



**GROWING GREAT BRANDS**  
2021 COMPANY ANNUAL FINANCIAL STATEMENTS



**AVI LIMITED**

ISIN: ZAE000049433 Share code: AVI  
Registration number: 1944/017201/06  
("AVI" or "the Company")

For more information please visit  
our website: [www.avi.co.za](http://www.avi.co.za)

**AVI**



# contents

The reports and statements set out below comprise the annual financial statements presented to the shareholders:

## ANNUAL FINANCIAL STATEMENTS

- 2 Directors' responsibility statement
- 2 CEO and financial director responsibility statement
- 3 Approval of annual financial statements
- 3 Certificate of the Company Secretary
- 4 Directors' Report
- 7 Audit Committee Report
- 8 Independent Auditors' Report
- 12 Accounting policies
- 18 Balance sheet
- 19 Statement of comprehensive income
- 20 Statement of changes in equity
- 21 Statement of cash flows
- 22 Notes to the financial statements

The financial statements of AVI Limited have been audited in compliance with section 30 of the Companies Act No 71 of 2008, as amended, and have been prepared under the supervision of Owen Cressey, CA(SA), the AVI Group Chief Financial Officer.

These annual financial statements for the year ended 30 June 2021 were published on 6 September 2021.

# directors' responsibility statement

The directors are responsible for the preparation and fair presentation of the annual financial statements of AVI Limited, comprising the balance sheet at 30 June 2021, and the statement of comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements, which include a summary of significant accounting policies and other explanatory notes in accordance with International Financial Reporting Standards ("IFRS") and the requirements of the Companies Act of South Africa, and the Directors' Report.

The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management.

The directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe that the business will not be a going concern in the year ahead.

The auditor is responsible for reporting on whether the financial statements are fairly presented in accordance with the applicable financial reporting framework.

## ceo and financial director responsibility statement

The directors, whose names are stated below, hereby confirm that –

- a) the annual financial statements set out on pages 4 to 41, fairly present in all material respects the financial position, financial performance and cash flows of the issuer in terms of IFRS;
- b) no facts have been omitted or untrue statements made that would make the annual financial statements false or misleading;
- c) internal financial controls have been put in place to ensure that material information relating to the issuer and its consolidated subsidiaries have been provided to effectively prepare the financial statements of the issuer; and
- d) the internal financial controls are adequate and effective and can be relied upon in compiling the annual financial statements, having fulfilled our role and function within the combined assurance model pursuant to principle 15 of the King Code. Where we are not satisfied, we have disclosed to the audit committee and the auditors the deficiencies in design and operational effectiveness of the internal financial controls and any fraud that involves directors, and have taken the necessary remedial action.



**SL CRUTCHLEY**  
Chief Executive Officer



**OP CRESSEY**  
Chief Financial Officer  
Designated Financial Director

3 September 2021

Extract from JSE Guidance letter on directors' responsibility on financial controls dated 17 July 2020 to note for information purposes:

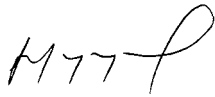
### **Materiality**

In terms of the JSE Listings Requirements ("the Requirements") financial information must be prepared in accordance with IFRS. The application of materiality is an important concept dealt with by IFRS. The reference to materiality in paragraph (a) of the CEO and FD sign off must be interpreted in the context of IFRS.

The second obligation under the CEO and FD sign off rule (as detailed in (b)) must be read in the context of paragraph (a). The term 'no' does not mean a one hundred percent factual correctness but rather that after due, careful and proper consideration the directors agree that no facts have been omitted or untrue statements made that would make the Annual Financial Statements ("AFS") materially false or materially misleading in terms of IFRS.

# approval of annual financial statements

The annual financial statements of AVI Limited, as identified in the first paragraph, were approved by the Board of directors on 3 September 2021 and are signed on their behalf.



**GR TIPPER**  
Non-executive Chairman  
Authorised director



**SL CRUTCHLEY**  
Chief Executive Officer  
Authorised director

## certificate of the company secretary

In terms of section 88(2)(e) of the Companies Act No. 71 of 2008, as amended, I certify that, to the best of my knowledge and belief, the Company has lodged with the Companies and Intellectual Property Commission, for the financial year ended 30 June 2021, all such returns required of a public company in terms of the Companies Act No. 71 of 2008, as amended, and that all such returns are true, correct and up to date.



**S SCHEEPERS**  
Company Secretary  
Illovo, Johannesburg  
3 September 2021

# directors' report

The directors have pleasure in presenting their report for the year ended 30 June 2021.

## Business of the Company

AVI Limited ("the Company"), which is registered and incorporated in the Republic of South Africa with primary listing on the JSE Limited ("JSE"), and a secondary listing on A2X, is a branded consumer products company. The Company registration number is 1944/017201/06. The Group comprises trading subsidiaries that manufacture, process, market and distribute branded consumer products in the food, beverage, footwear, apparel and cosmetics sectors.

## Financial

The financial results and position of the Company are fully set out in the balance sheet, statement of comprehensive income, statement of cash flows and notes thereto.

## Going concern

The Company earned a net profit for the year ended 30 June 2021 of R1 554,3 million (2020: R1 731,0 million) and as of that date, its total assets exceeded its total liabilities by R2 315,0 million (2020: R2 997,1 million). The directors have made an assessment of the ability of the Company to continue as a going concern and have no reason to believe that the Company will not be a going concern in the year ahead.

## Share capital

Details of the Company's authorised and issued share capital are given in Note 8 to the financial statements.

A summary of the movement in the number of ordinary shares in issue during the year is given in Note 8 to the financial statements.

## Corporate activity

There have been no significant changes to investments during the year.

## General authority for the Company to acquire its own shares

The directors consider that it will be advantageous for the Company to have a general authority to acquire its own shares. Such authority will be utilised if the directors consider that it is in the best interests of the Company and shareholders to effect such acquisitions having regard to prevailing circumstances and the cash resources of the Company at the appropriate time. Accordingly, shareholders will be asked to approve such general authority at the Annual General Meeting on 4 November 2021.

## General authority for the Company to provide direct or indirect financial assistance to present or future subsidiaries

The directors consider that a general authority should be put in place to provide direct or indirect financial assistance to present or future subsidiaries and/or any other company or entity that is or becomes related or inter-related to the Company. Such authority will assist the Company, inter alia, in making inter-company loans to subsidiaries as well as granting letters of support and guarantees in appropriate circumstances. The existence of a general authority would avoid the need to refer each instance to shareholders for approval. The current general authority was granted by shareholders at the 2020 Annual General Meeting of the Company and is valid up to and including the 2022 Annual General Meeting of the Company.

## Dividends

Dividends, paid and proposed, are disclosed in Note 16 to the financial statements.

## Directorate

Ms BP Silwanyana was appointed to the Board on 22 February 2021 and Mr A Nühn resigned from the Board on 5 November 2020. There were no other changes to the Board for the year under review.

In terms of the Company's Memorandum of Incorporation, Messrs A Thebyane, M Koursaris and Mrs A Muller retire at the forthcoming Annual General Meeting. All of the retiring directors, being eligible, offer themselves for re-election.

In terms of the Companies Act, the appointments of Mr MJ Bosman (Chairman), Mrs A Muller and Ms BP Silwanyana to the Audit and Risk Committee needs to be approved at the forthcoming Annual General Meeting.

# directors' report continued

## Directors' service contracts

Standard terms and conditions of employment apply to Executive directors, which, inter alia, provide for notice of termination of three months. Non-executive directors conclude service contracts with the Company on appointment. Their term of office is governed by the Memorandum of Incorporation which provides that one-third of the aggregate number of directors will retire by rotation at each Annual General Meeting, but may, if eligible, offer themselves for re-election.

## Share schemes

Particulars of the Company's various share incentive schemes are set out in Note 8.

