-like revenue growth of 8,3% with volume growth in key brands

R110,3 million benefit from ongoing cost management and restructuring initiatives

Headline earnings per share up 5,3% to 767,9 cents

Strong cash generation supported a reduction in net debt

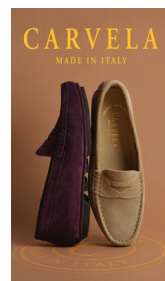
Capital expenditure of R387,2 million to support innovation, capability and product quality

Final dividend of 418 cents per share and total normal dividend up 5,9% to 663 cents per share

Special dividend of 300 cents per share

Dividend yield of 9,6% on 30 June 2026 closing share price

Return on capital employed of 35,7% for the 12 months to June 2026

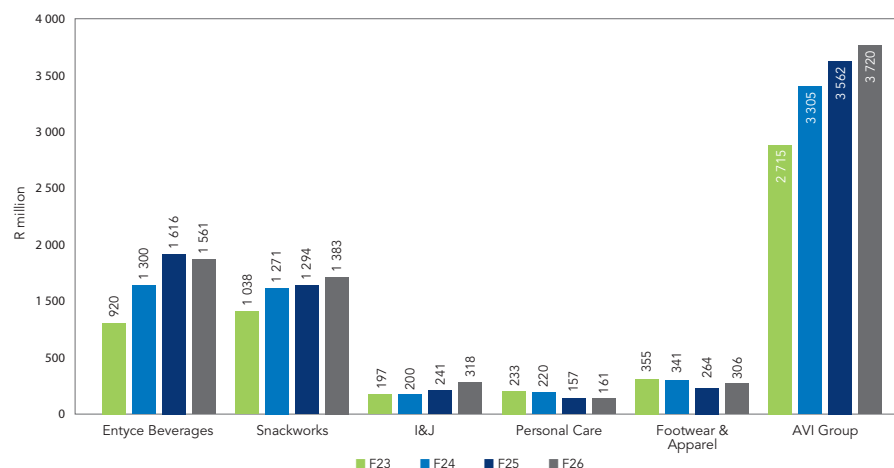


# RESULTS COMMENTARY

## GROUP OVERVIEW

AVI's results for the year ended 30 June 2026 reflect another resilient performance in what remains a challenging trading environment. The first semester benefitted from selling price increases, volume growth in several categories and sound margin management, supported by cost efficiency initiatives implemented in the prior year. The second semester was more challenging with weaker consumer demand exacerbated by materially higher fuel prices, sustained high interest rates and a generally more competitive environment. The last quarter's sales were substantially impacted by lower demand from distributors and wholesale customers who delayed purchases due to the threat of unrest surrounding the 30 June national protest action. Notwithstanding the challenges, the Group has delivered a sustained profit improvement over several years with a Group operating profit CAGR of 11,1% since F23.

Operating profit F23 – F26 (R'mil)



Group revenue grew by 1,4%, with first semester growth partially offset by weaker demand in some categories in the second semester. Entyce revenue declined 2,5%, reflecting the impact of lower sales across all beverage categories off the strong prior year base. Creamer sales volumes were supported by selling price reductions in response to competition. Demand across the remaining categories was subdued, particularly through the second semester, with the impact of lower sales volumes partially offset by selling price increases taken to recover higher commodity input costs. Snackworks revenue increased by 1,9%, supported by a stronger first semester, higher selling prices and benefits from innovation. Revenue growth was strongest in I&J, which benefitted from improved selling prices and incremental capacity from the additional freezer vessel, which supported improved export hake fillet sales volumes. This was partly offset by a decline in abalone sales in key export markets. Indigo's personal care revenue declined by 5,1% largely due to lower demand in the core deodorant body spray category. Innovation generated encouraging sales but not yet sufficient to offset declines across the broader portfolio. Footwear and Apparel brands delivered revenue growth of 2,1%, with improved footwear sales volumes in both the first and second semester. Growth was constrained by widespread discounting by big-box apparel retailers. The improved performance was supported by a stronger December trading period, and the non-repeat of prior year supply chain challenges in some brands.

## RESULTS COMMENTARY continued

Consolidated gross profit increased by 0,8% with the gross profit margin protected at 42,4%, compared with 42,7% in the prior year. The margin performance improved across most categories, except for Entyce, where competition constrained the exceptional prior year performance in the Creamer category. Selling and administrative expenses were well controlled, declining by 3,2% compared to the prior year, partially due to the ongoing benefits of restructuring initiatives implemented during the prior and current year. Operating profit increased by 4,4% from R3,56 billion to R3,72 billion, with the operating profit margin improving from 22,2% to 22,9%.

Net finance costs were lower than last year, supported by lower interest rates, lower average borrowing levels and strong cash generation. The effective tax rate was largely in line with the prior year. Headline earnings grew by 6,0% and headline earnings per share increased by 5,3% from 729,1 to 767,9 cents per share.

There were no material capital items in the current year. Prior year gains included profits on the disposal of the assets and business conducted by I&J's Umsobomvu joint venture.

Cash generation remained strong, with cash generated by operations before working capital changes increasing by 5,9% to R4,47 billion. The improvement was underpinned by the higher operating profit and increased adjustments for non-cash items, including the fair value adjustment to I&J's abalone stock. Working capital was well managed, increasing by R59,6 million. Capital expenditure of R387,2 million supported continued investment in innovation, improved manufacturing capability, product quality and customer service levels across our production facilities. Other material cash flows included ordinary dividends paid of R2,19 billion, taxation paid of R931,0 million and interest paid of R196,1 million. Net debt, excluding leases, was R1,14 billion at the end of June 2026 compared to R1,71 billion in the prior year.

### DIVIDEND

In line with the Group's normal dividend payout ratio the Board has declared a final ordinary dividend of 418 cents per share, resulting in a full year ordinary dividend of 663 cents, which is 5,9% higher than last year, and in line with the growth in headline earnings.

Strong cash generation has supported lower than targeted gearing levels and as a result the Board has also approved a special dividend of 300 cents per share. This results in an effective dividend yield of 9,6% on the 30 June 2026 closing share price of R100,53. Taking into consideration the special dividend, AVI's gearing is expected to increase to the upper range of our normal targeted operating levels in the 2027 year.

