

AVI

RESULTS FOR THE
SIX MONTHS ENDED
31 DECEMBER 2025



GROWING GREAT BRANDS



AVI

AVI LIMITED

ISIN: ZAE000049433 Share code: AVI
Registration number: 1944/017201/06
("AVI" or "the Group" or "the Company")

**For more information please visit our website:
www.avi.co.za**

AVI

AVI Limited presentation to shareholders & analysts
for the six months ended 31 December 2025



notes

AGENDA

- Key features and results history
- Group financial results
- Performance
- Prospects
- Questions and answers



AVI | GROWING GREAT BRANDS

notes

KEY FEATURES

- Sound profit growth in a consumer environment which remains constrained
- Group revenue increased by 4,9%
- Sales volume growth in biscuits supported by innovation
- Strong December performance in the fashion retail portfolio with higher footwear volumes
- Gross margins well managed in a complex environment
- I&J fishing profits improved, partially offset by continued pressure in the abalone business
- R39,4 million benefit realised from restructuring initiatives implemented last year



AVI | GROWING GREAT BRANDS

notes

KEY FEATURES

- Group operating profit increased by 11,6%
- Headline earnings per share up 11,7% to 455,1 cents
- Robust cash generation – 95,6% cash to EBITDA conversion
- Return on capital employed of 35,9% for the 12 months to December 2025
- Interim dividend of 245 cents per share, up 11,4%

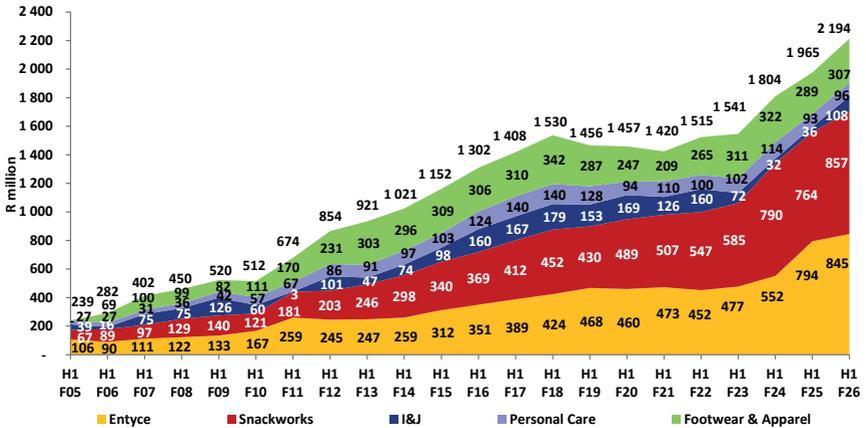


AVI | GROWING GREAT BRANDS

notes

RESULTS HISTORY

Operating profit history



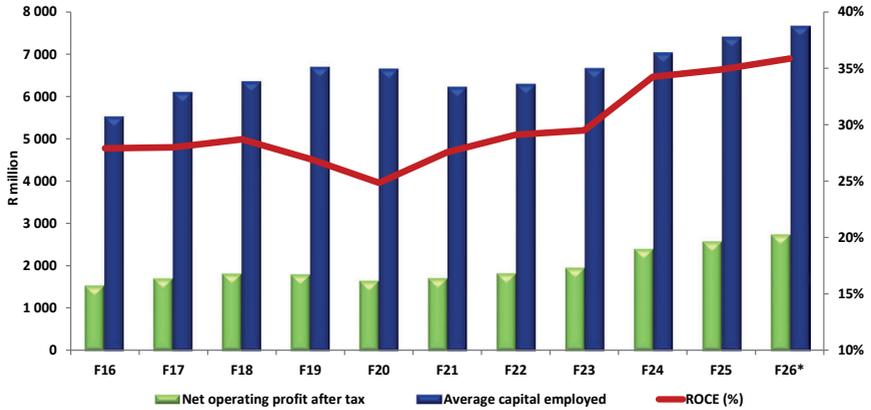
- Sound operating profit growth with sustained growth over an extended period
- Compound annual growth of 11,1% since H1 F05
- Group operating profit margins have increased from 10,0% in F05 to 24,7% in the current year



notes

RESULTS HISTORY

Return on capital employed



* F26 represents a rolling 12 month period to 31 December 2025

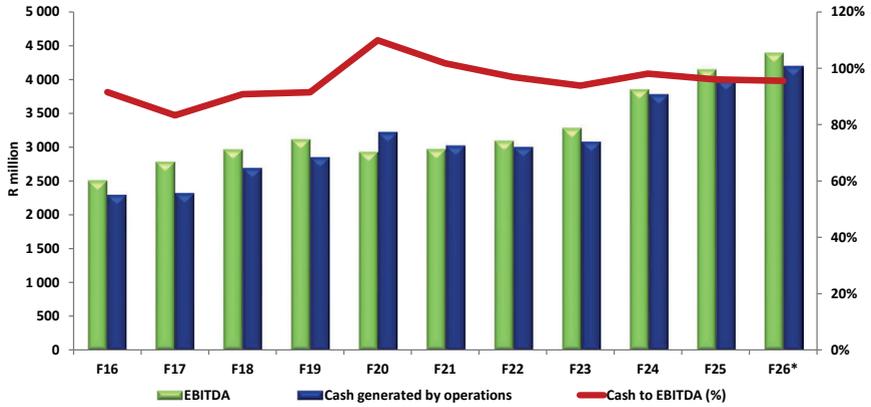
■ High return maintained in challenging trading environment

AVI | GROWING GREAT BRANDS

notes

RESULTS HISTORY

Cash conversion



* F26 represents a rolling 12 month period to 31 December 2025

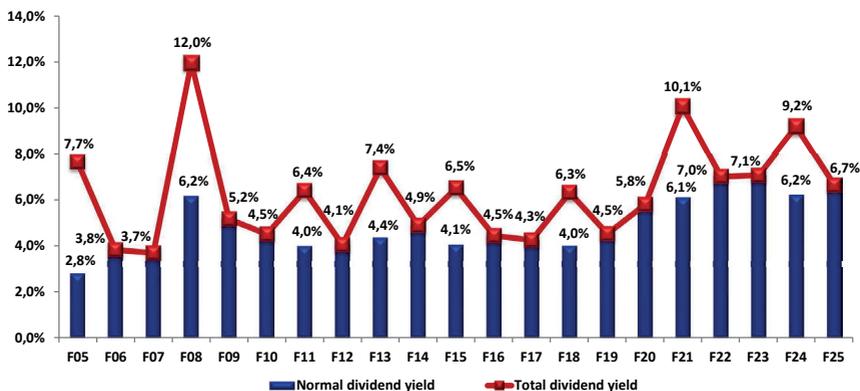
■ Strong conversion of earnings to cash

AVI | GROWING GREAT BRANDS

notes

RESULTS HISTORY

Dividend yield (Year end)



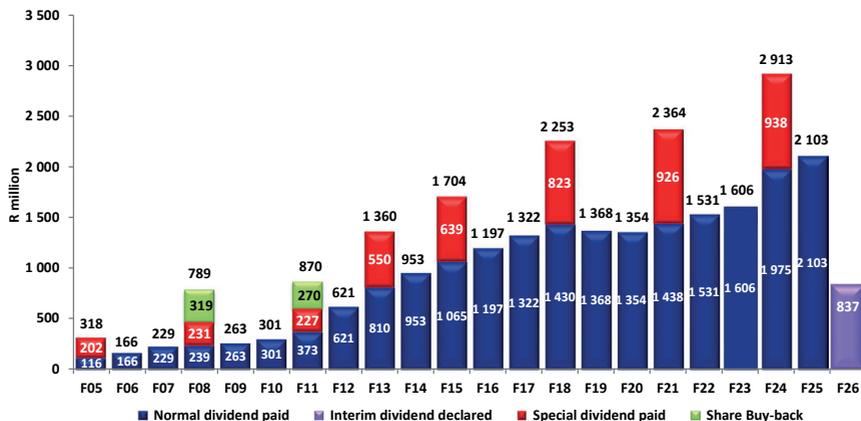
- Based on share price at end of each year (R94,13 at end June 2025)
- Total dividend yield includes payments out of share premium and special dividends
- Excludes share buy-backs



notes

RESULTS HISTORY

Returns to shareholders



■ Effective payout ratio from F05 = 95,0% of headline earnings

■ R5,8 billion returned to shareholders since F24

AVI | GROWING GREAT BRANDS

notes

AVI

Group Financial Results



notes

GROUP FINANCIAL RESULTS

Income statement

	H1 F26 Rm	H1 F25 Rm	%Δ
Revenue	8 883,2	8 470,9	4,9
Cost of sales	(5 018,2)	(4 835,4)	3,8
Gross profit	3 865,0	3 635,5	6,3
<i>Gross profit margin %</i>	<i>43,5</i>	<i>42,9</i>	<i>1,4</i>
Selling and administrative expenses	(1 671,3)	(1 670,4)	0,1
Operating profit	2 193,7	1 965,1	11,6
<i>Operating profit margin %</i>	<i>24,7</i>	<i>23,2</i>	<i>6,5</i>
Net financing cost	(106,7)	(107,5)	(0,7)
Capital items before tax	0,2	17,4	
<i>Effective tax rate %</i>	<i>27,4</i>	<i>27,3</i>	<i>0,4</i>
Headline earnings	1 515,6	1 350,2	12,3
<i>HEPS (cps)</i>	<i>455,1</i>	<i>407,5</i>	<i>11,7</i>

AVI | GROWING GREAT BRANDS

notes

GROUP FINANCIAL RESULTS

Business unit financial results

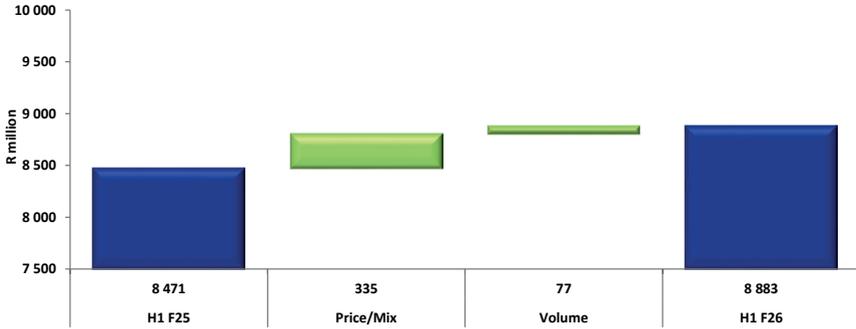
	Segmental Revenue			Segmental Operating Profit			Operating Margin	
	H1 F26 Rm	H1 F25 Rm	Δ %	H1 F26 Rm	H1 F25 Rm	Δ %	H1 F26 %	H1 F25 %
Food & Beverage brands	7 297,1	6 884,6	6,0	1 810,8	1 594,2	13,6	24,8	23,2
Entyce Beverages	2 734,9	2 616,5	4,5	845,0	794,3	6,4	30,9	30,4
Snackworks	3 251,1	3 069,9	5,9	857,4	763,8	12,3	26,4	24,9
I&J	1 311,1	1 198,2	9,4	108,4	36,1	200,3	8,3	3,0
Fashion brands	1 586,1	1 586,3	(0,0)	402,2	381,6	5,4	25,4	24,1
Personal Care	470,0	506,6	(7,2)	95,6	92,5	3,4	20,3	18,3
Footwear & Apparel	1 116,1	1 079,7	3,4	306,6	289,1	6,1	27,5	26,8
Corporate				(19,3)	(10,7)			
Group	8 883,2	8 470,9	4,9	2 193,7	1 965,1	11,6	24,7	23,2