## Directors' interests

The interests of the directors in the issued listed securities of the Company, being ordinary shares of 5 cents each, as at 30 June 2021 and 30 June 2020, are as follows:

	Direct number	Beneficial indirect number	% of total
<b>At 30 June 2021</b>			
SL Crutchley	800 000	–	0,24
OP Cressey	40 000	–	0,01
M Koursaris	57 500	–	0,02
GR Tipper	11 000	–	0,00
<b>Total</b>	<b>908 500</b>	<b>–</b>	<b>0,27</b>
<b>At 30 June 2020</b>			
SL Crutchley	800 000	–	0,24
OP Cressey	40 000	–	0,01
M Koursaris	57 500	–	0,02
GR Tipper	11 000	–	0,00
<b>Total</b>	<b>908 500</b>	<b>–</b>	<b>0,27</b>

There has been no change to the directors' interests reflected above since the reporting date.

## Material shareholders

The Company does not have a holding company.

### Ordinary shares

The beneficial holders of 3% or more of the issued ordinary shares of the Company at 30 June 2021, according to the information available to the directors, were:

	Number of ordinary shares	%
Government Employees Pension Fund	56 709 951	16,8
Allan Gray	15 206 324	4,5
Old Mutual Group	15 124 454	4,5
Vanguard Investment Management	11 298 434	3,4

# directors' report continued

## Special resolutions passed by the Company and registered by the Registrar of Companies

The following special resolutions have been passed by the Company since the previous directors' report dated 4 September 2020 to the date of this report.

- To approve the fees payable to the current non-executive directors, excluding the Chairman of the Board and the foreign non-executive director.
- To approve the fees payable to the Chairman of the Board.
- To approve the fees payable to the foreign non-executive director.
- To approve the fees payable to the members of the Remuneration, Nomination and Appointments Committee, excluding the Chairman of the committee.
- To approve the fees payable to the members of the Audit and Risk Committee, excluding the Chairman of the committee.
- To approve the fees payable to the members of the Social and Ethics Committee, excluding the Chairman of the committee.
- To approve the fees payable to the Chairman of the Remuneration, Nomination and Appointments Committee.
- To approve the fees payable to the Chairman of the Audit and Risk Committee.
- To approve the fees payable to the Chairman of the Social and Ethics Committee.
- To authorise, by way of a general approval, the Company or any of its subsidiaries to acquire ordinary shares issued by the Company in terms of the Companies Act and Listings Requirements of the JSE.
- To authorise the Company, in terms of section 45 of the Companies Act, to provide direct or indirect financial assistance by way of loan, guarantee, the provision of security or otherwise, to any of its present or future subsidiaries and/or any other company or entity that is or becomes related or inter-related.

## Post-reporting date events

No material events that meet the requirements of IAS 10 have occurred since the reporting date.

# audit committee report

The Audit Committee is pleased to present its report for the financial year ended 30 June 2021 in terms of section 94(7)(f) of the Companies Act No. 71 of 2008, as amended ("the Companies Act").

The Audit Committee has adopted formal terms of reference, delegated to it by the Board of directors, as its charter. The charter is in line with the Companies Act, the King IV Report on Corporate Governance for South Africa 2016 ("King IV") and the JSE Listings Requirements. The Committee has discharged the functions delegated to it in terms of its charter. The Audit Committee's process is supported by the operating subsidiary companies which have internal review committees that monitor risk management and compliance activities. There is a formal reporting line from the various internal review committees into the Audit Committee via the Group's Chief Financial Officer.

During the year under review the Committee performed the following statutory duties:

1. Reviewed and recommended for adoption by the Board such financial information as is publicly disclosed which for the year included:
  - The interim results for the six months ended 31 December 2020; and
  - The annual financial statements for the year ended 30 June 2021.
2. Considered and satisfied itself that the external auditors Ernst & Young Inc. are independent.
3. Approved the external auditors' budgeted fees and terms of engagement for the 2021 financial year.
4. Determined the non-audit related services which the external auditors were permitted to provide to AVI and reviewed the policy for the use of the external auditors for non-audit related services. All non-audit related service agreements between the AVI Group and the external auditors were pre-approved.
5. Satisfied itself that the necessary documentation and confirmations in terms of the JSE Listings Requirements were obtained from the external auditors.
6. Resolved that BDO Inc. would continue to perform the internal audit function during the financial year.
7. Reviewed the Audit Committee charter in line with King IV recommendations.
8. Reviewed the internal audit charter in line with King IV recommendations.
9. Confirmed the internal audit plan for the 2021 financial year.
10. Ensured that appropriate financial reporting procedures exist and that they are working.
11. Confirmed that adequate whistle-blowing facilities were in place throughout the AVI Group and reviewed and considered actions taken with regard to incident reports.
12. Held separate meetings with management, the external and internal auditors to discuss any problems and reservations arising from the year end audit and other matters that they wished to discuss.
13. Noted that it had not received any complaints, either from within or outside the Company, relating either to the accounting practices, the internal audits, the content or auditing of the financial statements, the internal financial controls or any other related matter.
14. Conducted a self-evaluation exercise into its effectiveness.
15. Reviewed the suitability of Ernst & Young Inc., for re-appointment by considering, inter alia, the information stated in paragraph 22.15(h) of the JSE Listings Requirements.
16. Recommended to the Board the re-appointment of Ernst & Young Inc. as the external auditors and appointment of Mr A Carshagen as the registered auditor responsible for the audit for the year ending 30 June 2022 which will be considered at the forthcoming Annual General Meeting.
17. Evaluated and satisfied itself as to the appropriateness of the expertise and experience of the Company's financial director.
18. Satisfied itself as to the expertise, resources and experience of the Company's finance function.
19. We have evaluated the underlying assessment performed by the CEO and financial director to support their declaration required in terms of section 3.84(k) of the JSE Listings Requirements and are satisfied that it supports the declaration made.

On behalf of the Audit Committee



**MJ BOSMAN**

Audit Committee Chairman

3 September 2021

# independent auditors' report

To the shareholders of AVI Limited

## Report on the audit of the separate annual financial statements

### Opinion

We have audited the separate annual financial statements of AVI Limited ("the Company") set out on pages 12 to 41, which comprise the separate balance sheet as at 30 June 2021, the separate statement of comprehensive income, the separate statement of changes in equity and the separate statement of cash flows for the year then ended, and notes to the separate annual financial statements, including a summary of significant accounting policies.

In our opinion, the separate annual financial statements present fairly, in all material respects, the separate financial position of the company as at 30 June 2021, and its separate financial performance and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the separate annual financial statements section of our report. We are independent of the Company in accordance with the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors ("IRBA Code") and other independence requirements applicable to performing audits of financial statements of the company and in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits of the Company and in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the separate annual financial statements of the current year. These matters were addressed in the context of our audit of the separate annual financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the separate annual financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the separate annual financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying separate annual financial statements.