### SEGMENTAL REVIEW

Year ended 30 June

|                                   | SEGMENTAL REVENUE |             |             | SEGMENTAL OPERATING PROFIT |             |             |
|-----------------------------------|-------------------|-------------|-------------|----------------------------|-------------|-------------|
|                                   | 2026<br>R'm       | 2025<br>R'm | %<br>change | 2026<br>R'm                | 2025<br>R'm | %<br>change |
| <b>FOOD &amp; BEVERAGE BRANDS</b> | <b>13 710,9</b>   | 13 478,0    | 1,7         | <b>3 261,9</b>             | 3 151,1     | 3,5         |
| Entyce Beverages                  | <b>5 164,1</b>    | 5 298,4     | (2,5)       | <b>1 560,9</b>             | 1 615,9     | (3,4)       |
| Snackworks                        | <b>5 717,0</b>    | 5 611,8     | 1,9         | <b>1 383,0</b>             | 1 294,4     | 6,8         |
| I&J                               | <b>2 829,8</b>    | 2 567,8     | 10,2        | <b>318,0</b>               | 240,8       | 32,1        |
| <b>FASHION BRANDS</b>             | <b>2 529,4</b>    | 2 543,5     | (0,6)       | <b>466,6</b>               | 420,4       | 11,0        |
| Personal Care                     | <b>877,0</b>      | 924,3       | (5,1)       | <b>160,9</b>               | 156,7       | 2,7         |
| Footwear & Apparel                | <b>1 652,4</b>    | 1 619,2     | 2,1         | <b>305,7</b>               | 263,7       | 15,9        |
| <b>CORPORATE</b>                  |                   |             |             | <b>(8,6)</b>               | (9,6)       |             |
| <b>GROUP</b>                      | <b>16 240,3</b>   | 16 021,5    | 1,4         | <b>3 719,9</b>             | 3 561,9     | 4,4         |

## RESULTS COMMENTARY continued

### Entyce Beverages

Revenue decreased by 2,5% to R5,16 billion while operating profit declined by 3,4%, from R1,62 billion to R1,56 billion.

Tea revenue decreased by 2,1% compared to last year, driven by lower sales volumes and increased promotional support, partly offset by higher selling prices. Sales volumes declined across both the black tea and rooibos portfolios, with a particularly challenging second semester offsetting first half gains. In the domestic market, performance was impacted by constrained consumer demand, competition and reduced demand from wholesale customers and distributors, who delayed purchases in the last quarter due to the threat of unrest. Key international markets recorded volume declines, reflecting constrained consumer demand, competition and affordability constraints. Gross margins improved as selling price increases and factory efficiencies mitigated input cost inflation. Selling and administrative costs were well managed and ended lower than last year, supported by restructuring initiatives and the non-recurrence of restructuring implementation costs incurred in the prior year. The Tea category delivered a marginal improvement in operating profit and an improved operating profit margin, with the benefit of cost saving initiatives partly offset by lower gross profit.

Coffee revenue was marginally lower than last year with declines in our retail brands partially offset by growth from the Ciro out-of-home business. The affordable brewed and premium coffee categories achieved revenue growth underpinned by selling price increases, required to recover the impact of higher coffee bean prices and protect margins, partly offset by lower sales volumes. Affordable brewed coffee volumes were negatively impacted by wholesale customers and distributors deferring purchases over the last quarter due to the threat of unrest. Premium coffee volume benefitted from incremental volume delivered by flavour extensions across the Hug in a Mug speciality coffee range but this was not sufficient to recover declines from consumers downtrading to more affordable alternatives. Consumer affordability, high selling prices and aggressive competition remained a challenge with mixed instant revenue declining and more than offsetting the growth achieved across the premium and affordable brewed categories. Demand in the Ciro out-of-home business was affected by increased competition from lower priced options in garage forecourts and hospitality channels, as well as declines in some international markets. Gross profit margins ended in line with last year with manufacturing productivity initiatives, a favourable product mix in the Ciro out-of-home business and higher selling prices offsetting the deleveraging impact of lower volumes and increased input cost pressures. Selling and administrative costs decreased with benefits from restructuring initiatives and the non-recurrence of once-off restructuring costs incurred last year offsetting inflationary increases. This underpinned an improvement in operating profit and operating profit margins compared to last year.

Creamer revenue declined off the exceptional prior year base, with increased competition requiring targeted selling price reductions to support sales volumes. Sales volumes ended higher than last year, with a strong first semester performance offset by declines in the second half, including the impact of wholesale customer and distributor deferrals due to the threat of unrest. Gross profit margins declined as competition limited our ability to sustain the prior year base, notwithstanding benefits from factory efficiencies. Selling and administrative costs were lower, supported by restructuring initiatives and the non-recurrence of once-off restructuring costs incurred last year. Overall, the operating profit and operating profit margin declined off the high prior year base.

# RESULTS COMMENTARY continued

## Snackworks

Revenue of R5,72 billion was higher than last year while operating profit increased 6,8% from R1,29 billion to R1,38 billion. The operating profit margin increased from 23,1% to 24,2%.

Biscuit revenue grew 3,1% on last year supported by a strong first semester partly offset by declines in the second half. Selling price increases were implemented to ameliorate input cost pressures and protect margins, although sales volumes were lower. Volumes benefitted from improved demand for Bakers Choice Assorted over the festive season and from innovation launched in the current and prior years but not sufficiently to offset constrained category demand, lower volumes from Botswana and Zambia and the disruption to wholesale and distributor orders in the last quarter. Innovation continued to gain traction through a focus on affordability and accessibility, with products launched in the last two years contributing 3,6% of total biscuit volumes for the year. Gross profit margins were well protected, supported by factory efficiency initiatives and restructurings. Selling and administrative costs were lower as restructuring benefits and the non-recurrence of prior year restructuring costs more than offset inflationary increases. The Biscuit operating profit improved over the prior year, supported by a strong first semester, resulting in an improved operating profit margin.

Snacks' revenue decreased by 2,1% due to lower sales volumes across both the potato chip and maize extrude categories largely due to sustained competitor promotional activity, partly offset by higher selling prices. The potato chip category remained especially competitive, with benefits from flavour extensions across the Flanagan's range not sufficient to offset declines across the balance of the potato brands. Regionalised competition within the maize extrude category intensified, constraining selling prices and demand. Innovation and flavour extensions provided volume support, contributing 5,3% of total snacks volume, with key launches in the later part of the financial year expected to support future revenue growth. Gross profit was lower, but gross profit margin was maintained as factory efficiencies and selling price increases mitigated the impact of increased commodity costs and lower volumes. Selling and administrative costs were lower, benefitting from restructuring initiatives and the non-recurrence of once-off restructuring costs last year. Operating profit declined, with the operating profit margin ending in line with last year.

## I&J

Revenue of R2,83 billion was 10,2% higher than last year and operating profit increased from R240,8 million to R318,0 million. The operating profit margin improved from 9,4% to 11,2%.