 **GROWING GREAT BRANDS**

notes

GROUP FINANCIAL RESULTS

Movement in group revenue



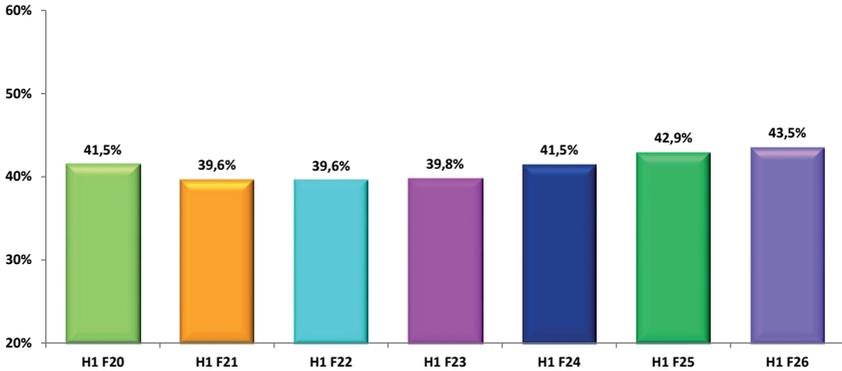
- Price increases across most categories to offset inflationary cost pressures
- Volume growth from creamer, biscuits, I&J, footwear and good support from innovation
- Selling prices proactively managed to balance volume and value relationships in complex environment

AVI | GROWING GREAT BRANDS

notes

GROUP FINANCIAL RESULTS

Gross profit margin



- Gross profit margins supported by improved I&J profitability and ongoing management of margins across the rest of the business
- Continued focus on cost control, efficiency initiatives, disciplined hedging and restructuring initiatives to protect margins

AVI | GROWING GREAT BRANDS

notes

GROUP FINANCIAL RESULTS

Impact of restructuring initiatives

	Total benefit realised H1 FY26 Rm	Expected annualised benefit Rm
Entyce & Snackworks	22,5	45,9
Indigo	3,5	6,0
Spitz	9,3	16,1
Shared Services	4,1	8,1
Group	39,4	76,1

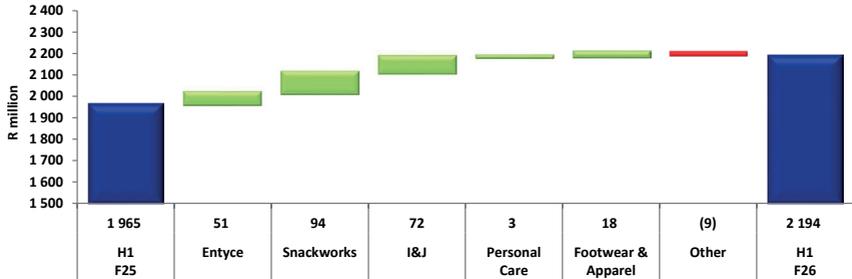
- Restructuring initiatives implemented across the Group in prior year with benefits realised in H1 and further benefits expected in H2



notes

GROUP FINANCIAL RESULTS

Operating profit 11,6% higher



- Entyce: Improved performance in tea and coffee partly offset by decline in creamer off strong base
- Snackworks: Biscuit and snacks profits higher due to increased biscuit volumes, benefits from innovation and efficiency and restructuring initiatives implemented
- I&J: Materially improved fishing profits partly offset by lower abalone result
- Personal Care: Falling demand in deodorant body spray category, as well as increased competition and discounting offset by cost savings
- Footwear and Apparel: Improved festive season trading underpinned by demand and improved availability

AVI GROWING GREAT BRANDS

notes

GROUP FINANCIAL RESULTS

Cash flow, gearing and return on capital

	H1 F26 Rm	H1 F25 Rm	%Δ
Cash generated by operations	2 366,7	2 155,1	9,8
<i>Working capital to revenue % *</i>	25,3	24,3	4,1
Capital expenditure	(206,1)	(424,8)	(51,5)
Cash from investments – proceeds from JV	0,1	20,5	(99,5)
Net debt	2 148,7	2 554,3	(15,9)
<i>Net debt / capital employed %</i>	27,8	33,8	(17,8)
<i>Return on capital employed % *</i>	35,9	34,2	5,0
Normal dividend (cps)	245	220	11,4

* Represents 12 months to 31 December

- Continued strong conversion of earnings into cash
- Working capital well managed with increase due to strong sales in last few months and timing of inventory receipts
- Capital investment lower with last year including the purchase of the I&J freezer vessel
- Lower net debt levels remain in target range
- Strong ROCE underpinned by earnings growth

AVI | GROWING GREAT BRANDS

notes

ENTYCE

BEVERAGES
A DIVISION OF NATIONAL BRANDS LIMITED



Performance



notes



Income statement

	H1 F26 Rm	H1 F25 Rm	%Δ
Revenue	2 734,9	2 616,5	4,5
Operating profit	845,0	794,3	6,4
<i>Operating profit margin %</i>	30,9	30,4	1,6

■ Good growth in Tea profit

- Price increases to ameliorate input cost inflation
- Domestic volume growth supported by Five Roses and Freshpak brands
- Gross profit margins benefit from a favourable product mix and savings from factory efficiencies and headcount reduction
- Distribution cost savings and benefits from restructuring initiatives



AVI | GROWING GREAT BRANDS

notes



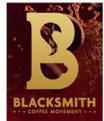
Income statement

	H1 F26 Rm	H1 F25 Rm	%Δ
Revenue	2 734,9	2 616,5	4,5
Operating profit	845,0	794,3	6,4
<i>Operating profit margin %</i>	30,9	30,4	1,6

■ Meaningful improvement in Coffee profit

- Selling price increases required to recover higher Robusta and Arabica commodity prices
- Volume growth in premium coffee from flavour extensions on Hug in a Mug and improved House of Coffee bean volumes
- Mixed instant constrained by consumer affordability, higher selling prices and competition
- Out-of-home benefitted from higher selling prices and volume growth in forecourts, restaurants and business channels
- Margin improvement supported by a favourable mix, factory cost savings and improved out-of-home profitability

AVI | GROWING GREAT BRANDS



notes



Sales volume and selling prices

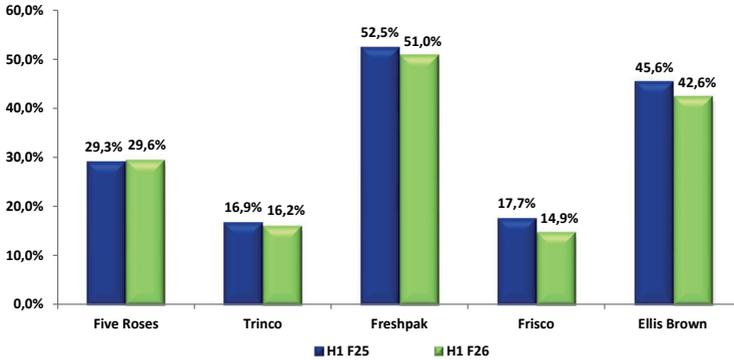
	% Δ H1 F26 vs H1 F25	Comments
Tea revenue growth	5,2	
Volume	0,1	<i>Growth in the domestic market on Five Roses and Freshpak brands offset by International decline</i>
Ave. selling price	5,0	<i>Price increases taken last year and in August 2025 and favourable product mix</i>
Coffee revenue decline	(0,7)	
Volume	(14,1)	<i>Declines in mixed instant and affordable brewed partly offset by growth in premium coffee</i>
Ave. selling price	15,7	<i>Price increases in March 2025 and August 2025 to recover rising raw material costs</i>
Creamer revenue growth	6,3	
Volume	9,5	<i>Volume growth driven by increased promotional activity to support demand</i>
Ave. selling price	(3,0)	<i>Increased discounting to support demand and combat competition</i>



notes

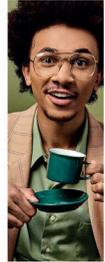


Market shares – 12 months value



- Short term market shares reflect targeted price / volume balance in volatile market
- Market share reflects formal retail only
- Sustained strong contribution from wholesale channel

AVI | GROWING GREAT BRANDS

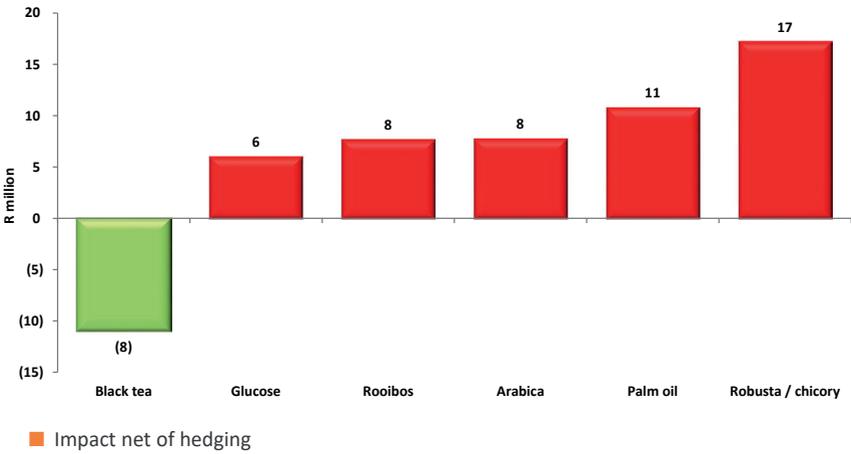


notes



Raw material costs

Cost impact of raw materials and commodities consumed in the period (H1 F26 vs H1 F25):



notes

Snackworks

That's Good Times!