# independent auditors' report continued

Key audit matter	How the matter was addressed in the audit
<p><b>Impairment assessment of investments and related intercompany loan accounts</b></p> <p>Management performs an annual impairment test on the recoverability of the carrying amounts of investments and loan balances where impairment indicators exist as required by IAS 36 – Impairment of assets and IFRS 9 – Financial Instruments.</p> <p>Refer to Note 1 – Investments in subsidiaries.</p> <p>As disclosed in Note 1 the Company uses a discounted cash flow model to determine the value in use for each cash generating unit.</p> <p>During the financial year, the COVID-19 global pandemic continued to have a significant negative impact on the South African economy, particularly on the spending patterns of consumers which continues to evolve between various products and regions.</p> <p>As a result, this has created uncertainties around the revenue and growth rate assumptions of the retail businesses. Specifically, there is continued uncertainty around the duration of the pandemic and timing of the recovery of the economy when compared with initial estimates at the time the pandemic started in South Africa. These factors have led to continued uncertainty around the timing and amount of future cash flows, when they are already inherently uncertain.</p> <p>Given the above, impairment testing of investments in subsidiaries and loans to subsidiaries, particularly in the retail businesses, required significant auditor attention in the current year and the involvement of our valuation specialists.</p>	<p>Our audit procedures included, amongst others:</p> <ul style="list-style-type: none"> <li>• We involved the internal valuation specialists in our team to assist in evaluating management's impairment methodology and key assumptions used in the impairment calculations;</li> <li>• Together with the internal valuation specialists, we performed the following: <ul style="list-style-type: none"> <li>• Assessed management's impairment methodology by comparing it to best practices and the requirements of IAS 36; and</li> <li>• Calculated independent weighted average cost of capitals ("WACCs") to compare to management's WACCs. Our independent WACC recalculation was based on publicly available market data for comparable companies for each of the material cash generating units ("CGUs");</li> </ul> </li> <li>• For assumptions based on historical results, we compared the cash flow forecasts to past performance (particularly as it relates to historical working capital levels and gross profit margins);</li> <li>• For assumptions based on future trends and where the risk of an altered economy was present: <ul style="list-style-type: none"> <li>• we vouched CPI assumptions to current market information, which we obtained externally;</li> <li>• we stress tested the retail businesses' revenue cash flows by determining the impact of a delayed economic recovery, by pushing the cashflow forecasts out by one year; and</li> <li>• we have considered the actual trading results of the retail businesses post year end in our assessment of the reasonability of the revenue cash flow projections.</li> </ul> </li> <li>• We have performed sensitivity analyses around all the key assumptions used in the impairment model. We did this by increasing and decreasing the following assumptions in the model to determine the impact on the headroom between the total value of the investment in the CGU and the value in use as calculated by the impairment calculation model: <ul style="list-style-type: none"> <li>• The WACC used to discount the cash flows;</li> <li>• Revenue, overhead and terminal value growth rates;</li> <li>• Gross profit margins; and</li> <li>• Working capital requirements.</li> </ul> </li> <li>• We also performed extended sensitivity testing and stress tests of the impairment model with different economic recovery scenarios to determine whether there is a significant impact on the value in use calculated in the model;</li> <li>• We assessed the historical reliability of cash flow forecasts prepared by management through a review of actual past performance compared to previous forecasts to understand management's ability to accurately estimate future cash flows; and</li> <li>• We assessed the adequacy of the Company's disclosures in terms of IAS 36 – Impairment of assets and IFRS 9 – Financial Instruments, in relation to the investments and the loans receivable included in the financial statements.</li> </ul>

# independent auditors' report continued

## Other information

The directors are responsible for the other information. The other information comprises the information included in the 41-page document titled "AVI 2021 Company Annual Financial Statements", which includes the Directors' Report, the Audit Committee's Report and the Certificate of the Company Secretary as required by the Companies Act of South Africa, which we obtained prior to the date of this report, and the Integrated Annual Report, which is expected to be made available to us after that date. The other information does not include the separate annual financial statements and our auditor's report thereon.

Our opinion on the separate annual financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the separate annual financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the directors for the separate annual financial statements

The directors are responsible for the preparation and fair presentation of the separate annual financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of separate annual financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate annual financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the separate annual financial statements

Our objectives are to obtain reasonable assurance about whether the separate annual financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate annual financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate annual financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the separate annual financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate annual financial statements, including the disclosures, and whether the separate annual financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# independent auditors' report continued

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or related safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the separate annual financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on other legal and regulatory requirements

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that Ernst & Young Inc. has been the auditor of AVI Limited for four years.

*Ernst & Young Inc.*

ERNST & YOUNG INC.  
DIRECTOR – ALLISTER CARSHAGEN  
Registered Auditor  
Chartered Accountant (SA)  
102 Rivonia Road  
Sandton  
3 September 2021

# accounting policies

AVI Limited ("the Company") is a South African registered company. These are the Company's separate financial statements. The consolidated financial statements are available at the Company's registered office or on the AVI website [www.avi.co.za](http://www.avi.co.za).

## Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), in compliance with JSE Listings Requirements, the interpretations adopted by the International Accounting Standards Board ("IASB"), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, and the requirements of the Companies Act of South Africa. The financial statements were approved for issue by the Board of directors on 3 September 2021.

## Basis of preparation

These financial statements are prepared in millions of South African Rands ("Rm"), which is the Company's functional currency, on the historical cost basis, except for derivative financial assets and liabilities which are stated at their fair value.

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that may affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision only affects that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about areas of estimation that have the most significant effect on the amounts recognised in the financial statements are described in the following notes:

Note 1, 2 – estimation of recoverable amount of investments in subsidiaries

Note 1, 2 – estimation of expected cash flows from loans to subsidiaries

Note 8 – valuation of incentive scheme options;

Note 18 – valuation of derivative financial instruments

The accounting policies set out below have been applied consistently in the periods presented in these financial statements, except for changes in accounting policies due to the adoption of the new and revised accounting standard, as detailed below.

The Company has adopted the following amendments to accounting standards, including any consequential amendments to other standards, in the preparation of these financial statements, all of which became effective to the Company from 1 July 2020:

- Amendments to IAS 1 and IAS 8 *Definition of Material*
- Amendments to IFRS 3 *Definition of a Business*

## Amendments to IAS 1 and IAS 8 *Definition of Material*

Amendments were issued by the IASB to IAS 1 *Presentation of Financial Statements* and IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors* to align the definition of 'material' across the standards and to clarify certain aspects of the definition. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.' The amendments clarify that materiality will depend on the nature or magnitude of information, or both.

The application of the amendments to IAS 1 and IAS 8 has not impacted the presentation and disclosure of the Company's results.

# accounting policies continued

## Amendments to IFRS 3 *Definition of a Business*

The IASB issued amendments to the definition of a business in IFRS 3 *Business Combinations* to help entities determine whether an acquired set of activities and assets is a business or not. They clarify the minimum requirements for a business, remove the assessment of whether market participants are capable of replacing any missing elements, add guidance to help entities assess whether an acquired process is substantive, narrow the definitions of a business and of outputs, and introduce an optional fair value concentration test.

The application of the amendments to IFRS 3 has not impacted the presentation and disclosure of the Company's results.

## New standards and interpretations in issue not yet effective

Standards, amendments and interpretations issued but not yet effective have been assessed for applicability to the Company and management has concluded that they are not applicable to the business of the Company and will therefore have no impact on future financial statements.

## Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise cash balances on hand, deposits held on call with banks, forming part of the Group's cash management facility, all of which are available for use by the Group unless otherwise stated.

## Dividends payable

Dividends payable are recognised in the period in which such dividends are declared.

## Share-based payment transactions

Transactions in which a parent grants rights to its own equity instruments directly to the employees of its subsidiaries are classified as equity settled in the financial statements of the parent.

The parent recognises in equity the equity-settled share-based payment and recognises a corresponding increase in the investment in subsidiary.

### *Equity settled*

The equity-settled share-based payment is measured at fair value at grant date and recognised over the period during which the employee becomes unconditionally entitled to the equity instruments. The fair value of the instruments granted is measured using generally accepted valuation techniques, taking into account the terms and conditions upon which the instruments are granted. The amount recognised is adjusted to reflect the actual number of share options that vest except where forfeiture is only due to market conditions not being met.

## Group share scheme recharge arrangements

A recharge arrangement exists whereby the cost to the scheme of acquiring shares issued in accordance with certain share schemes granted by the holding company is funded by way of contributions from employer companies in respect of participants who are their employees. The recharge arrangement is accounted for separately from the underlying equity-settled share-based payment upon initial recognition, as follows:

- The subsidiary recognises a recharge liability at fair value, determined using generally accepted valuation techniques, and a corresponding adjustment against equity for the capital contribution recognised in respect of the share-based payment.
- The parent recognises a corresponding recharge asset at fair value and a corresponding adjustment to the carrying amount of the investment in the subsidiary.