Fishing revenue increased by 12,1%, with higher selling prices and increased hake sales volumes partly offset by the impact of a stronger realised Rand exchange rate on export sales. Revenue growth was stronger in export markets, where sound demand and pricing were aided by additional capacity from the new freezer vessel. Domestic revenue growth was lower, with volumes pressurised by competition and constrained demand. Operating costs were well managed, with the impact of higher fuel prices in the last quarter ameliorated through selling price increases and fuel hedges. Catch rates were marginally lower than last year, primarily due to a weaker fishing performance from the freezer fleet. Fishing profits improved from R268,2 million last year to R395,6 million.

The abalone market remained challenging, with the operating loss increasing from R27,4 million last year to R77,6 million due to category over-supply, weak selling prices and poor demand in key export markets. The impact of lower selling prices was exacerbated by the stronger Rand, resulting in an unfavourable non-cash biological asset fair value adjustment of R84,0 million (R38,1 million last year). Costs were effectively managed with the benefit of lower farm costs offset by the non-recurrence of prior year insurance income of R4,3 million.

# RESULTS COMMENTARY continued

## Personal Care

Indigo's revenue of R877,0 million was 5,1% lower than last year with the core deodorant body spray category remaining challenged by category declines and competitive intensity. Indigo's range rationalisation continued with a focus on rebuilding medium-term profitability. Demand for innovation, particularly in the fragrance category, was encouraging and provided good support to revenue.

The gross profit margin remained in line with last year with cost saving initiatives and price increases implemented to recover inflationary cost pressures. Selling and administrative costs were well managed and ended lower supported by savings from restructuring and efficiency initiatives. This was partly offset by once-off restructuring costs which are expected to provide benefits in the next financial year. The operating profit increased from R156,7 million to R160,9 million and the operating profit margin increased from 17,0% to 18,3%.

## Footwear and Apparel (Spitz, Kurt Geiger, Green Cross, Gant and Eden Park)

Revenue increased by 2,1% to R1,65 billion, driven by growth in footwear volumes, continued demand for core brands and improved product availability due to the earlier receipt of the summer seasonal ranges and fewer supply chain disruptions. Trading conditions remained challenging, with subdued consumer demand, elevated promotional activity, particularly from apparel retailers, and strong competition, resulting in targeted price reductions on selected categories. December trading was stronger, with revenue increasing by 10,5% and footwear volumes by 14,4%. Clothing revenue declined due to constrained demand and widespread deep discounting by big-box apparel retailers. The closure of the Green Cross retail business in the second semester of last year resulted in the closure of the last three remaining stores in the first half, with revenue reducing from R94,6 million to R39,8 million. Like-for-like revenue, excluding stores opened and closed in the last 24 months, increased by 8,3%.

Gross profit improved marginally due to higher footwear selling prices and the non-recurrence of prior year air freight costs incurred to address stock delays. This was partly offset by selective price reductions, inflation on core product input costs and the clearance of Green Cross inventory at lower margins. Selling and administrative expenses decreased, reflecting the benefits of restructuring initiatives and lower costs associated with the Green Cross closure, partly offset by inflationary pressures and higher fuel prices in the last quarter.

Operating profit increased by 15,9% from R263,7 million to R305,7 million with the operating profit margin improving to 18,5% from 16,3% last year. Excluding the impact of the Green Cross closure, operating profit increased by 7,2%, with an operating profit margin of 19,4%.

## OUTLOOK

The operating environment remains uncertain, both domestically and internationally, and tough trading conditions are expected to persist. Growth is likely to remain subdued until there is a meaningful improvement in the economy. In this environment increased competition may affect the Group's ability to protect margins in some categories. The Group's businesses remain focused on growing revenues but will respond to market conditions to achieve the appropriate balance between price, sales volumes and margins across all brands. A revised operating structure for the Entyce and Snackworks businesses was implemented from July 2026, with dedicated management teams which will strengthen our ability to remain competitive in the current environment. Innovation focused on affordability and in formats relevant to our consumers remains a priority. Products launched in the reporting financial year are expected to deliver improved volumes and will be supplemented by several meaningful launches planned across our food and personal care portfolios in the new financial year.

## RESULTS COMMENTARY continued

Global geopolitical events continue to impact on the outlook for higher interest rates, inflation and fuel prices. The paucity of domestic economic growth and SA's systemic unemployment levels are expected to constrain any improvement in disposable incomes in the coming financial year. Our input cost outlook, net of hedges, over the next financial year is expected to be benign with a large portion of the raw material and foreign exchange requirements for at least the first semester secured at rates that are supportive of sound profitability assuming reasonable sales volumes.

I&J's prospects remain materially dependent on the coming financial year's fishing performance, fuel prices and exchange rates. Demand in export markets remains strong, and any improvement in catch rates, which remain at historical lows, would materially support profit improvement. The trajectory of fuel prices remains uncertain but fuel hedges secured prior to the current volatility will dampen the impact of higher fuel prices for the first semester. The abalone business has been materially affected by category over-supply, weak selling prices, poor demand in key Asian markets and concomitant non-cash fair value adjustments. There are early signs of improving prices and should this be sustained, the abalone performance would exceed the prior year and could potentially return to profitability.

Notwithstanding the expectation of a difficult trading environment, the business remains well positioned to benefit significantly from any economic recovery. Capital projects that enhance our manufacturing capability, support innovation and product quality and reduce production costs will continue to be supported.

The above outlook statements have not been reviewed or reported on by AVI's external auditors.