Performance



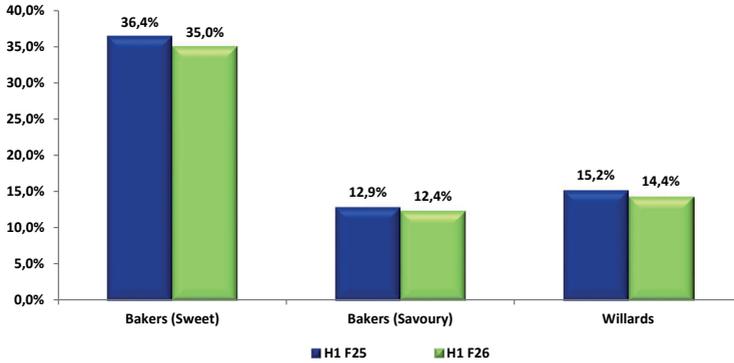
notes

Sales volume and selling prices

	% Δ H1 F26 vs H1 F25	Comments
Biscuits revenue growth	7,6	
Volume	1,5	<i>Growth in sweet and savoury segments with incremental volume from innovation launched</i>
Ave. selling prices	6,1	<i>Impact of price increases taken in March 2025</i>
Snacks revenue growth	0,0	
Volume	(4,6)	<i>Lower volumes in both potato chips and maize extrudes, partly offset by volumes from newly launched flavours and lower priced formats</i>
Ave. selling prices	4,8	<i>Benefit of price increases taken in March 2025</i>

notes

Market shares – 12 months value



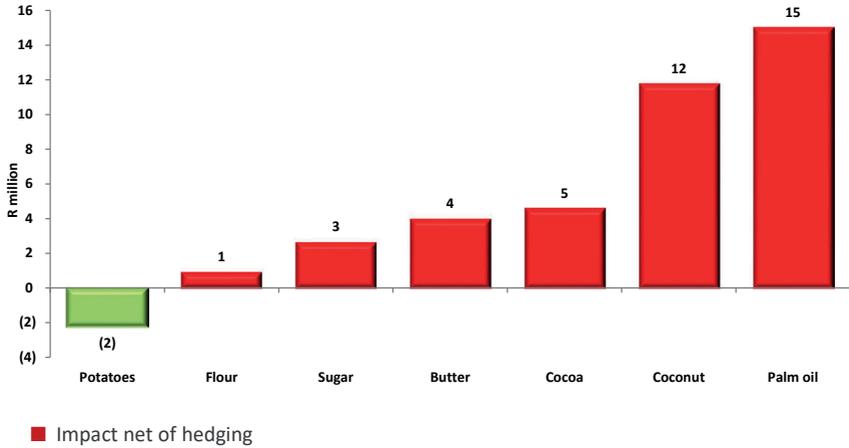
- Balanced price / volume
- Market share reflects formal retail only
- Sustained contribution from wholesale channels



notes

Raw material costs

Cost impact of raw materials and commodities consumed in the period (H1 F26 vs H1 F25):



notes



Performance



notes



Income statement

	H1 F26 Rm	H1 F25 Rm	%Δ
Revenue	1 311,1	1 198,2	9,4
Operating profit	108,4	36,1	200,3
<i>Operating profit margin %</i>	8,3	3,0	176,7

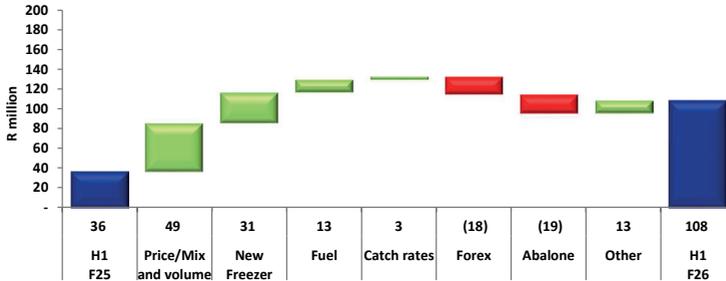
- Challenging year for Abalone with operating loss increasing
 - Over supply, constrained selling prices and weak demand in key Asian markets
 - Unfavourable fair value adjustment of R37,7 million recognised
 - Costs effectively managed with farm costs lower
 - Non-recurrence of prior year insurance income



notes



Operating profit



- Selling prices and volumes better across both the domestic and export markets
- New freezer vessel benefit (started fishing in February 2025)
- Reduction in fuel prices partially offset by impact of fuel hedge mark-to-market
- Catch rate improvement primarily driven by the wet fleet with freezer fleet catch rates declining
- Abalone impacted by reduced pricing and unfavourable non-cash biological asset fair value adjustment

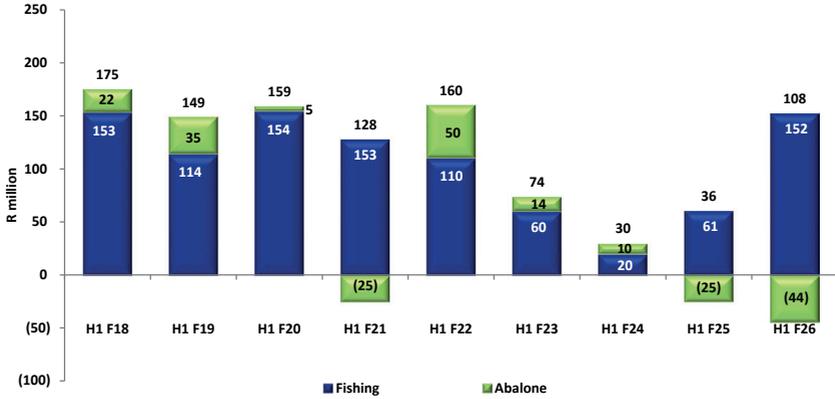
AVI | GROWING GREAT BRANDS



notes



Profit history



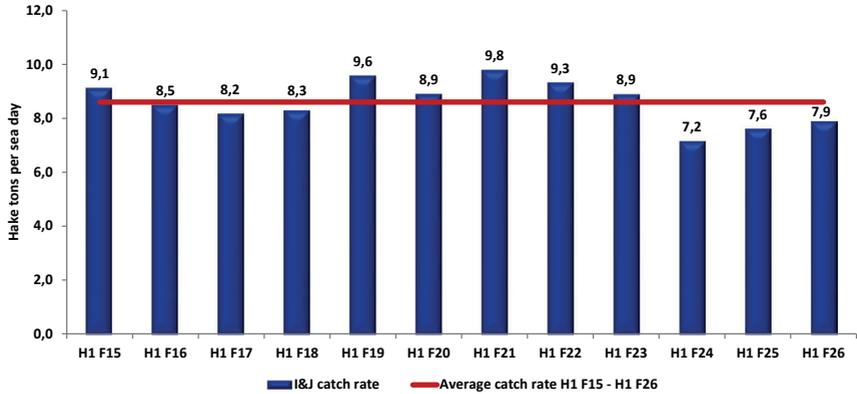
- Improved fishing performance with benefit from additional capacity
- Abalone adversely impacted by reduced demand and constrained selling prices in key markets

AVI | GROWING GREAT BRANDS

notes



Fishing performance



- Improvement in wet vessel catch rates partly offset by declines in freezer vessel catch rates
- Catch rates better but remain below historical average



notes



Sales volume and selling prices (Hake)

	% Δ H1 F26 vs H1 F25	Comments
I&J Domestic revenue growth	7,1	
Volume	2,4	<i>Improved Food Service volumes partly offset by decline in retail which remains competitive</i>
Ave. selling prices	4,6	<i>Price increases taken in July 2025 to mitigate cost pressure</i>
I&J Export revenue growth	15,0	
Volume	8,8	<i>Sound demand with added capacity aiding an improvement in frozen-at-sea volumes</i>
Ave. selling prices	5,7	<i>Price increases taken to mitigate cost pressure partly offset by stronger Rand</i>

AVI | GROWING GREAT BRANDS

notes



indigo brands

YARDLEY
LONDON

LENTHERIC
LONDON - PARIS

exclamation

Performance



notes



indigo brands

Income statement

	H1 F26 Rm	H1 F25 Rm	%Δ
Revenue	470,0	506,6	(7,2)
Operating profit	95,6	92,5	3,4
<i>Operating profit margin %</i>	20,3	18,3	10,9

■ Indigo profit increase

- ❑ Core deodorant body spray category impacted by falling category demand in weak discretionary income environment
- ❑ Aggressive competitor discounting reduced category selling prices
- ❑ Good initial demand for innovations launched
- ❑ Gross margins protected with softening input costs ameliorating increased promotional spend
- ❑ Selling and administrative costs lower with savings from restructuring last year and timing of marketing investment

AVI | GROWING GREAT BRANDS



notes



Sales volume and selling prices

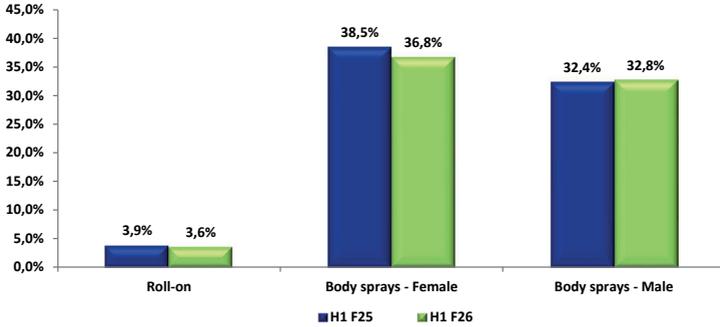
	% Δ H1 F26 vs H1 F25	Comments
Personal Care revenue decline	(7,2)	
Volume	(11,7)	<i>Lower core body spray and fragrance category volumes partly offset by benefit of innovation launched</i>
Ave. selling price	4,9	<i>February 2025 price increase partly offset by increased discounting</i>



notes



Market shares – 12 months value



- Balanced price / volume in constrained and competitive environment
- Female portfolio decline reflects reduced Yardley and Lenthéric share
- Male body spray market share growth driven by Lenthéric
- Market share reflects formal retail market

AVI GROWING GREAT BRANDS



notes

FOOTWEAR AND APPAREL

Income statement

	H1 F26 Rm	H1 F25 Rm	%Δ
Revenue	1 116,1	1 079,7	3,4
Operating profit	306,6	289,1	6,1
<i>Operating profit margin %</i>	27,5	26,8	2,6

- Operating profit growth supported by improved footwear volumes
 - Good demand for core brands and improved availability
 - Strong December revenue and footwear volume growth
 - Clothing performance constrained by widespread discounting
 - Green Cross closure results in R37,9 million reduction in revenue
 - Gross profit margin lower but remains healthy
 - Costs effectively managed

AVI | GROWING GREAT BRANDS



notes

FOOTWEAR AND APPAREL

Sales volume and selling prices

	% Δ H1 F26 vs H1 F25	Comments
Spitz and Kurt Geiger Footwear revenue growth	9,9	
Volume	13,3	<i>Sound demand and improved stock availability with non repeat of prior year supply chain disruptions</i>
Ave. selling price	(3,0)	<i>Price reductions on key styles to counter widespread discounting in retail</i>
KG Clothing revenue decline	(11,9)	<i>Increased competition necessitating specific discounting to manage inventory partly offset by increased contribution from lower priced Signate range</i>

AVI GROWING GREAT BRANDS

notes

AVI

International

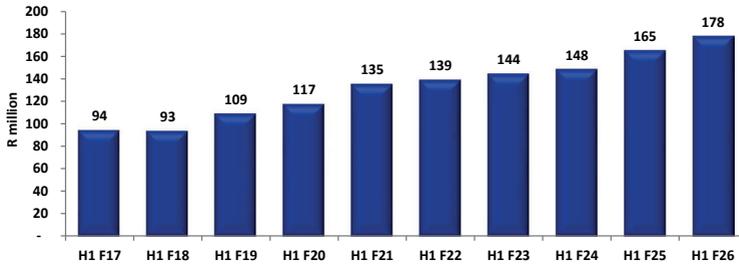
Performance



notes

INTERNATIONAL

Operating profit history



■ Profit growth across majority of subsidiary and distributor markets partly offset by decline in Botswana

- Price increases in line with domestic businesses in response to inflation
- Botswana performance impacted by difficult macro environment
- Mozambique growth off weak prior year but currency availability issues persist
- Costs well managed with benefits from prior year restructuring offset by increased marketing

AVI | GROWING GREAT BRANDS



notes

INTERNATIONAL

Entyce, Snackworks and Indigo – Non RSA sales

	H1 F26 Rm	H1 F25 Rm	%Δ
International Revenue	638,0	663,0	(3,8)
<i>% of Grocery and Personal Care brands</i>	9,9	10,7	(7,5)
International Operating Profit	177,6	165,0	7,6
<i>% of Grocery and Personal Care brands</i>	9,9	10,0	(1,0)
	%	%	
International Operating Profit Margin	27,8	24,9	11,7
<i>Grocery and Personal Care brands Operating Profit Margin</i>	27,9	26,7	4,5