Subsequent to initial recognition the recharge arrangement is remeasured at fair value (as an adjustment to the net capital contribution) at each subsequent reporting date until settlement date, to the extent vested. Where the recharge amount recognised is greater than the initial capital contribution recognised by the subsidiary in respect of the share-based payment, the excess is recognised as a net capital distribution to the parent in equity. The amount of the recharge in excess of the capital contribution, recognised by the parent as an increase in the investment in subsidiary, is recognised as an adjustment to the net capital contribution through a reduction in the net investment in the subsidiary.

# accounting policies continued

## Financial instruments

Financial instruments are recognised on the Company's balance sheet when the Company becomes a party to the contractual provisions of the instrument.

Financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss, any directly attributable transaction costs when the Company becomes a party to the contractual arrangements. Subsequent to initial recognition, these instruments are measured in accordance with their classification as set out below:

### **Financial asset classification and measurement**

Financial assets are classified into the following three principal categories: financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and debt instruments at amortised cost. The classification depends on the contractual cash flow characteristics and the business models for managing the financial assets, and is determined at the time of initial recognition.

The Company does not have any financial assets at fair value through other comprehensive income.

### ***Debt instruments, derivatives and equity instruments at fair value through profit or loss ("FVTPL")***

Financial assets are classified as FVTPL when the financial asset is (i) held for trading, or (ii) it is designated as FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Company manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognised in profit or loss.

### ***Debt instruments at amortised cost***

Debt instruments at amortised cost (including trade and other receivables, bank balances, loan to subsidiaries and cash) are measured at amortised cost using the effective interest method, less any impairment.

The Company measures financial assets at amortised cost if both of the following conditions are met:

- the financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

### **Financial liability classification and measurement**

Financial liabilities are classified as either financial liabilities at fair value through profit or loss or other financial liabilities. The Company does not have any financial liabilities at fair value through profit or loss.

### ***Other financial liabilities***

Other financial liabilities (including borrowings and trade and other payables) are subsequently measured at amortised cost using the effective interest method.

### **Offset**

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet when the Company has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

# accounting policies continued

## Financial instruments continued

### Derivative instruments

The Company uses derivative financial instruments to manage its exposure to risks arising from operational, financing and investment activities. The Company does not hold or issue derivative financial instruments for trading purposes.

Subsequent to initial recognition, derivative instruments are measured at fair value through profit or loss. Fair value is determined by comparing the contracted rate to the current rate of an equivalent instrument with the same maturity date. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged.

### Derecognition

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred.

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

## Impairment of non-financial assets

The carrying amounts of the Company's assets other than financial assets which are separately assessed and provided against where necessary, are reviewed at each reporting date to determine whether there is any indication of impairment. If there is any indication that an asset may be impaired, its recoverable amount is estimated. An asset's recoverable amount is the higher of an asset's or related cash-generating unit's fair value less costs of disposal and its value in use.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised, and when the indication of impairment no longer exists.

The recoverable amount of assets is the greater of their fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Subject to an operating segment ceiling test (before aggregation of segments), for the purposes of goodwill impairment testing, cash-generating units ("CGUs") to which goodwill has been allocated are aggregated so that the level at which impairment is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Impairment losses are recognised in profit or loss as a capital item, when the carrying amount exceeds the recoverable amount.

## Impairment of financial assets

The Company recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in three stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12 month ECL) (Stage 1). For those credit exposures for which there has been a significant increase (significant change in the likelihood of receiving contractual outstanding amounts) in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL) (Stage 2/3). Stage 3 in particular relates to those financial instruments that are considered to be credit impaired.

The Company considers a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts, taking into account credit enhancements that are part of the contractual terms and that are not recognised separately by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# accounting policies continued

## Revenue

Revenue consists of dividends received from subsidiaries.

Dividends are recognised when the right to receive payment is established, with the exception of dividends on cumulative preference share investments, which are recognised on a time proportion basis in the period to which they relate.

## Share capital

### Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

### Preference share capital

Preference share capital is classified as equity if it is non-redeemable and any dividends are discretionary, or is redeemable but only at the Company's option. Dividends on preference share capital classified as equity are recognised as distributions within equity.

Preference share capital is classified as a liability if it is redeemable on a specific date or at the option of the shareholders, and if dividend payments are not discretionary. Dividends thereon are recognised in profit or loss as an interest expense.

### Repurchase of share capital

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, net of any tax effects, is recognised as a change to equity. Repurchased shares held by subsidiaries are classified as treasury shares and presented as a deduction from total equity. The consideration received when own shares held by the Company are re-issued is presented as a change to equity and no profit or loss is recorded.

Where loans advanced by the Company to a subsidiary to acquire treasury shares are to be repaid principally by the buy-back of such shares, the loan is classified as an equity instrument by the Company.

## Investment in subsidiary companies

Investments in subsidiary companies are stated at cost, less impairment allowances.

## Capital items

Capital items are items of income and expense relating to the acquisition, disposal or impairment of investments, and businesses.

# accounting policies continued

## Taxation

Taxation on the profit or loss for the year comprises current and deferred taxation. Taxation is recognised in profit or loss except to the extent that it relates to a business combination or items recognised directly in other comprehensive income or equity.

### Current taxation

Current taxation comprises tax payable calculated on the basis of the estimated taxable income for the year, using the tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable for previous years.

### Deferred taxation

Deferred taxation is provided using the liability method based on temporary differences. Temporary differences are differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax base. The amount of deferred taxation provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the reporting date.

Deferred taxation is charged to profit or loss except to the extent that it relates to a transaction that is recognised directly in other comprehensive income or equity, in which case it is recognised in other comprehensive income or equity, or a business combination that is an acquisition, in which case it is recognised as an adjustment to goodwill. The effect on deferred taxation of any changes in tax rates is recognised in profit or loss, except to the extent that it relates to items previously charged or credited directly to other comprehensive income or equity.

A deferred taxation asset is recognised to the extent that it is probable that future taxable profits will be available against which the associated unused tax losses and deductible temporary differences can be utilised. Deferred taxation assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### Uncertainty over income tax treatments

Where there is uncertainty regarding the tax treatment of an item, the Company discloses the judgements made in determining the respective tax position as well as information regarding any assumptions and estimates made. The Company recognises liabilities for anticipated uncertain positions based on the best estimate of whether additional income taxes will be due.

### Dividend withholding tax

Dividend withholding tax is a tax on shareholders receiving dividends. Shareholders who are not exempt from paying dividend tax are subject to dividend withholding tax at a rate of 20%. In terms of dividend tax legislation, the dividend tax amount is withheld and paid over to the South African Revenue Services by nominee companies, stockbrokers or the relevant Central Securities Depository Participant on behalf of shareholders. Dividends are recognised at the gross amount directly in equity.