**MIKE WATTERS**

Chairman

7 SEPTEMBER 2026



**SIMON CRUTCHLEY**

CEO

# SUMMARISED CONSOLIDATED BALANCE SHEET

|                                                                      | AUDITED<br>AT 30 JUNE |                 |
|----------------------------------------------------------------------|-----------------------|-----------------|
|                                                                      | 2026<br>R'm           | 2025<br>R'm     |
| <b>ASSETS</b>                                                        |                       |                 |
| <b>NON-CURRENT ASSETS</b>                                            |                       |                 |
| Property, plant and equipment                                        | 3 349,2               | 3 421,1         |
| Right-of-use assets                                                  | 430,9                 | 463,5           |
| Intangible assets and goodwill                                       | 934,5                 | 940,3           |
| Investments and other long-term assets                               | 24,4                  | 22,6            |
| Deferred taxation                                                    | 61,9                  | 58,6            |
|                                                                      | 4 800,9               | 4 906,1         |
| <b>CURRENT ASSETS</b>                                                |                       |                 |
| Inventories and biological assets                                    | 3 115,6               | 3 127,3         |
| Trade and other receivables including derivatives                    | 2 264,8               | 2 169,3         |
| Cash and cash equivalents                                            | 206,8                 | 294,5           |
|                                                                      | 5 587,2               | 5 591,1         |
| <b>TOTAL ASSETS</b>                                                  | <b>10 388,1</b>       | <b>10 497,2</b> |
| <b>EQUITY AND LIABILITIES</b>                                        |                       |                 |
| <b>CAPITAL AND RESERVES</b>                                          |                       |                 |
| <b>TOTAL EQUITY</b>                                                  | <b>5 861,3</b>        | <b>5 346,9</b>  |
| <b>NON-CURRENT LIABILITIES</b>                                       |                       |                 |
| Cash-settled share-based payment liabilities                         | 16,4                  | 17,5            |
| Lease liabilities                                                    | 391,3                 | 417,8           |
| Employee benefit liabilities                                         | 304,8                 | 300,0           |
| Deferred taxation                                                    | 382,9                 | 388,0           |
|                                                                      | 1 095,4               | 1 123,3         |
| <b>CURRENT LIABILITIES</b>                                           |                       |                 |
| Cash-settled share-based payment liabilities                         | 2,5                   | –               |
| Current borrowings including short-term portion of lease liabilities | 1 481,6               | 2 139,9         |
| Trade and other payables including derivatives                       | 1 905,6               | 1 855,4         |
| Current tax liabilities                                              | 41,7                  | 31,7            |
|                                                                      | 3 431,4               | 4 027,0         |
| <b>TOTAL EQUITY AND LIABILITIES</b>                                  | <b>10 388,1</b>       | <b>10 497,2</b> |
| <b>MOVEMENT IN NET DEBT</b>                                          |                       |                 |
| Opening balance                                                      | 1 711,9               | 876,3           |
| Short-term funding (repaid)/raised                                   | (658,6)               | 777,2           |
| Decrease in cash and cash equivalents                                | 89,8                  | 57,5            |
| Translation of cash equivalents of foreign subsidiaries              | (2,1)                 | 0,9             |
| <b>NET DEBT EXCLUDING IFRS 16 LEASE LIABILITY MOVEMENTS</b>          | <b>1 141,0</b>        | <b>1 711,9</b>  |
| IFRS 16 lease liabilities                                            | 525,1                 | 551,3           |
| <b>NET DEBT*</b>                                                     | <b>1 666,1</b>        | <b>2 263,2</b>  |

\* Comprises current borrowings plus IFRS 16 lease liabilities, less cash and cash equivalents.

# SUMMARISED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|                                                                                                                                                                    | AUDITED<br>YEAR ENDED 30 JUNE |             |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------|-------------|
|                                                                                                                                                                    | 2026<br>R'm                   | 2025<br>R'm | %<br>change |
| <b>REVENUE</b>                                                                                                                                                     | <b>16 240,3</b>               | 16 021,5    | 1,4         |
| Cost of sales                                                                                                                                                      | (9 350,7)                     | (9 184,0)   | 1,8         |
| <b>GROSS PROFIT</b>                                                                                                                                                | <b>6 889,6</b>                | 6 837,5     | 0,8         |
| Selling and administrative expenses, including other income                                                                                                        | (3 169,7)                     | (3 275,6)   | (3,2)       |
| <b>OPERATING PROFIT BEFORE CAPITAL ITEMS</b>                                                                                                                       | <b>3 719,9</b>                | 3 561,9     | 4,4         |
| Interest received                                                                                                                                                  | 5,0                           | 10,1        | (50,5)      |
| Finance costs                                                                                                                                                      | (196,1)                       | (236,8)     | (17,2)      |
| Share of equity-accounted loss of joint venture                                                                                                                    | –                             | (0,3)       | (100,0)     |
| Capital items                                                                                                                                                      | 0,8                           | 11,1        | (92,8)      |
| <b>PROFIT BEFORE TAXATION</b>                                                                                                                                      | <b>3 529,6</b>                | 3 346,0     | 5,5         |
| Taxation                                                                                                                                                           | (967,0)                       | (916,3)     | 5,5         |
| <b>PROFIT FOR THE YEAR</b>                                                                                                                                         | <b>2 562,6</b>                | 2 429,7     | 5,5         |
| <b>PROFIT ATTRIBUTABLE TO:</b>                                                                                                                                     |                               |             |             |
| Owners of AVI                                                                                                                                                      | 2 562,6                       | 2 429,7     | 5,5         |
| <b>OTHER COMPREHENSIVE PROFIT/(LOSS), NET OF TAX</b>                                                                                                               | <b>19,3</b>                   | (19,7)      |             |
| <i>Items that are or may be subsequently reclassified to profit or loss</i>                                                                                        |                               |             |             |
| Foreign currency translation differences                                                                                                                           | (1,2)                         | (3,1)       |             |
| Cash flow hedging reserve                                                                                                                                          | 37,5                          | (43,4)      |             |
| Taxation on items that are or may be subsequently reclassified to profit or loss                                                                                   | (10,1)                        | 11,7        |             |
| <i>Items that will never be reclassified to profit or loss</i>                                                                                                     |                               |             |             |
| Actuarial (loss)/gain recognised                                                                                                                                   | (9,4)                         | 20,7        |             |
| Taxation on items that will never be reclassified to profit or loss                                                                                                | 2,5                           | (5,6)       |             |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>                                                                                                                     | <b>2 581,9</b>                | 2 410,0     | 7,1         |
| <b>TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:</b>                                                                                                                 |                               |             |             |
| Owners of AVI                                                                                                                                                      | 2 581,9                       | 2 410,0     | 7,1         |
| Depreciation and amortisation of property, plant and equipment, right-of-use assets, fishing rights, trademarks and computer software included in operating profit | 609,3                         | 587,3       | 3,7         |
| <b>EARNINGS PER SHARE</b>                                                                                                                                          |                               |             |             |
| Basic earnings per share (cents) <sup>#</sup>                                                                                                                      | 768,1                         | 732,6       | 4,8         |
| Diluted basic earnings per share (cents) <sup>##</sup>                                                                                                             | 760,2                         | 721,2       | 5,4         |
| Headline earnings per share (cents) <sup>#</sup>                                                                                                                   | 767,9                         | 729,1       | 5,3         |
| Diluted headline earnings per share (cents) <sup>##</sup>                                                                                                          | 760,0                         | 717,8       | 5,9         |

<sup>#</sup> Basic earnings and headline earnings per share are calculated on a weighted average of 333 626 998 (30 June 2025: 331 671 159) ordinary shares in issue.

<sup>##</sup> Diluted basic earnings and diluted headline earnings per share are calculated on a weighted average of 337 101 300 (30 June 2025: 336 905 394) ordinary shares in issue.

# SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS

|                                                          | AUDITED YEAR ENDED<br>30 JUNE |                  |               |
|----------------------------------------------------------|-------------------------------|------------------|---------------|
|                                                          | 2026<br>R'm                   | 2025<br>R'm      | %<br>change   |
| <b>OPERATING ACTIVITIES</b>                              |                               |                  |               |
| Cash generated by operations                             | 4 407,4                       | 3 985,8          | 10,6          |
| Interest paid                                            | (196,1)                       | (236,8)          | (17,2)        |
| Taxation paid                                            | (931,0)                       | (892,4)          | 4,3           |
| <b>NET CASH AVAILABLE FROM OPERATING ACTIVITIES</b>      | <b>3 280,3</b>                | <b>2 856,6</b>   | <b>14,8</b>   |
| <b>INVESTING ACTIVITIES</b>                              |                               |                  |               |
| Interest received                                        | 5,0                           | 10,1             | (50,5)        |
| Property, plant and equipment acquired                   | (387,2)                       | (601,0)          | (35,6)        |
| Additions to intangible assets                           | (4,6)                         | (8,7)            | (47,1)        |
| Proceeds from disposals of property, plant and equipment | 11,4                          | 12,9             | (11,6)        |
| Other cash flows (to)/from investments                   | (1,9)                         | 22,0             | (108,6)       |
| <b>NET CASH UTILISED IN INVESTING ACTIVITIES</b>         | <b>(377,3)</b>                | <b>(564,7)</b>   | <b>(33,2)</b> |
| <b>FINANCING ACTIVITIES</b>                              |                               |                  |               |
| Short-term funding (repaid)/raised                       | (658,6)                       | 777,2            | (184,7)       |
| Lease liabilities repaid                                 | (141,5)                       | (150,6)          | (6,0)         |
| Payment to I&J BBBEE shareholders                        | (1,5)                         | (0,6)            | 150,0         |
| Ordinary dividends paid                                  | (2 191,2)                     | (2 037,3)        | 7,6           |
| Special dividend paid                                    | –                             | (938,1)          | (100,0)       |
| <b>NET CASH UTILISED IN FINANCING ACTIVITIES</b>         | <b>(2 992,8)</b>              | <b>(2 349,4)</b> | <b>27,4</b>   |
| <b>DECREASE IN CASH AND CASH EQUIVALENTS</b>             | <b>(89,8)</b>                 | <b>(57,5)</b>    | <b>(56,2)</b> |
| Cash and cash equivalents at beginning of year           | 294,5                         | 352,9            |               |
|                                                          | 204,7                         | 295,4            |               |
| Translation of cash equivalents of foreign subsidiaries  | 2,1                           | (0,9)            |               |
| <b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>          | <b>206,8</b>                  | <b>294,5</b>     |               |

# SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|                                                              | Share capital and premium R'm | Treasury shares R'm | Reserves R'm | Retained earnings R'm | I&J BBBEE shareholders R'm | Total equity R'm |
|--------------------------------------------------------------|-------------------------------|---------------------|--------------|-----------------------|----------------------------|------------------|
| <b>YEAR ENDED 30 JUNE 2026</b>                               |                               |                     |              |                       |                            |                  |
| Balance at 1 July 2025                                       | 279,4                         | (75,8)              | 461,9        | 4 788,0               | (106,6)                    | 5 346,9          |
| Profit for the year                                          | –                             | –                   | –            | 2 562,6               | –                          | 2 562,6          |
| <b>Other comprehensive profit</b>                            |                               |                     |              |                       |                            |                  |
| Foreign currency translation differences                     | –                             | –                   | (1,2)        | –                     | –                          | (1,2)            |
| Actuarial loss recognised, net of tax                        | –                             | –                   | (6,9)        | –                     | –                          | (6,9)            |
| Cash flow hedging reserve, net of tax                        | –                             | –                   | 27,4         | –                     | –                          | 27,4             |
| <b>Total other comprehensive profit</b>                      | –                             | –                   | 19,3         | –                     | –                          | 19,3             |
| <b>Total comprehensive income for the year</b>               | –                             | –                   | 19,3         | 2 562,6               | –                          | 2 581,9          |
| <b>Transactions with owners, recorded directly in equity</b> |                               |                     |              |                       |                            |                  |
| Share-based payments                                         | –                             | –                   | 88,4         | –                     | –                          | 88,4             |
| Deferred taxation on Group share scheme recharge             | –                             | –                   | 35,3         | –                     | –                          | 35,3             |
| Dividends paid                                               | –                             | –                   | –            | (2 191,2)             | –                          | (2 191,2)        |
| <b>Total contributions by and distributions to owners</b>    | –                             | –                   | 123,7        | (2 191,2)             | –                          | (2 067,5)        |
| <b>BALANCE AT 30 JUNE 2026</b>                               | <b>279,4</b>                  | <b>(75,8)</b>       | <b>604,9</b> | <b>5 159,4</b>        | <b>(106,6)</b>             | <b>5 861,3</b>   |
| <b>YEAR ENDED 30 JUNE 2025</b>                               |                               |                     |              |                       |                            |                  |
| Balance at 1 July 2024                                       | 279,4                         | (75,8)              | 354,2        | 5 333,7               | (106,6)                    | 5 784,9          |
| Profit for the year                                          | –                             | –                   | –            | 2 429,7               | –                          | 2 429,7          |
| <b>Other comprehensive loss</b>                              |                               |                     |              |                       |                            |                  |
| Foreign currency translation differences                     | –                             | –                   | (3,1)        | –                     | –                          | (3,1)            |
| Actuarial gain recognised, net of tax                        | –                             | –                   | 15,1         | –                     | –                          | 15,1             |
| Cash flow hedging reserve, net of tax                        | –                             | –                   | (31,7)       | –                     | –                          | (31,7)           |
| <b>Total other comprehensive loss</b>                        | –                             | –                   | (19,7)       | –                     | –                          | (19,7)           |
| <b>Total comprehensive income for the year</b>               | –                             | –                   | (19,7)       | 2 429,7               | –                          | 2 410,0          |
| <b>Transactions with owners, recorded directly in equity</b> |                               |                     |              |                       |                            |                  |
| Share-based payments                                         | –                             | –                   | 102,4        | –                     | –                          | 102,4            |
| Deferred taxation on Group share scheme recharge             | –                             | –                   | 25,0         | –                     | –                          | 25,0             |
| Dividends paid                                               | –                             | –                   | –            | (2 975,4)             | –                          | (2 975,4)        |
| <b>Total contributions by and distributions to owners</b>    | –                             | –                   | 127,4        | (2 975,4)             | –                          | (2 848,0)        |
| <b>BALANCE AT 30 JUNE 2025</b>                               | <b>279,4</b>                  | <b>(75,8)</b>       | <b>461,9</b> | <b>4 788,0</b>        | <b>(106,6)</b>             | <b>5 346,9</b>   |

# NOTES TO THE SUMMARISED CONSOLIDATED ANNUAL FINANCIAL STATEMENTS

for the year ended 30 June 2026

AVI Limited ("AVI" or the "Company") is a South African registered company. These summarised consolidated annual financial statements comprise the Company and its subsidiaries (together referred to as the "Group").