AVI | GROWING GREAT BRANDS



notes

AVI

H2 Prospects



notes

AVI GROUP

Prospects for H2

- Sustain profitability for Entyce, Snackworks and Indigo in complex demand environment
 - ❑ Constrained consumer demand environment expected to persist
 - ❑ Increased competition in our categories may put pressure on margins
 - ❑ Moderation of commodity costs in some areas, together with strong Rand, will provide protection to support lower inflation
 - ❑ Large portion of H2 raw material and foreign exchange requirements secured
 - ❑ Continued price / volume management essential to protect long-term profitability given demand risks
 - ❑ Cost management, including investment in production efficiencies remain a focus
 - ❑ Initiatives implemented last year and in H1 to deliver savings in H2
 - ❑ Focus on delivering innovations that support category performance

AVI | GROWING GREAT BRANDS



notes

AVI GROUP

Prospects for H2

- I&J's prospects materially dependent on fishing performance, fuel prices and exchange rates
 - ❑ Acquisition of freezer vessel to annualise from February 2025
 - ❑ Stronger Rand detracts from earnings but currency hedges secured at levels favourable to current ruling spot-rate
 - ❑ 5,0% decrease in total allowable catch not a factor unless material improvement in catch rates
 - ❑ Continued focus on cost structures and simplification of business model
 - ❑ Short term catch rates / size mix remain lower than long term average
- Abalone performance dependent on improved demand and selling prices
 - ❑ Performance may remain below historical levels in the short term
 - ❑ Continued focus on efficiency and farm costs



AVI | GROWING GREAT BRANDS

notes

AVI GROUP

Prospects for H2

■ Footwear and Apparel

- ❑ Retail environment expected to remain intensely competitive
- ❑ Ongoing price / volume management essential through tough demand cycle and ongoing discounts
- ❑ Non-repeat of the Green Cross closure costs incurred last year
- ❑ Ongoing focus on cost control and improving operating metrics
 - Retail densities
 - Staff costs
 - New locations being evaluated
- ❑ Online trading capabilities in selected brands



AVI | GROWING GREAT BRANDS

notes

AVI GROUP

Prospects for H2

	H2 F26 Planned Rm	F26 Total Planned Rm
Tea packaging line replacements and upgrades	13	22
Coffee and Creamer line upgrades and refurbishments	23	30
Biscuit line upgrades, improvements and innovation	39	65
Shared services vehicle additions and replacements	9	34
I&J vessel dry-docks and upgrades	47	79
I&J processing plant replacement and upgrade	26	32
Various factory upgrade projects	38	38
Water backup and treatment	7	16
Retail store relocations, refurbishments and new store	6	20
	208	336
Total capital expenditure	253	459

- Capital investment projects to support innovation, capability, product quality and customer service levels
- Ongoing investment to address failing municipal infrastructure



notes

AVI GROUP

Investor proposition

- Ability to adapt to changing macro environment:
 - Ongoing alignment of business model
 - Group initiatives – margin management, procurement, cost savings and production efficiencies
- Focus on scalable and relevant innovation for constrained consumers
- Manage our unique brand portfolio to its long-term potential
- Sustain high return on capital employed
 - Effective capital projects
 - Leverage domestic manufacturing capability and capacity to grow export markets
 - Return excess cash to shareholders efficiently
- Replicate our category market leadership in selected regional markets
- Ongoing review of acquisitions of high-quality brand opportunities

AVI | GROWING GREAT BRANDS



notes

AVI

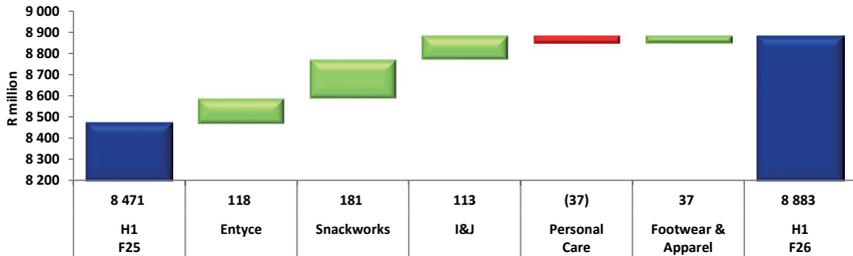
Questions



notes

INFORMATION SLIDES

Revenue 4,9% higher



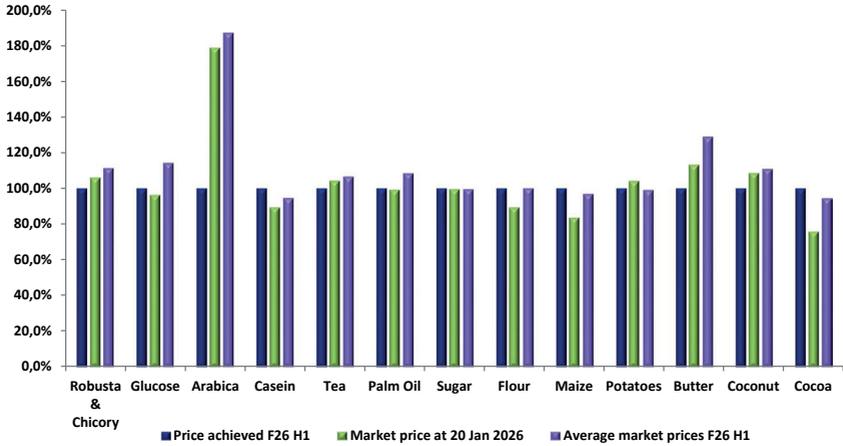
- Entyce: Improved creamer volumes and higher selling prices across the tea and coffee categories
- Snackworks: Better biscuit sales from increased selling prices, volume growth and the benefit of innovation, with snacks revenue in line with last year
- I&J: Improved fishing revenue supported by higher selling prices, favourable product mix and increased domestic and export fish volumes supported by new freezer vessel partly offset by lower abalone revenue
- Personal Care: Lower revenue driven by falling demand and aggressive competition partly offset by good initial demand for innovations launched
- Footwear and Apparel: Good demand for core brands supported by improved availability from early receipts and non-recurrence of prior year supply chain issues

AVI | GROWING GREAT BRANDS

notes

INFORMATION SLIDES

Commodity cost achievement relative to market prices *



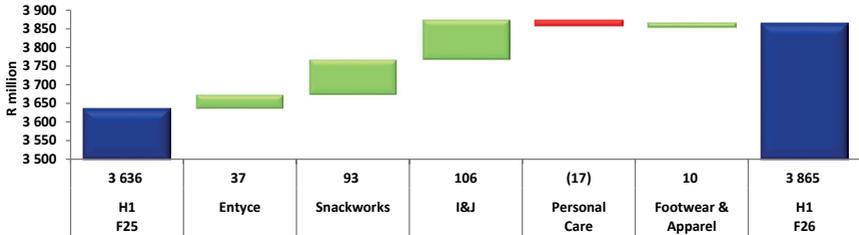
* Current market prices translated at USD/ZAR 16,57 and average market prices for H1 F26 at USD/ZAR 17,36



notes

INFORMATION SLIDES

Gross profit 6,3% higher



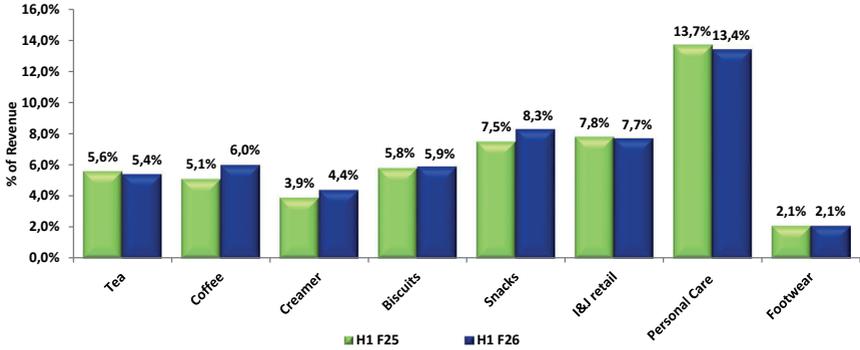
- Entyce: Revenue growth partially offset by lower margins with creamer reducing off a strong base due to raw material cost pressures and lower selling prices
- Snackworks: Higher revenue and improved snacks margins as a result of a favourable product mix and factory cost savings
- I&J: Improved fishing performance partly offset by lower abalone profits which include an unfavourable fair value adjustment
- Personal Care: Pressurised category demand and competition with softening input costs ameliorating the impact of increased discounting
- Footwear and Apparel: Higher revenue supported by improved footwear volumes with gross profit margins lower due to increased input costs, clearance of Green Cross inventory at lower margins and competition which limited selling price increases

AVI | GROWING GREAT BRANDS

notes

INFORMATION SLIDES

Marketing expenditure



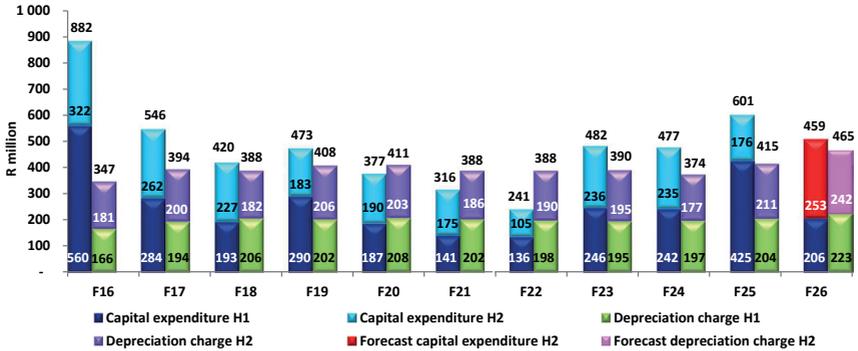
- Total expenditure for H1 F26 of R473,3 million compared to R447,9 million in H1 F25
- Increase in total spend across most categories with ongoing support for brands and innovation across the business
- Includes advertising and promotions, co-operative expenditure with customers and marketing department costs

AVI | GROWING GREAT BRANDS

notes

INFORMATION SLIDES

Capital expenditure and depreciation (excl. depreciation on right-of-use assets)



- Ongoing investment in projects that support manufacturing efficiencies, product quality and innovation
- Notwithstanding ongoing spend, further investment expected to combat failing municipal infrastructure
- Prior year spend includes the acquisition of a second-hand freezer vessel

AVI | GROWING GREAT BRANDS

notes

INFORMATION SLIDES

Cash flows



notes

INFORMATION SLIDES

Foreign exchange hedges

	February 2026 to June 2026	July 2026 to December 2026
	% Cover	% Cover
USD imports	75%	37%
EUR imports	73%	34%
USD exports	40%	32%
EUR exports	48%	27%