# balance sheet

As at 30 June 2021	Notes	2021 R'm	2020 R'm
<b>ASSETS</b>			
<b>Non-current assets</b>			
Investments in subsidiaries	1.2	1 533,6	1 549,8
Other investments	3	180,2	175,8
Group share scheme recharge receivable	4	34,7	36,2
Other long-term assets including derivatives	5	233,4	343,9
		<b>1 981,9</b>	<b>2 105,7</b>
<b>Current assets</b>			
Other receivables	6	154,9	67,7
Cash and cash equivalents	7	359,7	988,9
		<b>514,6</b>	<b>1 056,6</b>
<b>Total assets</b>		<b>2 496,5</b>	<b>3 162,3</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	8	16,8	16,7
Share premium	8	840,1	798,0
Reserves	9	60,6	17,5
Retained earnings		1 397,5	2 164,9
<b>Total equity</b>		<b>2 315,0</b>	<b>2 997,1</b>
<b>Current liabilities</b>			
Other payables	10	181,5	165,2
<b>Total equity and liabilities</b>		<b>2 496,5</b>	<b>3 162,3</b>

# statement of comprehensive income

For the year ended 30 June 2021	Notes	2021 R'm	2020 R'm
<b>Revenue</b>	11	<b>1 554,3</b>	2 154,2
Operating expenses		(11,4)	(9,0)
Waiver of debt	2	–	(300,4)
Expected credit loss	1	–	(32,7)
Other income/(expenses)		<b>23,9</b>	(76,3)
<b>Operating profit</b>	12	<b>1 566,8</b>	1 735,8
Finance costs	13	(12,5)	(4,8)
<b>Profit for the year</b>		<b>1 554,3</b>	1 731,0
Taxation		–	–
<b>Total comprehensive income for the year</b>		<b>1 554,3</b>	1 731,0

# statement of changes in equity

	Share capital and premium R'm	Reserves R'm	Retained earnings R'm	Total R'm
For the year ended 30 June 2021				
<b>2021</b>				
Balance at beginning of year	814,7	17,5	2 164,9	2 997,1
<b>Total comprehensive income for the year</b>				
Profit for the year	–	–	1 554,3	1 554,3
<b>Transactions with owners recorded directly in equity</b>				
<b>Contributions by and distributions to owners</b>				
Share-based payments	–	43,1	–	43,1
Dividends paid	–	–	(2 321,7)	(2 321,7)
Issue of ordinary shares	42,2	–	–	42,2
Total contributions by and distributions to owners	42,2	43,1	(2 321,7)	(2 236,4)
<b>Balance at end of year</b>	<b>856,9</b>	<b>60,6</b>	<b>1 397,5</b>	<b>2 315,0</b>
For the year ended 30 June 2020				
<b>2020</b>				
Balance at beginning of year	794,2	284,2	1 810,4	2 888,8
<b>Total comprehensive income for the year</b>				
Profit for the year	–	–	1 731,0	1 731,0
<b>Transactions with owners recorded directly in equity</b>				
<b>Contributions by and distributions to owners</b>				
Share-based payments	–	44,7	–	44,7
Dividends paid	–	–	(1 376,5)	(1 376,5)
Issue of ordinary shares	21,4	–	–	21,4
Delisting and cancellation of ordinary shares	(0,9)	(311,4)	–	(312,3)
Total contributions by and distributions to owners	20,5	(266,7)	(1 376,5)	(1 622,7)
<b>Balance at end of year</b>	<b>814,7</b>	<b>17,5</b>	<b>2 164,9</b>	<b>2 997,1</b>

# statement of cash flows

For the year ended 30 June 2021	Notes	2021 R'm	2020 R'm
<b>Cash flows from operating activities</b>			
Cash generated by operations	14	1 588,7	1 985,7
Interest paid	13	(12,5)	(4,8)
<b>Net cash available from operating activities</b>		<b>1 576,2</b>	<b>1 980,9</b>
<b>Cash flows from investing activities</b>			
Decrease/(increase) in amounts owing by subsidiary companies	2	59,9	(185,9)
Group share scheme recharge received		14,2	24,6
<b>Net cash available from/(cash utilised in) investing activities</b>		<b>74,1</b>	<b>(161,3)</b>
<b>Cash flows from financing activities</b>			
Proceeds on issue of shares	15	42,2	21,4
Ordinary dividends paid	16	(1 379,5)	(1 376,5)
Special dividend paid	16	(942,2)	–
<b>Net cash utilised in financing activities</b>		<b>(2 279,5)</b>	<b>(1 355,1)</b>
<b>(Decrease)/increase in cash and cash equivalents</b>		<b>(629,2)</b>	<b>464,5</b>
Cash and cash equivalents at beginning of year		988,9	524,4
<b>Cash and cash equivalents at end of year</b>		<b>359,7</b>	<b>988,9</b>
Dividends received in operational cash flows	11	1 554,3	2 154,2

# notes to the financial statements

For the year ended 30 June 2021

## 1. Investments in subsidiaries

	2021 R'm	2020 R'm
Unlisted – Shares in owned subsidiaries	1 448,5	1 448,5
Loans to subsidiary companies	247,9	307,8
	1 696,4	1 756,3
Share-based payments capitalised	269,4	225,7
Impairment allowance - investment in shares	(305,1)	(305,1)
Expected credit loss allowance – loans	(127,1)	(127,1)
<b>Total investments in subsidiaries</b>	<b>1 533,6</b>	<b>1 549,8</b>
<b>Impairment allowance – investment in shares</b>		
Balance at beginning of year	(305,1)	(305,1)
<b>Balance at end of year in respect of investments in shares</b>	<b>(305,1)</b>	<b>(305,1)</b>
<b>Expected credit loss allowance – loans</b>		
Balance at beginning of year	(127,1)	(94,4)
Expected credit loss allowance recognised	–	(32,7)
<b>Balance at end of year in respect of inter-company loans</b>	<b>(127,1)</b>	<b>(127,1)</b>

Investments in subsidiary companies are stated at cost, less expected credit loss allowances and impairment allowances.

### Investment in shares

Investments in shares are stated at cost less impairment allowances.

The carrying amounts of the Company's share investments in subsidiaries are reviewed at each reporting date to determine whether there is any indication of impairment. If there is any indication that an asset may be impaired, its recoverable amount is estimated.

The recoverable amount of the investment in shares is the value in use using a discounted cash flow model, based on forecast profits of the business discounted at an appropriate discount rate. Revenue and profit growth assumptions are based on the current forecasts and specific growth plans for the business, taking into account the economic environment in which the business operates. The current and prior year also took into account the impact of the COVID-19 pandemic.

Based on the recoverable amount of investments, no adjustment to the impairment allowance was processed in the current or prior year.

### Loans

Loan investments are stated at cost less expected credit loss allowances.

In the prior year an increase in expected credit loss of R32,7 million (Stage 2) was recognised against the Green Cross shareholder loan of R276,7 million. This was based on the recoverable amount of the inter-company loan determined as the value in use using a discounted cash flow model, based on forecast profits of the business discounted at an appropriate discount rate. Revenue and profit growth assumptions were based on then-current forecasts, taking into account the economic environment and the impact of the COVID-19 pandemic. The value in use of the Green Cross business was determined as R190 million, discounting future cash flows at 17,6%.

During the current year, R59,9 million of the shareholder loan was repaid, with no further adjustment to the expected credit loss allowance.

Refer to Note 2 for the gross carrying amounts of investments and loans to subsidiaries, and related allowances.