## 1. Basis of preparation

The summarised consolidated annual financial statements have been prepared in accordance with the requirements of the JSE Limited Listings Requirements for summarised reports, and the requirements of the Companies Act of South Africa applicable to summary financial statements. The Listings Requirements require summarised reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of IFRS® Accounting Standards as issued by the International Accounting Standards Board ("IFRS Accounting Standards") and the SAICA *Financial Reporting Guides* as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council and also, as a minimum, to contain the information required by IAS 34 – *Interim Financial Reporting*.

The accounting policies used in the preparation of the summarised consolidated annual financial statements were derived from and are in terms of IFRS Accounting Standards and are consistent with those accounting policies applied in the preparation of the previous consolidated annual financial statements.

The summarised consolidated annual financial statements are prepared in millions of South African Rands ("R'm") on the historical cost basis, except for derivative financial instruments, biological assets and liabilities for cash-settled share-based payment arrangements, which are measured at fair value.

There are no new, revised or amended accounting standards, effective from 1 July 2025, applicable to the Group.

### **New standards and interpretations in issue not yet effective**

The Group continuously evaluates the impact of new accounting standards, amendments to accounting standards and interpretations and assesses these for applicability to the Group. The new accounting standards and amendments to accounting standards issued which are material to the Group, but not yet effective on 30 June 2026, include:

#### ***IFRS 18 – Presentation and Disclosure of Financial Statements***

The new standard on presentation and disclosure of financial statements focuses on updates to the statement of profit or loss. The key new concepts introduced in IFRS 18 relate to:

- the structure of the statement of profit or loss;
- required disclosures in the financial statements for certain profit or loss performance measures that are reported outside an entity's financial statements; and
- enhanced principles on aggregation and disaggregation which apply to the primary financial statements and notes in general.

The Group is still assessing the impact of these amendments which are effective for the Group's annual reporting period beginning on 1 July 2027.

# NOTES TO THE SUMMARISED CONSOLIDATED ANNUAL FINANCIAL STATEMENTS continued

for the year ended 30 June 2026

## 2. Segmental results

|                                    | AUDITED<br>YEAR ENDED 30 JUNE |             |             |
|------------------------------------|-------------------------------|-------------|-------------|
|                                    | 2026<br>R'm                   | 2025<br>R'm | %<br>change |
| <b>SEGMENTAL REVENUE</b>           |                               |             |             |
| <i>Food &amp; Beverage brands</i>  | <b>13 710,9</b>               | 13 478,0    | 1,7         |
| Entyce Beverages                   | <b>5 164,1</b>                | 5 298,4     | (2,5)       |
| Snackworks                         | <b>5 717,0</b>                | 5 611,8     | 1,9         |
| I&J                                | <b>2 829,8</b>                | 2 567,8     | 10,2        |
| <i>Fashion brands</i>              | <b>2 529,4</b>                | 2 543,5     | (0,6)       |
| Personal Care                      | <b>877,0</b>                  | 924,3       | (5,1)       |
| Footwear & Apparel                 | <b>1 652,4</b>                | 1 619,2     | 2,1         |
| <i>Corporate and consolidation</i> | <b>–</b>                      | –           |             |
| Corporate                          | <b>173,9</b>                  | 175,0       | (0,6)       |
| Intersegment revenue               | <b>(173,9)</b>                | (175,0)     | (0,6)       |
| <b>GROUP</b>                       | <b>16 240,3</b>               | 16 021,5    | 1,4         |
| <b>SEGMENTAL OPERATING PROFIT</b>  |                               |             |             |
| <i>Food &amp; Beverage brands</i>  | <b>3 261,9</b>                | 3 151,1     | 3,5         |
| Entyce Beverages                   | <b>1 560,9</b>                | 1 615,9     | (3,4)       |
| Snackworks                         | <b>1 383,0</b>                | 1 294,4     | 6,8         |
| I&J                                | <b>318,0</b>                  | 240,8       | 32,1        |
| <i>Fashion brands</i>              | <b>466,6</b>                  | 420,4       | 11,0        |
| Personal Care                      | <b>160,9</b>                  | 156,7       | 2,7         |
| Footwear & Apparel                 | <b>305,7</b>                  | 263,7       | 15,9        |
| <i>Corporate</i>                   | <b>(8,6)</b>                  | (9,6)       |             |
| <b>GROUP</b>                       | <b>3 719,9</b>                | 3 561,9     | 4,4         |

# NOTES TO THE SUMMARISED CONSOLIDATED ANNUAL FINANCIAL STATEMENTS continued

for the year ended 30 June 2026

## 3. Revenue

Disaggregation of revenue from contracts with customers ("revenue") into categories that depict the nature, amount, timing and uncertainty of revenue.

The following table sets out revenue by geographical market:

| AUDITED<br>YEAR ENDED 30 JUNE 2026 |                      |                |         |                   |                        |               |                   |           |
|------------------------------------|----------------------|----------------|---------|-------------------|------------------------|---------------|-------------------|-----------|
| Geographical market                | Entyce Beverages R'm | Snackworks R'm | I&J R'm | Personal Care R'm | Footwear & Apparel R'm | Corporate R'm | Consolidation R'm | Total R'm |
| South Africa                       | 4 595,6              | 5 085,8        | 896,8   | 800,1             | 1 634,9                | 173,9         | (173,9)           | 13 013,2  |
| Other African countries            | 557,8                | 595,9          | 59,7    | 76,9              | 17,5                   | –             | –                 | 1 307,8   |
| Europe                             | 1,8                  | 7,0            | 1 462,0 | –                 | –                      | –             | –                 | 1 470,8   |
| Rest of the world                  | 8,9                  | 28,3           | 411,3   | –                 | –                      | –             | –                 | 448,5     |
| Total revenue                      | 5 164,1              | 5 717,0        | 2 829,8 | 877,0             | 1 652,4                | 173,9         | (173,9)           | 16 240,3  |

| AUDITED<br>YEAR ENDED 30 JUNE 2025 |                      |                |         |                   |                        |               |                   |           |
|------------------------------------|----------------------|----------------|---------|-------------------|------------------------|---------------|-------------------|-----------|
| Geographical market                | Entyce Beverages R'm | Snackworks R'm | I&J R'm | Personal Care R'm | Footwear & Apparel R'm | Corporate R'm | Consolidation R'm | Total R'm |
| South Africa                       | 4 719,9              | 4 948,8        | 827,7   | 844,9             | 1 607,8                | 175,0         | (175,0)           | 12 949,1  |
| Other African countries            | 568,1                | 627,3          | 54,0    | 79,4              | 11,4                   | –             | –                 | 1 340,2   |
| Europe                             | 1,1                  | 6,3            | 1 227,5 | –                 | –                      | –             | –                 | 1 234,9   |
| Rest of the world                  | 9,3                  | 29,4           | 458,6   | –                 | –                      | –             | –                 | 497,3     |
| Total revenue                      | 5 298,4              | 5 611,8        | 2 567,8 | 924,3             | 1 619,2                | 175,0         | (175,0)           | 16 021,5  |

The majority of revenue comprises revenue from the sale of goods. Less than 2% (2025: less than 2%) of total revenue comprises income arising from service agreements, rental agreements and trademark licence agreements.