- Consistent hedging philosophy provides stability to manage gross profit margins
- Hedging secured at rates better than achieved last year but higher than current ruling spot rates



notes

INFORMATION SLIDES

I&J period end fair value adjustments

	H1 F26 Actual Rm	H1 F25 Actual Rm	Δ Rm
Fuel hedge unrealised loss	7,6	0,5	7,1
Opening mark-to-market (liability) / asset	(2,7)	0,3	
Closing mark-to-market liability	(10,3)	(0,2)	
Abalone – decrease in unrealised profit in stock	37,7	27,6	10,1

- Fuel mark-to-market determined by oil price and exchange rate at reporting date
- Abalone fair value determined by market prices and exchange rate at reporting date
- Abalone fair value at reporting date impacted by biomass mix, closing USD exchange rate and declining selling prices

INFORMATION SLIDES

I&J fishing quota

Quota (tons)	CY18	CY19	CY20	CY21	CY22	CY23	CY24	CY25	CY26
RSA Total Allowable Catch (TAC)	133 120	146 430	146 430	139 119	132 163	138 772	145 698	151 739	144 152
% change in TAC	(5,0)	10,0	-	(5,0)	(5,0)	5,0	5,0	4,1	(5,0)
I&J	36 013	39 517	39 517	37 543	34 143	35 850	37 429	38 986	37 030
%	27,1	27,0	27,0	27,0	25,8	25,8	25,7	25,7	25,7

■ 5,0% decrease in TAC for calendar 2026

AVI | GROWING GREAT BRANDS

notes

INFORMATION SLIDES

Trading space and trading density

Footwear and apparel	H1 F26	H1 F25
Number of stores	100	115
Turnover (Rm)	1 116,1	1 079,7
Average m ²	22 647	23 654
Trading Density (R/m ²)	49 282	45 646
Closing m ²	22 027	24 021

Like-for-like metrics*	H1 F26	H1 F25
Number of stores	97	97
Turnover (Rm)	1 050,2	969,9
Average and closing m ²	21 396	21 396
Trading Density (R/m ²)	49 084	45 331

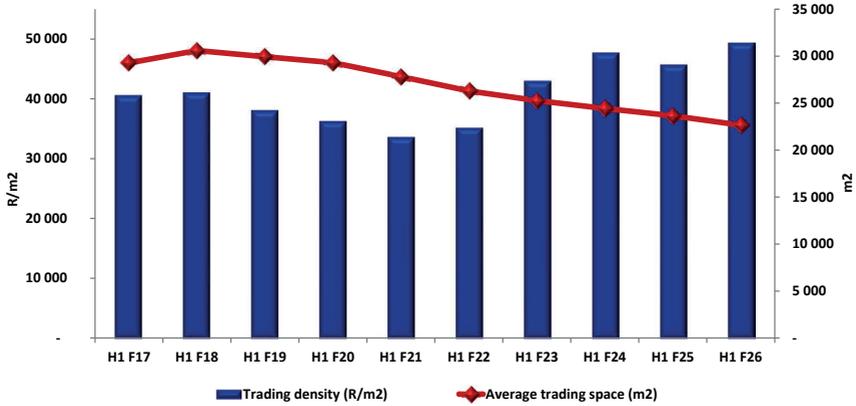
* Based on stores trading for the entire current and prior periods



notes

INFORMATION SLIDES

Trading density – Footwear and apparel stores



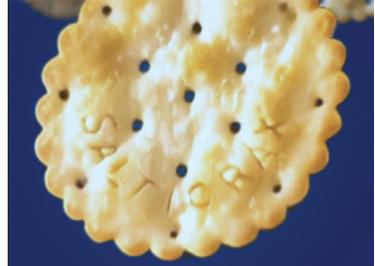
- Closure of 4 Green Cross stores, 2 Spitz stores and 2 Kurt Geiger stores in H1
- Spitz Galleria and Eden Park Sandton stores opened in the first semester

AVI | GROWING GREAT BRANDS

notes

AVI

RESULTS FOR THE
SIX MONTHS ENDED
31 DECEMBER 2025



GROWING GREAT BRANDS



AVI

AVI LIMITED

ISIN: ZAE000049433 Share code: AVI
Registration number: 1944/017201/06
("AVI" or "the Group" or "the Company")

**For more information please visit our website:
www.avi.co.za**



KEY FEATURES

Sound profit growth in a consumer environment which remains constrained

Group revenue increased by 4,9%

Sales volume growth in biscuits supported by innovation

Strong December performance in the fashion retail portfolio with higher footwear volumes

Gross margins well managed in a complex environment

I&J fishing profits improved, partially offset by continued pressure in the abalone business

R39,4 million benefit realised from restructuring initiatives implemented last year

Group operating profit increased by 11,6%

Headline earnings per share up 11,7% to 455,1 cents

Robust cash generation

Return on capital employed of 35,9% for the 12 months to December 2025

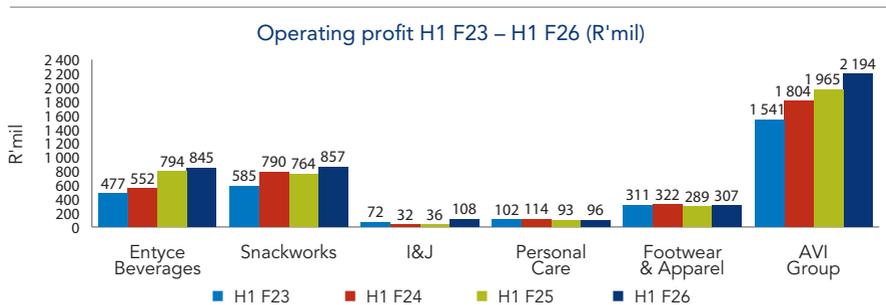
Interim dividend of 245 cents per share, up 11,4%



RESULTS COMMENTARY

GROUP OVERVIEW

AVI results for the six months ended 31 December 2025 reflect a sound performance in a challenging environment characterised by a stagnant economy and continued constrained consumer spending in many of our categories. Notwithstanding the challenges, the Group has delivered sustained profit growth over several years, particularly in the Snackworks and Entyce businesses, with a Group operating profit CAGR of 12,5% since H1 F23.



Group revenue increased by 4,9% over the same period last year supported by volume growth in several categories and higher selling prices to offset inflationary cost pressures. Entyce revenue growth reflects the benefit of improved creamer volumes and higher selling prices across the tea and coffee categories. Snackworks revenue ended 5,9% higher underpinned by improved biscuit sales due to higher selling prices, increased sales volumes and benefits from innovation launches. Growth was largest in I&J which benefitted from improved selling prices, a favourable product mix and better fish sales volumes across both the domestic and export markets, supported by added capacity from the Umlungisi which commenced fishing in February 2025. This was partly offset by a decline in abalone sales which remain under pressure due to weak demand and oversupply in key markets, limiting price realisation. Personal Care continued to be challenged by falling category demand in the core deodorant body spray category and the concomitant competitive disruption. Footwear and apparel delivered revenue growth of 3,4% with a pleasing December performance underpinning the semester result. Demand for our core Carvela brand was sound supported by better stock availability resulting in an improvement in footwear sales volumes. Competition remained intense with competitor discounting requiring price reductions across some styles, to support demand. Notwithstanding an improved contribution from our more affordable Kurt Geiger Signate range, which has continued to grow, clothing volumes ended lower.

The Group's consolidated gross profit increased ahead of revenue with an improvement in margins supported by I&J's profitability and the ongoing management of margins across the business. Selling and administrative expenses were tightly managed, and with the benefits from the restructuring initiatives implemented in the prior year, costs were contained at the same level. The Group's operating profit for the semester increased by 11,6% and the operating profit margin improved from 23,2% to 24,7%.

Net finance costs were largely in line with last year with the impact of lower interest rates offset by increased average borrowing levels. The effective tax rate was in line with the corporate tax rate of 27%. Headline earnings grew 12,3% with headline earnings per share increasing from 407,5 cents to 455,1 cents with a 0,5% increase in the weighted average number of shares in issue due to the vesting of employee share options.

There were no material capital items in the current period. The prior year included capital profits of R12,6 million on the disposal of the assets and business conducted by I&J's Umsobomvu joint venture.

Cash generated by operations increased from R2,16 billion to R2,37 billion due to the improved operating profit partially offset by a net investment in working capital. Other material cash flows during the period were capital expenditure of R206,1 million, total dividends paid of R1,37 billion and taxation paid of R511,3 million. Net debt at the end of December 2025 was R2,15 billion compared to R2,55 billion at the end of December 2024 with net debt / capital employed reducing to 27,8%. Net debt, excluding leases, reduced from R2,04 billion last year to R1,61 billion at December 2025.

DIVIDEND

The Board has declared an interim ordinary dividend of 245 cents per share, which is 11,4% higher than last year, and in line with the growth in headline earnings.

SEGMENTAL REVIEW

Six months ended 31 December

	Segmental revenue			Segmental operating profit		
	2025 R'm	2024 R'm	% change	2025 R'm	2024 R'm	% change
Food & Beverage brands	7 297,1	6 884,6	6,0	1 810,8	1 594,2	13,6
Entyce Beverages	2 734,9	2 616,5	4,5	845,0	794,3	6,4
Snackworks	3 251,1	3 069,9	5,9	857,4	763,8	12,3
I&J	1 311,1	1 198,2	9,4	108,4	36,1	200,3
Fashion brands	1 586,1	1 586,3	(0,0)	402,2	381,6	5,4
Personal Care	470,0	506,6	(7,2)	95,6	92,5	3,4
Footwear & Apparel	1 116,1	1 079,7	3,4	306,6	289,1	6,1
Corporate				(19,3)	(10,7)	
Group	8 883,2	8 470,9	4,9	2 193,7	1 965,1	11,6

Entyce Beverages

Revenue of R2,73 billion was 4,5% higher than last year while operating profit improved 6,4%, off a strong prior year base, from R794,3 million to R845,0 million.

Tea revenue grew 5,2% on last year benefitting from higher selling prices with sales volumes largely in line. Domestic volumes improved on last year underpinned by growth in the key Five Roses and Freshpak brands, supported by increased promotional support and lower levels of cost inflation – a function of moderating commodity costs and a stronger exchange rate. Key international markets were impacted by constrained consumer demand, affordability challenges and aggressive competition with sales volumes ending lower than last year. Gross profit margins improved with higher selling prices, a favourable product mix and savings from factory efficiencies and headcount reductions mitigating the impact of higher input costs. Selling and administrative costs were well managed and ended lower than last year due to distribution cost savings and benefits from restructuring initiatives implemented in the second semester last year. The Tea category delivered a sound performance with the improved gross profit and effective cost control supporting good growth in operating profit.

Coffee revenue was 1,9% higher than last year with an improvement in the Ciro out-of-home coffee business offset by lower sales from our retail brands. The affordable brewed and premium coffee categories achieved revenue growth underpinned by selling price increases, required to ameliorate continued pressure from coffee commodity costs. The premium coffee category achieved volume growth due to flavour extensions across the Hug in a Mug speciality coffee range and improved House of Coffee bean volumes. Consumer affordability, high selling prices and aggressive competition constrained demand for mixed instant with revenue declines more than offsetting growth across other retail segments. Ciro revenue benefitting from selling price increases and improved beverage sales volumes in forecourts, restaurants and business channels. Gross profit margins ended higher due to a favourable product mix, improvements in the profitability of the Ciro out-of-home coffee business and factory cost saving initiatives partly offset by the impact of input cost pressures. Selling and administrative cost increases were contained below inflationary levels with benefits from restructuring initiatives last year partly offset by increased investment in marketing activity. Operating profit and operating profit margins improved meaningfully on the prior year.