# notes to the financial statements continued

For the year ended 30 June 2021

## 2. Principal subsidiary companies of AVI Limited

Name of company and nature of business	Class	Issued permanent capital <sup>1</sup>		Effective percentage holding		Shares at book value		Indebtedness to the Company <sup>2</sup>	
		2021 R'm	2020 R'm	2021 %	2020 %	2021 R'm	2020 R'm	2021 R'm	2020 R'm
<b>A&amp;D Spitz Proprietary Limited</b>									
– retailer of branded shoes and apparel	Ord	–	–	100	100	576,6	576,6	–	–
<b>Green Cross Manufacturers Proprietary Limited<sup>3</sup></b>									
– producer and retailer of branded shoes and footwear accessories	Ord	–	–	100	100	305,0	305,0	216,8	276,7
<b>Hampton Sportswear Proprietary Limited</b>									
– retailer of branded apparel	Ord	–	–	100	100	20,7	20,7	–	–
<b>Irvin &amp; Johnson Holding Company Proprietary Limited</b>									
– integrated fishing, processing and marketing of branded value-added fish and seafood products	Ord	–	–	75	75	319,1	319,1	–	–
<b>Indigo Brands Proprietary Limited</b>									
– manufacturers and distributors of leading body spray, fragrance, cosmetics and body lotion products	Ord	–	–	100	100	–	–	–	–
<b>National Brands Limited</b>									
– manufacturers and marketers of branded food and beverage products		3,5	3,5	100	100	227,1	227,1	–	–
<b>Nina Roche Shoe Collection Proprietary Limited</b>									
– Licensor of shoe brands	Ord	–	–	100	100	–	–	31,1	31,1
						<b>1 448,5</b>	<b>1 448,5</b>	<b>247,9</b>	<b>307,8</b>
Impairment allowance/expected credit loss allowance									
– Green Cross (Note 1)						(305,0)	(305,0)	(96,0)	(96,0)
– Nina Roche						(0,1)	(0,1)	(31,1)	(31,1)
Share-based payments capitalised						269,4	225,7	–	–
						<b>1 412,8</b>	<b>1 369,1</b>	<b>120,8</b>	<b>180,7</b>

All companies are incorporated in South Africa.

In the prior year, the Company's wholly owned subsidiary, AVI Investment Services Proprietary Limited ("AVI Investment Services") held 17 234 352 ordinary shares in the Company, which were acquired in the market pursuant to a share buy-back exercise in 2007, and funded by means of a loan from the Company.

On 19 August 2019, AVI Investment Services effected a distribution in specie of these shares to the Company, in its capacity as the holding company of AVI Investment Services. In addition, the Company waived the debt owing by AVI Investment Services of R300,4 million which was included in operating profit.

<sup>1</sup> Where Rand amount is less than R1 million is indicated as "–".

<sup>2</sup> The loans are interest free and have no fixed repayment terms, and the Company has no intention to recall these loans within the next 12 months.

<sup>3</sup> In the prior year, the Company increased the shareholder loan to Green Cross Manufacturers Proprietary Limited to R276,7 million. In the current year, R59,9 million was received from Green Cross as part settlement of their shareholder loan.

# notes to the financial statements continued

For the year ended 30 June 2021

## 3. Other investments

Name of company and nature of business	Shares held		Effective percentage holding		Book value of investment	
	2021 number	2020 number	2021 %	2020 %	2021 R'm	2020 R'm
<b>Main Street 198 Proprietary Limited</b> – Cumulative redeemable convertible “A” preference shares	800	800	100	100	164,6	160,5
<b>I&amp;J Black Staff Holding Company Proprietary Limited</b> – Cumulative redeemable preference shares	50 000	50 000	100	100	15,6	15,3
					<b>180,2</b>	175,8

The 25% black empowerment shareholding in I&J is held by two investment nominee companies (Note 18). AVI has subscribed for preference shares in Main Street 198 Proprietary Limited and I&J Black Staff Holding Company Proprietary Limited (collectively referred to as “the empowerment consortia”), the investment nominee companies owned by these empowerment investors, to fund the acquisition of the I&J shares. The net preference share investment represents the original subscription price plus arrear preference dividends, less a capping allowance, if applicable, to limit the recognition of preference dividend income to the equivalent attributable earnings of I&J.

None of the investments are listed on a stock exchange.

## 4. Group share scheme recharge receivable

Equity instruments granted under the AVI Out-Performance Scheme, the AVI Deferred Bonus Share Plan and the Revised AVI Executive Share Incentive Scheme are all subject to a cost recovery arrangement with participating subsidiaries upon exercise of options by employees of those companies. Refer Note 8 for details of share incentive schemes.

The Group recharge receivable has been accounted for as follows:

	2021 R'm	2020 R'm
Group share scheme recharge receivable at fair value (Note 19)	55,3	70,2
Less : short-term portion reflected in other receivables (Note 6)	(20,6)	(34,0)
<b>Long-term portion of receivable at fair value</b>	<b>34,7</b>	36,2
<b>The AVI Out-Performance Scheme</b>		
Share price	R71,05	R70,54
Terms (years)	0,25 – 2,25	0,25 – 2,25
Expected vesting percentage based on Total Shareholder Return (“TSR”) performances	30 <sup>th</sup> – 50 <sup>th</sup>	50 <sup>th</sup> – 60 <sup>th</sup>
Vesting multiple based on relative TSR performance	0,0 – 0,9	0,9 – 1,2
<b>The AVI Deferred Bonus Share Plan</b>		
Award price	R74,52 – R106,84	R83,91 – R106,84
<b>The Revised Executive Share Incentive Scheme</b>		
Share price	R71,05	R70,54
Award price	R69,75 – R108,73	R69,75 – R108,73

# notes to the financial statements continued

For the year ended 30 June 2021

## 5. Other long-term assets including derivatives

	2021 R'm	2020 R'm
On-charge receivable from subsidiary (Note 19)	–	91,4
Call option assets (Note 18)	233,4	252,5
	233,4	343,9

## 6. Other receivables

Loan receivable from subsidiary (Note 19)	–	33,7
Short-term portion of Group share scheme recharge receivable (Note 4)	20,6	34,0
Short-term portion of on-charge receivable from subsidiary (Note 19)	102,0	–
Short-term portion of call option assets (Note 18)	32,3	–
	154,9	67,7

## 7. Cash and cash equivalents

AVI Group Treasury call deposit (Note 19)	359,4	988,8
Bank balances	0,3	0,1
	359,7	988,9

The AVI Group Treasury call deposit is interest free and receivable on demand.

## 8. Share capital and premium

### Share capital

#### Authorised

Ordinary share capital 960 000 000 (2020: 960 000 000) ordinary shares of 5 cents each	48,0	48,0
---	------	------

#### Preference share capital

10 000 000 (2020: 10 000 000) convertible redeemable preference shares of 20 cent each	2,0	2,0
--	-----	-----

<b>Total authorised share capital</b>	<b>50,0</b>	<b>50,0</b>
---------------------------------------	-------------	-------------

#### Issued

336 504 469 (2020: 335 837 451) ordinary shares of 5 cents each	16,7	17,6
Delisting and cancellation of ordinary shares	–	(0,9)

<b>Total issued share capital</b>	<b>16,7</b>	<b>16,7</b>
-----------------------------------	-------------	-------------

#### Share premium

Balance at beginning of year	798,0	776,6
Premium on issue of ordinary shares	42,2	21,4

<b>Balance at end of year</b>	<b>840,2</b>	<b>798,0</b>
-------------------------------	--------------	--------------

<b>Total issued share capital and premium</b>	<b>856,9</b>	<b>814,7</b>
---	--------------	--------------

The Company's wholly owned subsidiary, AVI Investment Services Proprietary Limited ("AVI Investment Services") held 17 234 352 ordinary shares in the Company, which were acquired in the market pursuant to a share buy-back exercise in 2007, and funded by means of a loan from the Company.

On 19 August 2019, AVI Investment Services effected a distribution in specie of these shares to the Company, in its capacity as the holding company of AVI Investment Services.

The subsequent delisting and cancellation of the 17 234 352 ordinary shares, as approved by the JSE Limited, was effected on 29 August 2019.

The shares cancelled represented 4,89% of the issued share capital of the Company immediately prior to the cancellation.

The delisting and cancellation of shares has resulted in R312,3 million dividend income of which R0,9 million has been allocated against share capital and the balance to share buy-back reserve (refer Note 9).

# notes to the financial statements continued

For the year ended 30 June 2021

## 8. Share capital and premium continued

### Share incentive schemes

The AVI Group's share incentive schemes together with a summary of the movements in the respective share incentive instruments are set out in the tables below.

#### The AVI Executive Share Incentive Scheme

Eligible participants are awarded share options which vest after the completion of a three-year service period. Upon vesting, participants are entitled to exercise their options by receiving AVI shares equal to the number of options awarded subject to the settlement of the exercise price (equal to the award price) by the participant.

Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Exercised/lapsed number	Relinquished number	Instruments outstanding at 30 June 2021
1 October 2015	82,67	44 502	–	(44 502)	–	–
1 April 2016	83,06	408 250	–	(345 480)	(62 770)	–
		452 752	–	(389 982)	(62 770)	–
Weighted average award price (R)		83,02	–	83,02	83,06	–
Weighted average share price on date of exercise (R)				–		

The last allocation of the AVI Limited Executive Share Incentive Scheme was made in April 2016 and vested in April 2019, with participants having until 31 March 2021 to exercise these options. Any options that remained unexercised at 31 March 2021 have lapsed and the Scheme has terminated.

#### The Revised AVI Executive Share Incentive Scheme

The Revised AVI Executive Share Incentive Scheme was approved by shareholders at the Annual General Meeting held on 3 November 2016 and replaced the AVI Executive Share Incentive Scheme. Eligible participants are awarded share appreciation rights which vest after the completion of a three-year service period, subject to the satisfaction of a performance condition, namely that the AVI return on capital employed over the period exceeds the weighted average cost of capital. Upon vesting, participants are entitled to exercise their awards by receiving AVI shares equal to the increase in value of their awards between award date and exercise date. The cost of these AVI shares is funded by way of contributions from employer companies in respect of participants who are their employees.

Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Exercised/lapsed number	Relinquished number	Instruments outstanding at 30 June 2021 number
23 November 2016	94,07	188 974	–	–	(12 000)	176 974
1 April 2017	101,79	448 074	–	(47 859)	(139 839)	260 376
1 October 2017	97,77	238 106	–	–	(18 868)	219 238
1 April 2018	108,73	224 342	–	–	(88 645)	135 697
1 October 2018	106,84	208 278	–	–	(65 816)	142 462
1 April 2019	89,27	763 405	–	–	(44 516)	718 889
1 October 2019	83,91	469 930	–	–	(3 629)	466 301
1 April 2020	69,75	1 215 890	–	–	(50 536)	1 165 354
1 October 2020	74,52	–	634 605	–	–	634 605
1 April 2021	73,85	–	1 230 004	–	–	1 230 004
		3 756 999	1 864 609	(47 859)	(423 849)	5 149 900
Weighted average award price (R)		86,69	74,08	101,79	98,34	81,03
Weighted average share price on date of exercise (R)				–		

The weighted average remaining contractual life of instruments outstanding as at 30 June 2021 is 1,6 years (2020: 1,7 years).

The share appreciation rights are available to be exercised in their entirety three years after the effective date of granting of awards, subject to the performance condition being met. Any rights not exercised by the fifth anniversary of such date will lapse. Exercises in any period prior to vesting in the third year represent the portion allowed to be exercised on retirement, death, disability or retrenchment.

# notes to the financial statements continued

For the year ended 30 June 2021

## 8. Share capital and premium continued

### Share incentive schemes continued

#### The AVI Out-Performance Scheme

Eligible participants are awarded notional shares which vest after the completion of a three-year service period, and are converted to AVI shares subject to AVI's performance against an identified peer group over the vesting period.

The scheme is based on a total shareholder return ("TSR") measure. TSR is the increase in value of shares after the notional reinvestment of all distributions. Allocations of notional shares are made in conjunction with the identification of the peer group against which that tranche will be measured.

At the measurement date in respect of each tranche:

- AVI's TSR and the TSR of each peer in the peer group for that tranche will be determined;
- the TSR of each peer in the peer group will be ranked in ascending order in 10 performance deciles;
- depending on the peer group decile within which AVI's TSR is ranked, a vesting multiple of between 0 times and 3,6 times will be applied to the notional shares to determine the number of shares allocated to the participant upon vesting. No shares vest if AVI's TSR is ranked below the 50<sup>th</sup> peer group percentile.

Upon vesting, each participant will receive the AVI shares due to them. The cost of the AVI shares is funded by way of contributions from employer companies in respect of participants who are their employees.

As the allocation of awards is a notional allocation, the notional shares so allocated will not attract any dividends or voting rights in the hands of participants until vested.

Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Exercised number	Relinquished number	Instruments outstanding at 30 June 2021 number
1 October 2017	98,57	254 012	–	(236 258)	(17 754)	–
1 October 2018	110,52	255 980	–	–	(16 705)	<b>239 275</b>
1 October 2019	83,73	378 964	–	–	–	<b>378 964</b>
1 October 2020	72,42	–	556 658	–	(10 000)	<b>546 658</b>
		888 956	556 658	(236 258)	(44 459)	<b>1 164 897</b>
Weighted average award price (R)		95,68	72,42	98,57	97,18	<b>83,93</b>
Weighted average share price on date of exercise (R)				75,67		

The weighted average remaining contractual life of instruments outstanding as at 30 June 2021 is 1,5 years (2020: 1,4 years).

All notional shares vest three years after award date. Notional shares are converted to AVI shares only if the performance requirements are met on the vesting date.

# notes to the financial statements continued

For the year ended 30 June 2021

## 8. Share capital and premium continued

### Share incentive schemes continued

#### The AVI Deferred Bonus Share Plan

The Deferred Bonus Share Plan was approved by shareholders at the Annual General Meeting held on 3 November 2016. The value of the awards allocated is determined with reference to each eligible participant's annual bonus (earned under the Group's short-term bonus incentive framework). A portion of the annual bonus is paid in cash while the deferred element is settled in equity as AVI shares and is subject to a three-year service period before vesting, during which period the bonus shares remain restricted. These shares are held by an escrow agent on behalf of participants during this vesting period. Participants are, however, eligible to receive dividends and vote at shareholder meetings.

Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Exercised number	Relinquished number	Instruments outstanding at 30 June 2021 number
1 October 2017	97,55	142 610	–	(138 817)	(3 793)	–
1 October 2018	106,84	220 091	–	(2 971)	(12 212)	204 908
1 October 2019	83,91	144 039	–	(1 049)	(10 220)	132 770
1 October 2020	74,52	–	190 726	–	(8 753)	181 973
		506 740	190 726	(142 837)	(34 978)	519 651
Weighted average award price (R)		97,71	74,52	97,64	91,04	89,66
Weighted average share price on date of exercise (R)				74,30		

The weighted average remaining contractual life of instruments outstanding as at 30 June 2021 is 1,7 years (2020: 1,3 years).

Upon vesting, the shares become unrestricted in the hands of participants. The cost of the AVI shares is funded by way of contributions from employer companies in respect of participants who are their employees.

The vesting of shares prior to the completion of the three-year restriction period represents the portion allowed to vest on retirement, death, disability or retrenchment.

#### The AVI Black Staff Empowerment Scheme

The AVI Black Staff Empowerment Scheme was established to provide certain full-time black employees of the Group with the opportunity of acquiring shares in the capital of the Company, and has been incorporated within the AVI Black Staff Empowerment Scheme Trust ("the Trust"). The purchase of shares by the Trust for the purpose of the scheme was funded by way of loans from employer companies in respect of participants who are their employees.

Participants were granted a right to purchase ordinary AVI shares equal to the number of options awarded in three equal tranches after the fifth, sixth and seventh anniversaries of acceptance of the offer by the participant. The right to purchase was subject to the settlement of the exercise price by the participant and the express condition that the participant was still an employee at the relevant exercise date. The final allocation was made in December 2011 and the final tranche vested on 31 December 2018. The scheme established in terms of the Trust deed has terminated and no further allocations will be made.

The remaining share options at 30 June 2021 in respect of good leavers have lapsed in terms of the Scheme rules. These options remain unexercised despite ongoing attempts to trace the affected participants. The Trustees have, however, resolved to allow these participants to exercise their share options should they be traced in future.