# NOTES TO THE SUMMARISED CONSOLIDATED ANNUAL FINANCIAL STATEMENTS continued

for the year ended 30 June 2026

## 4. Determination of headline earnings

|                                                                | AUDITED<br>YEAR ENDED 30 JUNE |                |             |
|----------------------------------------------------------------|-------------------------------|----------------|-------------|
|                                                                | 2026<br>R'm                   | 2025<br>R'm    | %<br>change |
| Profit for the year attributable to owners of AVI              | 2 562,6                       | 2 429,7        | 5,5         |
| Total capital items after taxation                             | (0,6)                         | (11,5)         | (94,8)      |
| Gain on disposal of vessels/rights in Umsobomvu joint venture  | –                             | (12,6)         | (100,0)     |
| Net (profit)/loss on disposal of property, plant and equipment | (0,8)                         | 0,2            | (500,0)     |
| Impairment of property, plant and equipment                    | –                             | 0,5            | (100,0)     |
| Impairment of right-of-use assets                              | –                             | 0,8            | (100,0)     |
| Taxation attributable to capital items                         | 0,2                           | (0,4)          | (150,0)     |
| <b>HEADLINE EARNINGS</b>                                       | <b>2 562,0</b>                | <b>2 418,2</b> | <b>6,0</b>  |
| <b>HEADLINE EARNINGS PER ORDINARY SHARE (CENTS)</b>            | <b>767,9</b>                  | <b>729,1</b>   | <b>5,3</b>  |
| <b>DILUTED HEADLINE EARNINGS PER ORDINARY SHARE (CENTS)</b>    | <b>760,0</b>                  | <b>717,8</b>   | <b>5,9</b>  |

|                                                    | Number of<br>shares | Number of<br>shares | %<br>change |
|----------------------------------------------------|---------------------|---------------------|-------------|
| Weighted average number of ordinary shares         | 333 626 998         | 331 671 159         | 0,6         |
| Weighted average diluted number of ordinary shares | 337 101 300         | 336 905 394         | 0,1         |

## 5. Cash generated by operations

|                                                             | AUDITED<br>YEAR ENDED 30 JUNE |                |             |
|-------------------------------------------------------------|-------------------------------|----------------|-------------|
|                                                             | 2026<br>R'm                   | 2025<br>R'm    | %<br>change |
| Cash generated by operations before working capital changes | 4 467,0                       | 4 216,6        | 5,9         |
| Changes in working capital                                  | (59,6)                        | (230,8)        | (74,2)      |
| <b>CASH GENERATED BY OPERATIONS</b>                         | <b>4 407,4</b>                | <b>3 985,8</b> | <b>10,6</b> |

# NOTES TO THE SUMMARISED CONSOLIDATED ANNUAL FINANCIAL STATEMENTS continued

for the year ended 30 June 2026

## 6. Property, plant and equipment and commitments

The Group acquired assets with a cost of R387,2 million (2025: R601,0 million). Assets with a net book value of R10,6 million were disposed by the Group (2025: R13,0 million), resulting in a net profit on disposal of R0,8 million (2025: net loss on disposal of R0,2 million).

|                                                                   | AUDITED<br>YEAR ENDED 30 JUNE |             |
|-------------------------------------------------------------------|-------------------------------|-------------|
|                                                                   | 2026<br>R'm                   | 2025<br>R'm |
| Capital expenditure commitments for property, plant and equipment | 236,4                         | 139,5       |
| Contracted for                                                    | 170,6                         | 103,8       |
| Authorised but not contracted for                                 | 65,8                          | 35,7        |

It is anticipated that this expenditure will be financed by cash resources, cash generated from operating activities and existing borrowing facilities. Other contractual commitments have been entered into in the normal course of business.

## 7. Fair value classification and measurement

The Group measures derivative foreign exchange contracts, fuel swaps, biological assets and cash-settled share-based payment arrangements at fair value.

Cash-settled share-based payment arrangements include the BBBEE arrangement between the Group and Twincitiesworld, the value of which is determined using the Monte Carlo option pricing model. The fair value of the liability is measured in line with the requirements of IFRS 2 – *Share-Based Payment*, with the main drivers of inputs being I&J Limited's historical earnings, funding rates and expected dividend flows. The estimated fair value is based on subsequent modelled earnings for each reported period until vesting date.

All assets and liabilities for which fair value is measured or disclosed in the financial statements in accordance with IFRS 13 – *Fair Value Measurement*, are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities.  
 Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices).  
 Level 3 – Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

The fair value of foreign exchange contracts and fuel swaps is determined using a forward pricing model with reference to quotes from financial institutions. Significant inputs into the Level 2 fair value measurement include yield curves as well as market interest rates and foreign exchange rates. The estimated fair values of recognised financial instruments approximate their carrying amounts based on the nature or maturity period of the financial instruments.

# NOTES TO THE SUMMARISED CONSOLIDATED ANNUAL FINANCIAL STATEMENTS continued

for the year ended 30 June 2026

## 7. Fair value classification and measurement continued

Biological assets comprise abalone which is farmed by I&J. The fair value of these assets is disclosed as Level 3 per the fair value hierarchy, with the fair value determined using a combination of the market comparison and cost technique as prescribed by IAS 41 – *Biological Assets*.

There were no transfers between Levels 1, 2 or 3 of the fair value hierarchy for the year ended 30 June 2026.

Further information about the assumptions made in measuring fair values is included in the consolidated annual financial statements available on the Company's website [www.avi.co.za](http://www.avi.co.za).

## 8. Post-reporting date events

No material events that meet the requirements of IAS 10 have occurred since the reporting date.