RESULTS COMMENTARY continued

Creamer revenue was 6,3% higher than last year and was primarily supported by improved sales volumes with selling prices reduced through the semester to combat aggressive competition and support demand. Gross profit margins remain healthy but decreased off a strong prior year base, due to raw material cost pressures and lower selling prices. Selling and administrative costs decreased reflecting the benefit of restructuring initiatives implemented last year. Overall, the operating profit and operating profit margin declined off a strong prior year base which included a profit growth of 65,7%.

Snackworks

Revenue of R3,25 billion was 5,9% higher and operating profit increased 12,3% from R763,8 million to R857,4 million. The operating profit margin improved from 24,9% to 26,4% recovering last year's decline with better profitability achieved across both our snacking and biscuit brands.

Biscuit revenue increased 7,6% due to higher sales volumes and selling price increases, taken to ameliorate input cost pressures. Sales volume growth was largely driven by the domestic market where improved volumes were achieved across both our sweet and savoury portfolios. Pleasing demand for Bakers Choice Assorted over the festive season and innovation launched over the last year was well supported by our more affordable Bakers Toppers offering. Innovation has continued to gain traction, through focus on accessibility and affordability, with sales volumes from innovation launched in the last year contributing 3,5% of total biscuit volumes for the semester. Gross profit margins were effectively managed and improved marginally on last year. Selling and administrative costs ended in line as benefits from restructuring initiatives and savings in distribution costs were offset by increased marketing support for the Bakers Masterbrand and innovation. Biscuit operating profit finished higher than last year with the operating profit margin also improving, supported by the effective management of costs.

Snacks revenue finished in line with last year with the benefit of higher selling prices offset by lower sales volumes which were impacted by sustained competitor promotional activity. The potato chip category remained competitive with benefits from flavour extensions and growth on our Flanagan's offering not sufficient to arrest declines across the rest of the portfolio. Competition within the maize extrude snacks segment has remained intense with the proliferation of regional competition constraining selling prices and demand. Flavour extensions and the launch of accessibly priced formats provided good support, contributing more meaningfully to overall volumes. Gross profit and gross profit margins improved on last year due to higher selling prices, a favourable product mix and factory cost savings partly offset by the deleveraging impact of lower volumes and higher raw material input costs. Selling and administrative costs were well controlled and finished in line with last year with inflationary increases offset by savings in distribution costs and from restructuring initiatives implemented last year. Operating profit and operating profit margin improved compared to last year.

I&J

Revenue of R1,31 billion was 9,4% higher than last year and operating profit increased from R36,1 million to R108,4 million. The operating profit margin improved from 3,0% to 8,3%.

Fishing revenues increased 12,5% due to higher selling prices and increased sales volumes across both the domestic and export markets. Better catch rates and increased capacity from the freezer vessel commissioned in February 2025 supported an improvement in hake sales volumes. The domestic market remained constrained and competitive but was well supported by growth in the food service channel. Export market pricing and demand was sound with our added capacity aiding a strong improvement in frozen-at-sea sales volumes. Operating costs were well managed and supported by marginally lower fuel prices, an improved fishing performance and benefits from increased volumes. Fishing profits improved off a low prior year base increasing from R61,0 million to R152,4 million.

Abalone had a challenging semester with the operating loss increasing from R25,0 million last year to R44,1 million due to category over-supply, weak selling prices and poor demand in key Asian markets. The impact of lower selling prices was exacerbated by the stronger Rand, resulting in an unfavourable adjustment of R37,7 million (R27,6 million last year) in respect of the biological asset fair value adjustment. Overall costs were effectively managed, but ended higher, with the impact of the non-recurrence of prior year insurance income recognised offsetting a reduction in farm costs.

Personal Care

Indigo's revenue of R470,0 million was 7,2% lower than last year due to falling category demand in the core deodorant body spray category and the concomitant competitive disruption. Several innovations were launched towards the end of the semester with good initial demand expected to support revenue and offset declines in the body spray category over time.

Gross margins were maintained at levels achieved last year with a softening of input costs ameliorating the increased need for promotional pricing in a constrained and competitive market. Selling and administrative costs were well managed and ended lower supported by savings from restructuring initiatives and the timing of marketing investment. The operating profit increased from R92,5 million to R95,6 million and the operating profit margin increased from 18,3% to 20,3%.

Footwear and Apparel (including Spitz, Kurt Geiger, Green Cross, Gant and Eden Park)

Revenue increased 3,4% to R1,12 billion largely due to a 5,5% growth in footwear volumes. The footwear performance was underpinned by good demand for core brands and improved availability due to the earlier receipt of our Summer range and the non-repeat of last year's supply chain issues. Retail demand was subdued through the semester with competition remaining intense, necessitating a reduction in selling prices on some key styles to support demand. The overall performance was lifted by a strong December with revenue growth of 10,5% driven by footwear volume growth of 14,4%. Clothing revenue was lower due to constrained demand and widespread competitor discounting but was well supported by the more affordable Kurt Geiger Signate range, which was launched last year. The decision to close the Green Cross retail business in the second semester last year resulted in the closure of the last three remaining stores with revenue in the semester reducing from R61,2 million last year to R23,3 million. Like-for-like revenue, excluding stores opened, closed or refurbished over the last 18 months for the footwear and apparel business is 8,3% up on prior year.

Gross profit margins ended lower due to higher input costs, clearance of Green Cross inventory at lower margins and increased competition, which limited our ability to lift selling prices across some ranges. Selling and administrative costs were effectively managed and ended lower than last year with savings from restructuring initiatives implemented last year and lower costs associated with the closure of the Green Cross retail business.

Operating profit increased 6,1% from R289,1 million to R306,6 million with the operating profit margin improving from 26,8% to 27,5%.

OUTLOOK

The recent uncertainty and volatility created by geopolitical events in Iran may have an impact on the outlook for interest rates, inflation and the continued strength of the Rand which were all considered a potential catalyst to support consumer spending. Notwithstanding this it seems likely that rates of growth will remain subdued until there is a meaningful improvement in the greater consumer economy. We anticipate that the current trading environment will remain difficult with constrained consumer demand driving increased competition and presenting a risk to our ability to protect margins in some categories. However, a moderation of commodity costs in some areas, together with a stronger Rand exchange rate, will provide some protection and is expected to support lower levels of inflation across key categories over the second semester.

RESULTS COMMENTARY continued

With a large portion of the raw material and foreign exchange requirements for the second half secured, the business units will continue to focus on balancing selling prices, volumes and profit margins to achieve the best long-term return from our brands. Effectively managing costs remains imperative with benefits from restructuring initiatives implemented last year and during the first semester expected to continue to deliver benefits in the second half.

I&J's prospects remain materially dependent on fishing performance, fuel prices and exchange rates. A 5.0% decrease in the total allowable catch ("TAC") has been announced for the 2026 calendar year. Notwithstanding additional capacity from the purchase of the Umlungisi, which commenced fishing in February 2025, a material improvement in catch rates would be required before the reduction in allowable catch would be a factor. Demand in our export markets remains sound with any improvement in catch rates, which remain at historical lows, supportive of profit improvement. The stronger Rand exchange rate is expected to detract in some regard; however, a protracted geopolitical conflict in Iran may devalue the Rand presenting an opportunity to further secure better export rates with some currency hedges already secured at levels that support profit growth if fishing improves. Demand for abalone continues to be negatively impacted by competition and reduced demand in key Asian markets with a concomitant impact on selling prices and biological asset fair value adjustments. Should demand and selling prices not improve, the abalone performance may remain below historical levels in the short term.

The fashion retail business was significantly impacted by the closure of the Green Cross business in the second semester last year with higher levels of discounting to reduce inventories, the recognition of inventory provisions as well as once off closure costs incurred. Whilst the retail environment is expected to remain intensely competitive, we are not anticipating a repeat of last year's Green Cross costs.

Notwithstanding expectations of a difficult trading environment, we remain confident that our unique brand portfolio remains healthy and appealing to consumers. The construct of our portfolios provides defensive characteristics through periods of pressurised consumer demand and will continue to be well supported by innovation launches across our categories. Capital projects that underpin manufacturing efficiencies, product quality and innovation will continue to be supported. Despite significant investment already undertaken with respect to power and water supply, failing municipal infrastructure remains a concern and challenge to our manufacturing sites with further investment expected.

The Board is confident that the business is well positioned to benefit significantly from any economic recovery and that the Group is well equipped to continue to adapt to a complex and changing economic environment.

The above outlook statements have not been reviewed or reported on by AVI's external auditors.



Mike Watters
Chairman



Simon Crutchley
CEO

9 March 2026

CONDENSED CONSOLIDATED BALANCE SHEET

	Unaudited at 31 December		Audited at 30 June
	2025 R'm	2024 R'm	2025 R'm
ASSETS			
Non-current assets			
Property, plant and equipment	3 400,5	3 465,0	3 421,1
Right-of-use assets	451,7	430,8	463,5
Intangible assets and goodwill	937,0	942,1	940,3
Investments and other long-term assets	22,4	24,2	22,6
Deferred taxation	53,2	58,8	58,6
	4 864,8	4 920,9	4 906,1
Current assets			
Inventories and biological assets	3 010,7	3 040,2	3 127,3
Trade and other receivables including derivatives	2 214,9	2 041,8	2 169,3
Cash and cash equivalents	487,3	411,6	294,5
	5 712,9	5 493,6	5 591,1
Total assets	10 577,7	10 414,5	10 497,2
EQUITY AND LIABILITIES			
Capital and reserves			
Total equity	5 570,7	4 996,1	5 346,9
Non-current liabilities			
Cash-settled share-based payment liabilities	19,3	14,7	17,5
Lease liabilities	410,7	383,1	417,8
Employee benefit liabilities	293,9	344,2	300,0
Deferred taxation	405,6	407,3	388,0
	1 129,5	1 149,3	1 123,3
Current liabilities			
Current borrowings including short-term portion of lease liabilities	2 225,3	2 582,8	2 139,9
Trade and other payables including derivatives	1 583,5	1 645,6	1 855,4
Current tax liabilities	68,7	40,7	31,7
	3 877,5	4 269,1	4 027,0
Total equity and liabilities	10 577,7	10 414,5	10 497,2
Movement in net debt			
Opening balance	1 711,9	876,3	876,3
Short-term funding raised	87,5	1 224,0	777,2
(Increase)/Decrease in cash and cash equivalents	(192,4)	(59,5)	57,5
Translation of cash equivalents of foreign subsidiaries	(0,4)	0,8	0,9
Net debt excluding IFRS 16 lease liabilities	1 606,6	2 041,6	1 711,9
IFRS 16 lease liabilities	542,1	512,7	551,3
Net debt*	2 148,7	2 554,3	2 263,2

* Comprises current borrowings plus long-term lease liabilities, less cash and cash equivalents.

RESULTS for the six months ended 31 December 2025

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited six months ended 31 December			Audited year ended 30 June
	2025 R'm	2024 R'm	% change	2025 R'm
Revenue	8 883,2	8 470,9	4,9	16 021,5
Cost of sales	(5 018,2)	(4 835,4)	3,8	(9 184,0)
Gross profit	3 865,0	3 635,5	6,3	6 837,5
Selling and administrative expenses, including other income	(1 671,3)	(1 670,4)	0,1	(3 275,6)
Operating profit before capital items	2 193,7	1 965,1	11,6	3 561,9
Interest received	2,8	6,4	(56,3)	10,1
Finance costs	(109,5)	(113,9)	(3,9)	(236,8)
Share of equity-accounted losses of joint ventures	-	(0,3)	(100,0)	(0,3)
Capital items	0,2	17,4		11,1
Profit before taxation	2 087,2	1 874,7	11,3	3 346,0
Taxation	(571,4)	(511,7)	11,7	(916,3)
Profit for the period	1 515,8	1 363,0	11,2	2 429,7
Profit attributable to:				
Owners of AVI	1 515,8	1 363,0	11,2	2 429,7
Other comprehensive income/(loss), net of tax	9,9	10,5		(19,7)
Items that are or may be subsequently reclassified to profit or loss				
Foreign currency translation differences	(10,2)	(6,1)		(3,1)
Cash flow hedging reserve	27,5	22,7		(43,4)
Taxation on items that are or may be subsequently reclassified to profit or loss	(7,4)	(6,1)		11,7
Items that will never be reclassified to profit or loss				
Actuarial loss recognised	-	-		20,7
Taxation on items that will never be reclassified to profit or loss	-	-		(5,6)
Total comprehensive income for the period	1 525,7	1 373,5	11,1	2 410,0
Total comprehensive income attributable to:				
Owners of AVI	1 525,7	1 373,5	11,1	2 410,0
Depreciation and amortisation of property, plant and equipment, right-of-use assets, fishing rights, trademarks and computer software included in operating profit	304,8	290,2	5,0	587,3
Earnings per share				
Basic earnings per share (cents) [#]	455,1	411,3	10,6	732,6
Diluted basic earnings per share (cents) ^{##}	449,9	405,7	10,9	721,2
Headline earnings per share (cents) [#]	455,1	407,5	11,7	729,1
Diluted headline earnings per share (cents) ^{##}	449,8	401,9	11,9	717,8

[#] Basic earnings and headline earnings per share are calculated on a weighted average of 333 063 430 (31 December 2024: 331 364 958 and 30 June 2025: 331 671 159) ordinary shares in issue.

^{##} Diluted basic earnings and diluted headline earnings per share are calculated on a weighted average of 336 935 005 (31 December 2024: 335 952 257 and 30 June 2025: 336 905 394) ordinary shares in issue.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited six months ended 31 December			Audited year ended 30 June
	2025 R'm	2024 R'm	% change	2025 R'm
Operating activities				
Cash generated by operations	2 366,7	2 155,1	9,8	3 985,8
Interest paid	(109,5)	(113,9)	(3,9)	(236,8)
Taxation paid	(511,3)	(493,0)	3,7	(892,4)
Net cash available from operating activities	1 745,9	1 548,2	12,8	2 856,6
Investing activities				
Interest received	2,8	6,4	(56,3)	10,1
Property, plant and equipment acquired	(206,1)	(424,8)	(51,5)	(601,0)
Additions to intangible assets	(2,1)	(4,9)	(57,1)	(8,7)
Proceeds from disposals of property, plant and equipment	2,4	4,3	(44,2)	12,9
Other cash from investments	0,1	20,5	(99,5)	22,0
Net cash utilised in investing activities	(202,9)	(398,5)	(49,1)	(564,7)
Financing activities				
Short-term funding raised	87,5	1 224,0	(92,9)	777,2
Lease liabilities repaid	(71,0)	(75,5)	(6,0)	(150,6)
Payment to I&J BBBEE shareholders	(0,9)	(0,6)	50,0	(0,6)
Ordinary dividends paid	(1 366,2)	(1 300,0)	5,1	(2 037,3)
Special dividend paid	-	(938,1)	(100,0)	(938,1)
Net cash utilised in financing activities	(1 350,6)	(1 090,2)	23,9	(2 349,4)
Increase/(decrease) in cash and cash equivalents	192,4	59,5	223,4	(57,5)
Cash and cash equivalents at beginning of period	294,5	352,9		352,9
	486,9	412,4		295,4
Translation of cash equivalents of foreign subsidiaries	0,4	(0,8)		(0,9)
Cash and cash equivalents at end of period	487,3	411,6		294,5

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital and premium R'm	Treasury shares R'm	Reserves R'm	Retained earnings R'm	I&J BBBEE shareholders R'm	Total equity R'm
Six months ended 31 December 2025						
Balance at 1 July 2025	279,4	(75,8)	461,9	4 788,0	(106,6)	5 346,9
Profit for the period	-	-	-	1 515,8	-	1 515,8
Other comprehensive (loss)/income						
Foreign currency translation differences	-	-	(10,2)	-	-	(10,2)
Cash flow hedging reserve, net of tax	-	-	20,1	-	-	20,1
Total other comprehensive income	-	-	9,9	-	-	9,9
Total comprehensive income for the period	-	-	9,9	1 515,8	-	1 525,7
Transactions with owners, recorded directly in equity						
Share-based payments	-	-	47,6	-	-	47,6
Deferred taxation on Group share scheme recharge	-	-	16,7	-	-	16,7
Dividends paid	-	-	-	(1 366,2)	-	(1 366,2)
Total contributions by and distributions to owners	-	-	64,3	(1 366,2)	-	(1 301,9)
Balance at 31 December 2025	279,4	(75,8)	536,1	4 937,6	(106,6)	5 570,7
Six months ended 31 December 2024						
Balance at 1 July 2024	279,4	(75,8)	354,2	5 333,7	(106,6)	5 784,9
Profit for the period	-	-	-	1 363,0	-	1 363,0
Other comprehensive (loss)/income						
Foreign currency translation differences	-	-	(6,1)	-	-	(6,1)
Cash flow hedging reserve, net of tax	-	-	16,6	-	-	16,6
Total other comprehensive income	-	-	10,5	-	-	10,5
Total comprehensive income for the period	-	-	10,5	1 363,0	-	1 373,5
Transactions with owners, recorded directly in equity						
Share-based payments	-	-	50,4	-	-	50,4
Deferred taxation on Group share scheme recharge	-	-	25,4	-	-	25,4
Dividends paid	-	-	-	(2 238,1)	-	(2 238,1)
Total contributions by and distributions to owners	-	-	75,8	(2 238,1)	-	(2 162,3)
Balance at 31 December 2024	279,4	(75,8)	440,5	4 458,6	(106,6)	4 996,1
Year ended 30 June 2025						
Balance at 1 July 2024	279,4	(75,8)	354,2	5 333,7	(106,6)	5 784,9
Profit for the year	-	-	-	2 429,7	-	2 429,7
Other comprehensive (loss)/income						
Foreign currency translation differences	-	-	(3,1)	-	-	(3,1)
Actuarial gain recognised, net of tax	-	-	15,1	-	-	15,1
Cash flow hedging reserve, net of tax	-	-	(31,7)	-	-	(31,7)
Total other comprehensive loss	-	-	(19,7)	-	-	(19,7)
Total comprehensive income for the period	-	-	(19,7)	2 429,7	-	2 410,0
Transactions with owners, recorded directly in equity						
Share-based payments	-	-	102,4	-	-	102,4
Deferred taxation on Group share scheme recharge	-	-	25,0	-	-	25,0
Dividends paid	-	-	-	(2 975,4)	-	(2 975,4)
Total contributions by and distributions to owners	-	-	127,4	(2 975,4)	-	(2 848,0)
Balance at 30 June 2025	279,4	(75,8)	461,9	4 788,0	(106,6)	5 346,9

SUPPLEMENTARY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the six months ended 31 December 2025

AVI Limited (“AVI” or “the Company”) is a South African registered company. These condensed consolidated interim financial statements comprise the Company and its subsidiaries (together referred to as “the Group”) and the Group’s interest in a joint venture.

1. Statement of compliance

The condensed consolidated interim financial statements have been prepared in accordance with the recognition and measurement criteria of IFRS® Accounting Standards as issued by the International Accounting Standards Board (“IFRS Accounting Standards”), the presentation and disclosure requirements of IAS 34 Interim Financial Reporting, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the Listings Requirements of the JSE Limited (the “JSE”) and the Companies Act of South Africa. These condensed consolidated interim financial statements have not been reviewed or audited by the auditors.

The accounting policies used in the preparation of these condensed consolidated interim financial statements are in terms of IFRS Accounting Standards and are consistent with those applied in preparing the condensed consolidated interim financial statements for the six months ended 31 December 2024 and the consolidated annual financial statements for the year ended 30 June 2025.

The condensed consolidated interim financial statements are prepared in millions of South African Rands (“R’m”) on the historical cost basis, except for derivative financial instruments, biological assets and cash-settled share-based payment liabilities, which are measured at fair value.

There are no new, revised or amended accounting standards, effective from 1 July 2025, applicable to the Group.

New standards and interpretations in issue not yet effective

The Group continuously evaluates the impact of new accounting standards, amendments to accounting standards and interpretations and assesses these for applicability to the Group. The new accounting standards and amendments to accounting standards issued which are material to the Group, but not yet effective on 31 December 2025, include:

IFRS 18 – Presentation and Disclosure of Financial Statements

The new standard on presentation and disclosure in financial statements focuses on updates to the statement of profit or loss. The key new concepts introduced in IFRS 18 relate to:

- the structure of the statement of profit or loss;
- required disclosures in the financial statements for certain profit or loss performance measures that are reported outside an entity’s financial statements; and
- enhanced principles on aggregation and disaggregation which apply to the primary financial statements and notes in general.

The Group is still assessing the impact of these amendments which are effective for the Group’s annual reporting period beginning on 1 July 2027.

SUPPLEMENTARY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

continued

2. Segmental results

	Unaudited six months ended 31 December		% change	Audited year ended 30 June
	2025 R'm	2024 R'm		2025 R'm
Segmental revenue				
Food & Beverage brands	7 297,1	6 884,6	6,0	13 478,0
Entyce Beverages	2 734,9	2 616,5	4,5	5 298,4
Snackworks	3 251,1	3 069,9	5,9	5 611,8
I&J	1 311,1	1 198,2	9,4	2 567,8
Fashion brands	1 586,1	1 586,3	(0,0)	2 543,5
Personal Care	470,0	506,6	(7,2)	924,3
Footwear & Apparel	1 116,1	1 079,7	3,4	1 619,2
Corporate and consolidation	-	-		-
Corporate	87,9	90,2	(2,5)	175,0
Intersegment revenue	(87,9)	(90,2)	(2,5)	(175,0)
Group	8 883,2	8 470,9	4,9	16 021,5
Segmental operating profit before capital items				
Food & Beverage brands	1 810,8	1 594,2	13,6	3 151,1
Entyce Beverages	845,0	794,3	6,4	1 615,9
Snackworks	857,4	763,8	12,3	1 294,4
I&J	108,4	36,1	200,3	240,8
Fashion brands	402,2	381,6	5,4	420,4
Personal Care	95,6	92,5	3,4	156,7
Footwear & Apparel	306,6	289,1	6,1	263,7
Corporate	(19,3)	(10,7)		(9,6)
Group	2 193,7	1 965,1	11,6	3 561,9

SUPPLEMENTARY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

continued

3. Revenue

Disaggregation of revenue from contracts with customers ("revenue") into categories that depict the nature, amount, timing and uncertainty of revenue.