## 9. Dividend declaration

Notice is hereby given that a gross final normal dividend No. 109 of 418 cents per share for the year ended 30 June 2026 and a gross special dividend No. 110 of 300 cents per share have been declared payable to shareholders of ordinary shares. Both dividends have been declared out of income reserves and will be subject to dividend withholding tax at a rate of 20%. Consequently, a net final normal dividend of 334,4 cents per share and a net special dividend of 240 cents per share will be distributed to those shareholders who are not exempt from paying dividend tax. The special dividend is subject to Exchange Control approval. A further announcement will be released on SENS once Exchange Control approval has been obtained. In terms of dividend tax legislation, the dividend tax amount due will be withheld and paid over to the South African Revenue Service by a nominee company, stockbroker or Central Securities Depository Participant ("CSDP") (collectively "regulated intermediary") on behalf of shareholders. However, all shareholders should declare their status to their regulated intermediary, as they may qualify for a reduced dividend tax rate or exemption. AVI's issued share capital at the declaration date is 341 649 966 ordinary shares. AVI's tax reference number is 9500/046/71/0. The salient dates relating to the payment of the dividend are as follows:

|                                           |                            |
|-------------------------------------------|----------------------------|
| Finalisation date                         | Tuesday, 6 October 2026    |
| Last day to trade cum dividend on the JSE | Tuesday, 13 October 2026   |
| First trading day ex dividend on the JSE  | Wednesday, 14 October 2026 |
| Record date                               | Friday, 16 October 2026    |
| Payment date                              | Monday, 19 October 2026    |

In accordance with the requirements of Strate Limited, no share certificates may be dematerialised or rematerialised between Wednesday, 14 October 2026, and Friday, 16 October 2026, both days inclusive.

Dividends in respect of certificated shareholders will be transferred electronically to shareholders' bank accounts on payment date. Following the discontinuation of cheque payments by most South African banks, AVI no longer issues cheques and all payments will only be made into a nominated bank account by electronic funds transfer. Shareholders who have not yet provided their bank account details to Computershare Investor Services Proprietary Limited are reminded to contact Computershare on 0861 100 950 with their bank account details into which the dividends can be paid electronically. Shareholders who hold dematerialised shares will have their accounts at their CSDP or broker credited on Monday, 19 October 2026.

# NOTES TO THE SUMMARISED CONSOLIDATED ANNUAL FINANCIAL STATEMENTS continued

for the year ended 30 June 2026

## 10. Reports of the independent auditor and annual financial statements

The summarised consolidated annual financial statements for the year ended 30 June 2026 have been audited by Ernst & Young Inc., who expressed an unmodified opinion thereon. The auditor also expressed an unmodified opinion on the consolidated annual financial statements from which these summarised consolidated annual financial statements were derived. The auditor's report on the summarised consolidated annual financial statements does not necessarily report on all of the information contained in this announcement. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's engagement they should obtain a copy of the auditor's report on the summarised consolidated annual financial statements and of the auditor's report on the consolidated annual financial statements which are available for inspection at the Company's registered office. The consolidated annual financial statements and auditor's report are also available on the Company's website [www.avi.co.za](http://www.avi.co.za).

## 11. Preparer of financial statements

These summarised financial statements have been prepared under the supervision of Justin O'Meara CA(SA), the AVI Group Chief Financial Officer.

## 12. Annual report

The integrated annual report for the year ended 30 June 2026 will be made available on the Company's website on or about Friday, 9 October 2026. Shareholders will be notified of its availability by an announcement on SENS. The integrated annual report will include the notice convening the Annual General Meeting of shareholders, to be held on Tuesday, 10 November 2026.

# ADMINISTRATION AND PRINCIPAL SUBSIDIARIES

## ADMINISTRATION

### Company registration

AVI Limited ("AVI")  
Reg No: 1944/017201/06  
Share code: AVI  
ISIN: ZAE000049433

### Company Secretary

Vivien Crystal

### Business address and registered office

2 Harries Road  
Illovo  
Johannesburg 2196  
South Africa

#### Postal address

PO Box 1897  
Saxonwold 2132  
South Africa

Telephone: +27 (0)11 502 1300  
Telefax: +27 (0)11 502 1301  
E-mail: [info@avi.co.za](mailto:info@avi.co.za)  
Website: [www.avi.co.za](http://www.avi.co.za)

### Auditors

Ernst & Young Inc.

### Sponsor

The Standard Bank of South Africa Limited

### Commercial bankers

FirstRand Bank Limited

### Transfer secretaries

Computershare Investor Services  
Proprietary Limited

#### Business address

Rosebank Towers  
15 Biermann Avenue  
Rosebank  
Johannesburg 2196

#### Postal address

Private bag X9000  
Saxonwold 2132  
South Africa  
Telephone: +27 (0)11 370 5000  
Telefax: +27 (0)11 370 5271

## PRINCIPAL SUBSIDIARIES

### Food & Beverage Brands

**National Brands Limited**  
Reg No: 1948/029389/06  
(incorporating Entyce Beverages and Snackworks)

30 Sloane Street  
Bryanston 2021

PO Box 5159  
Rivonia 2128

#### Managing director – Snackworks

Michael Koursaris  
Telephone: +27 (0)11 707 7000  
Telefax: +27 (0)11 707 7799

#### Managing director – Entyce Beverages

Ted Willcox  
Telephone: +27 (0)11 707 7000  
Telefax: +27 (0)11 707 7799

## I&J

**Irvin & Johnson Holding Company Proprietary Limited**  
Reg No: 2004/013127/07

1 Davidson Street  
Woodstock  
Cape Town 7925

PO Box 1628  
Cape Town 8000

#### Managing director

Roger Coppin  
Telephone: +27 (0)21 440 7800  
Telefax: +27 (0)21 440 7270

## FASHION BRANDS

### Personal Care

**Indigo Brands Proprietary Limited**  
Reg No: 2003/009934/07

16 – 20 Evans Avenue  
Epping 1 7460

PO Box 3460  
Cape Town 8000

#### Managing director

Roger Coppin  
Telephone: +27 (0)21 507 8500  
Telefax: +27 (0)21 507 8501

### Footwear & Apparel

**A&D Spitz Proprietary Limited**  
Reg No: 1999/025520/07

30 Sloane Street  
Bryanston 2021

PO Box 782916  
Sandton 2145

#### Acting managing director

Simon Crutchley  
Telephone: +27 (0)11 707 7300  
Telefax: +27 (0)11 707 7763

# DIRECTORS

## Executive

Simon Crutchley  
*(Chief Executive Officer)*

Justin O'Meara  
*(Chief Financial Officer)*

Michael Koursaris  
*(Business Development Director)*

## Independent non-executive

Mike Watters *(Chairman)*<sup>1,2,3</sup>

Alexandra Muller<sup>3,4</sup>

Steven Robinson<sup>4</sup>

Maserame Mouyeme<sup>3,4</sup>

Valerie Davies<sup>2</sup>

<sup>1</sup> British.

<sup>2</sup> Member of the Remuneration, Nomination and Appointments Committee.

<sup>3</sup> Member of the Social and Ethics Committee.

<sup>4</sup> Member of the Audit and Risk Committee.



AVI

[WWW.AVI.CO.ZA](http://WWW.AVI.CO.ZA)