The following table sets out revenue by geographical market:

Geographical market	Unaudited six months ended 31 December 2025							
	Entyce Beverages R'm	Snackworks R'm	I&J R'm	Personal Care R'm	Footwear & Apparel R'm	Corporate R'm	Consolidation R'm	Total R'm
South Africa	2 448,1	2 921,8	434,5	429,9	1 107,8	87,9	(87,9)	7 342,1
Other African countries	282,0	311,4	24,7	40,1	8,3	-	-	666,5
Europe	0,6	3,3	652,7	-	-	-	-	656,6
Rest of the world	4,2	14,6	199,2	-	-	-	-	218,0
Total revenue	2 734,9	3 251,1	1 311,1	470,0	1 116,1	87,9	(87,9)	8 883,2

Geographical market	Unaudited six months ended 31 December 2024							
	Entyce Beverages R'm	Snackworks R'm	I&J R'm	Personal Care R'm	Footwear & Apparel R'm	Corporate R'm	Consolidation R'm	Total R'm
South Africa	2 335,0	2 732,0	408,4	463,0	1 071,3	90,2	(90,2)	7 009,7
Other African countries	273,6	319,6	30,8	43,6	8,4	-	-	676,0
Europe	0,6	3,2	530,5	-	-	-	-	534,3
Rest of the world	7,3	15,1	228,5	-	-	-	-	250,9
Total revenue	2 616,5	3 069,9	1 198,2	506,6	1 079,7	90,2	(90,2)	8 470,9

Geographical market	Audited for the year ended 30 June 2025							
	Entyce Beverages R'm	Snackworks R'm	I&J R'm	Personal Care R'm	Footwear & Apparel R'm	Corporate R'm	Consolidation R'm	Total R'm
South Africa	4 719,9	4 948,8	827,7	844,9	1 607,8	175,0	(175,0)	12 949,1
Other African countries	568,1	627,3	54,0	79,4	11,4	-	-	1 340,2
Europe	1,1	6,3	1 227,5	-	-	-	-	1 234,9
Rest of the world	9,3	29,4	458,6	-	-	-	-	497,3
Total revenue	5 298,4	5 611,8	2 567,8	924,3	1 619,2	175,0	(175,0)	16 021,5

The majority of revenue comprises revenue from the sale of goods. Less than 1,0% (31 December 2024: less than 0,9% and 30 June 2025: less than 2,0%) of total revenue comprises income arising from services, rental agreements and trademark licence agreements.

SUPPLEMENTARY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

continued

4. Determination of headline earnings

	Unaudited six months ended 31 December		% change	Audited year ended 30 June
	2025 R'm	2024 R'm		2025 R'm
Profit for the year attributable to owners of AVI	1 515,8	1 363,0	11,2	2 429,7
Total capital items after taxation	(0,2)	(12,8)		(11,5)
Gain on disposal of vessels/rights in Umsobomvu joint venture	–	–		(12,6)
(Profit)/loss on disposal of property, plant and equipment	(0,2)	0,1		0,2
Impairment of property, plant and equipment	–	–		0,5
Reversal of impairment of property, plant and equipment	–	(0,3)		–
Joint venture capital profit	–	(12,6)		–
Impairment of right-of-use assets	–	–		0,8
Taxation attributable to capital items	–	–		(0,4)
Headline earnings	1 515,6	1 350,2	12,3	2 418,2
Headline earnings per ordinary share (cents)	455,1	407,5	11,7	729,1
Diluted headline earnings per ordinary share (cents)	449,8	401,9	11,9	717,8

	Number of shares	Number of shares	% change	Number of shares
Weighted average number of ordinary shares	333 063 430	331 364 958	0,5	331 671 159
Weighted average diluted number of ordinary shares	336 935 005	335 952 257	0,3	336 905 394

SUPPLEMENTARY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

continued

5. Cash generated by operations

	Unaudited six months ended 31 December			Audited year ended 30 June
	2025 R'm	2024 R'm	% change	2025 R'm
Cash generated by operations before working capital changes	2 523,8	2 145,7	17,6	4 216,6
Changes in working capital	(157,1)	9,4	(1 771,3)	(230,8)
Cash generated by operations	2 366,7	2 155,1	9,8	3 985,8

6. Commitments

	Unaudited six months ended 31 December		Audited year ended 30 June
	2025 R'm	2024 R'm	2025 R'm
Capital expenditure commitments for property, plant and equipment	145,2	175,7	139,5
Contracted for	99,0	133,0	103,8
Authorised but not contracted for	46,2	42,7	35,7

It is anticipated that this expenditure will be financed by cash resources, cash generated from operating activities and existing borrowing facilities. Other contractual commitments have been entered into in the normal course of business.

SUPPLEMENTARY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

continued

7. Fair value classification and measurement

The Group measures derivative foreign exchange contracts, fuel swaps, biological assets and cash-settled share-based payment arrangements at fair value.

Cash-settled share-based payment arrangements relate primarily to the BBBEE arrangement between the Group and Twincitiesworld, the value of which is determined using the Monte Carlo option pricing model. The fair value of the liability is measured in line with the requirements of IFRS 2 – *Share-Based Payment*, with the main drivers of inputs being I&J Limited’s historical earnings, funding rates and expected dividend flows. The estimated fair value is based on subsequent modelled earnings for each reported period until vesting date.

All assets and liabilities for which fair value is measured or disclosed in the financial statements in accordance with IFRS 13 – *Fair Value Measurement*, are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 – Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

The fair value of foreign exchange contracts and fuel swaps is determined using a forward pricing model with reference to quotes from financial institutions. Significant inputs into the Level 2 fair value measurement include yield curves as well as market interest rates and foreign exchange rates. The estimated fair values of recognised financial instruments approximate their carrying amounts based on the nature or maturity period of the financial instruments.

Biological assets comprise abalone which is farmed by I&J. The fair value of these assets is disclosed as Level 3 per the fair value hierarchy, with the fair value determined using a combination of the market comparison and cost technique as prescribed by IAS 41.

There were no transfers between Levels 1, 2 or 3 of the fair value hierarchy during the six months ended 31 December 2025.

SUPPLEMENTARY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

continued

8. Post-reporting date events

No material events that meet the requirements of IAS 10 have occurred since the reporting date.

9. Dividend declaration

Notice is hereby given that a gross interim ordinary dividend No. 108 of 245 cents per share for the six months ended 31 December 2025 has been declared payable to shareholders of ordinary shares. The dividend has been declared out of income reserves and will be subject to dividend withholding tax at a rate of 20%. Consequently, a net interim dividend of 196 cents per share will be distributed to those shareholders who are not exempt from paying dividend tax. In terms of dividend tax legislation, the dividend tax amount due will be withheld and paid over to the South African Revenue Service by a nominee company, stockbroker or Central Securities Depository Participant ("CSDP") (collectively "regulated intermediary") on behalf of shareholders. However, all shareholders should declare their status to their regulated intermediary, as they may qualify for a reduced dividend tax rate or exemption. AVI's issued share capital at the declaration date is 341 499 966 ordinary shares. AVI's tax reference number is 9500/046/71/0. The salient dates relating to the payment of the dividend are as follows:

Last day to trade cum dividend on the JSE	Tuesday, 7 April 2026
First trading day ex dividend on the JSE	Wednesday, 8 April 2026
Record date	Friday, 10 April 2026
Payment date	Monday, 13 April 2026

In accordance with the requirements of Strate Limited, no share certificates may be dematerialised or rematerialised between Wednesday, 8 April 2026, and Friday, 10 April 2026, both days inclusive.

Dividends in respect of certificated shareholders will be transferred electronically to shareholders' bank accounts on payment date. Following the discontinuation of cheque payments by most South African banks, AVI will no longer issue cheques and all future payments will only be made into a nominated bank account by electronic funds transfer. Shareholders who have not yet provided their bank account details to Computershare Investor Services Proprietary Limited are reminded to contact Computershare on 0861 100 950 with their bank account details into which the dividends can be paid electronically. Shareholders who hold dematerialised shares will have their accounts at their CSDP or broker credited on Monday, 13 April 2026.

10. Preparation of financial statements

These condensed consolidated interim financial statements have been prepared under the supervision of Justin O'Meara CA(SA), the AVI Group Chief Financial Officer.

ADMINISTRATION AND PRINCIPAL SUBSIDIARIES

ADMINISTRATION

Company registration
AVI Limited ("AVI")
Reg no: 1944/017201/06
Share code: AVI
ISIN: ZAE000049433

Company Secretary
Vivien Crystal

Business address and registered office

2 Harries Road
Illovo
Johannesburg 2196
South Africa

Postal address

PO Box 1897
Saxonwold 2132
South Africa

Telephone: +27 (0)11 502 1300
Telefax: +27 (0)11 502 1301
E-mail: info@avi.co.za
Website: www.avi.co.za

Auditors

Ernst & Young Inc.

Sponsor

The Standard Bank of
South Africa Limited

Commercial bankers

First Rand Bank Limited
Standard Bank Limited

Transfer secretaries

Computershare Investor Services
Proprietary Limited

Business address
Rosebank Towers
15 Biermann Avenue
Rosebank
Johannesburg 2196

Postal address

Private bag X9000
Saxonwold 2132
South Africa
Telephone: +27 (0)11 370 5000
Telefax: +27 (0)11 370 5271

PRINCIPAL SUBSIDIARIES

Food & Beverage Brands
National Brands Limited
Reg no: 1948/029389/06
(incorporating Entyce Beverages
and Snackworks)

30 Sloane Street
Bryanston 2021

PO Box 5159
Rivonia 2128

Managing director
Michael Kursaris
Telephone: +27 (0)11 707 7200
Telefax: +27 (0)11 707 7799

I&J

Irvin & Johnson Holding
Company Proprietary Limited
Reg no: 2004/013127/07

1 Davidson Street
Woodstock
Cape Town 7925

PO Box 1628
Cape Town 8000

Managing director
Roger Coppin
Telephone: +27 (0)21 440 7800
Telefax: +27 (0)21 440 7270

Fashion Brands

Personal Care
Indigo Brands Proprietary
Limited
Reg no: 2003/009934/07

16 – 20 Evans Avenue
Epping 1 7460

PO Box 3460
Cape Town 8000

Managing director
Roger Coppin
Telephone: +27 (0)21 507 8500
Telefax: +27 (0)21 507 8501

Footwear & Apparel

A&D Spitz Proprietary Limited
Reg no: 1999/025520/07

30 Sloane Street
Bryanston 2021

PO Box 782916
Sandton 2145

Acting managing director
Simon Crutchley
Telephone: +27 (0)11 707 7300
Telefax: +27 (0)11 707 7763

DIRECTORS

Executive

Simon Crutchley
(Chief Executive Officer)

Justin O'Meara
(Chief Financial Officer)

Michael Koursaris
(Business Development Director)

Independent non-executive

Mike Watters *(Chairman)*^{1,2,3}

Alexandra Muller^{3,4}

Steven Robinson⁴

Maserame Mouyeme^{3,4}

Valerie Davies²

¹ British.

² Member of the Remuneration, Nomination and Appointments Committee.

³ Member of the Social and Ethics Committee.

⁴ Member of the Audit and Risk Committee.

AVI

www.avi.co.za