	2021	2020
Remaining share options	40 124	41 172

# notes to the financial statements continued

For the year ended 30 June 2021

## 8. Share capital and premium continued

### Share incentive schemes continued

#### Restrictions

Ordinary shares in the authorised and unissued capital of the Company were placed under the control of the directors with specific authority to allot and issue them in terms of the Company's existing share incentive schemes ("the schemes"). The total number of share instruments, options or instruments convertible into ordinary shares which may be allocated for purposes of the schemes are detailed in the table below.

Share incentive scheme	Authorised number	% of total issued share capital*	Remaining authorised but not issued number
Revised AVI Executive Share Incentive Scheme	5 213 369	1,5	5 209 627
AVI Deferred Bonus Share Plan	5 213 369	1,5	4 238 134
AVI Out-Performance Scheme	6 915 158	2,0	4 643 477
<b>Total</b>	<b>17 341 896</b>	<b>5,0</b>	<b>14 091 238</b>

\* As at date authority was granted.

#### Share-based payments

The fair value of the equity instruments is measured as follows:

AVI Executive Share Incentive Scheme	Black-Scholes valuation model
Revised AVI Executive Share Incentive Scheme	Black-Scholes valuation model
AVI Black Staff Empowerment Scheme	Black-Scholes valuation model
AVI Out-Performance Scheme	Black-Scholes and Monte Carlo valuation methodology
AVI Deferred Bonus Share Plan	Award date market price of shares

The contractual life of the equity instruments is used as an input into the model. The equity instruments are granted under a service condition and expected attrition is considered in estimating the number of options expected to vest.

The fair value of the estimated number of options expected to vest is expensed over the vesting period of the underlying equity instrument. In the event of accelerated vesting, the remaining fair value of the vested instruments is expensed in the period of vesting.

#### Assumptions applied in arriving at fair value of instruments issued during the year

	2021	2020
<b>Equity instruments issued by the Revised AVI Executive Share Incentive Scheme</b>		
Fair value at grant date	<b>R10,98 – R13,60</b>	R15,40 – R16,13
Share price	<b>R60,17 – R60,26</b>	R55,66 – R68,85
Exercise price	<b>R73,85 – R74,52</b>	R69,75 – R83,91
Expected volatility	<b>21,2% – 28,6%</b>	24,9% – 33,0%
Option life	<b>3,5 years</b>	3,5 years
Dividend yield	<b>1,60% – 2,50%</b>	2,37% – 2,50%
Risk-free interest rate	<b>7,20% – 7,50%</b>	8,32% – 9,87%
<b>Equity instruments issued by the AVI Out-Performance Scheme</b>		
Fair value at grant date	<b>R41,24</b>	R50,38
Share price	<b>R72,47</b>	R83,73
Option life	<b>3 years</b>	3 years
Dividend yield	<b>2,6%</b>	5,0%
Risk-free interest rate	<b>7,20%</b>	8,32%
Expected mean TSR performance	<b>7,2%</b>	7,4%
<b>Equity instruments issued by the AVI Deferred Bonus Share Plan</b>		
Share price	<b>R74,52</b>	R83,91

The expected volatility is based on the average volatility over a period of six months prior to grant date or measurement date.

The R186 bond rate was used to determine a risk-free interest rate at grant date or measurement date.

# notes to the financial statements continued

For the year ended 30 June 2021

	2021 R'm	2020 R'm
<b>9. Reserves</b>		
The balance at end of year comprises:		
Share-based payment reserve	372,0	328,9
Share buy-back reserve	(311,4)	(311,4)
	60,6	17,5
<b>Share-based payments reserve</b>		
The reserve comprises the fair value of equity instruments granted to Group employees, net of tax on deductible recharges. The fair value of the instruments are measured at grant date using generally accepted valuation techniques after taking into account the terms and conditions upon which the instruments were granted.		
<b>Share buy-back reserve</b>		
The reserve represents the reversal of share premium relating to the delisting and cancellation of ordinary shares.		
<b>10. Other payables</b>		
Inter-company payables (Note 19)	174,1	158,8
Other payables and accrued expenses	7,4	6,4
	181,5	165,2
<b>11. Revenue</b>		
Dividends – unlisted companies	1 554,3	2 154,2
Dividends were received from:		
– Subsidiary companies – ordinary shares (Note 19)	1 543,2	1 827,0
– AVI Investment Services – dividend in specie (Note 8)	–	312,3
– Other investments– preference shares (Note 3)	11,1	14,9
	1 554,3	2 154,2
<b>12. Operating profit</b>		
In arriving at the operating profit before capital items, the following have been taken into account:		
Change in fair value of call option assets (Note 18)	(13,2)	95,8
Income on recognition of on-charge receivable	(10,7)	(19,5)
Auditors' remuneration		
– Fee for audit	0,2	0,2
Details of the directors' remuneration are given in the related party disclosure (Note 19)		
<b>13. Finance costs</b>		
Interest expense on borrowings	12,5	4,8

# notes to the financial statements continued

For the year ended 30 June 2021

	2021 R'm	2020 R'm
<b>14. Cash generated by operations</b>		
Operating profit before finance costs	<b>1 566,8</b>	1 735,8
Adjusted for:		
Non-cash items	<b>(28,3)</b>	97,1
– On-charge income recognised in profit and loss (Note 12)	<b>(10,7)</b>	(19,5)
– Change in fair value of call option assets (Note 12)	<b>(13,2)</b>	95,8
– Movement in expected credit loss allowance (Note 1)	–	32,7
– Waiver of debt (Note 2)	–	300,4
– Dividend in specie (Note 11)	–	(312,3)
– Other non-cash items	<b>(4,4)</b>	–
Cash generated by operations before working capital changes	<b>1 538,5</b>	1 832,9
Changes in working capital	<b>50,2</b>	152,8
Decrease in other receivables	<b>33,7</b>	11,3
Increase in other payables	<b>16,5</b>	141,5
Cash generated by operations	<b>1 588,7</b>	1 985,7
<b>15. Proceeds on issue of shares</b>		
Own ordinary shares issued	<b>42,2</b>	21,4
<b>16. Dividends paid</b>		
Ordinary dividends paid	<b>1 379,5</b>	1 376,5
Special dividend paid	<b>942,2</b>	–
<b>Dividends paid and reflected in statement of changes in equity</b>	<b>2 321,7</b>	1 376,5
<b>Ordinary shares</b>		
No. 93 of 250 cents, paid 14 October 2019		839,3
No. 94 of 160 cents, paid 20 April 2020		537,2
No. 95 of 250 cents, paid 19 October 2020	<b>841,2</b>	
No. 96 of 160 cents, paid 19 April 2021	<b>538,3</b>	
No. 97 of 280 cents, paid 19 April 2021 (special dividend)	<b>942,2</b>	
	<b>2 321,7</b>	1 376,5
Ordinary dividend No. 98 of 275 cents in respect of the year ended 30 June 2021 was declared on 3 September 2021 and is payable on 25 October 2021. This will be at the following cost after taking account of the ordinary shares in issue at the date of approval of the annual report.	<b>925,4</b>	
Dividends have been declared out of income reserves and are subject to dividend withholding tax at a rate of 20% in respect of those shareholders who are not exempt from paying dividend withholding tax.		
<b>17. Post balance sheet events</b>		
No material events that meet the requirements of IAS 10 have occurred since the reporting date.		

# notes to the financial statements continued

For the year ended 30 June 2021

## 18. Broad Based Black Economic Empowerment ("BBBEE") transactions

### Irvin & Johnson Holding Company Proprietary Limited ("I&J")

The Company sold 20% of its shareholding in I&J to Main Street 198 Proprietary Limited ("Main Street") in November 2004. Main Street is jointly owned by Mast Fishing Investment Holdings Proprietary Limited ("Mast Fishing") and Tresso Trading 946 Proprietary Limited ("Tresso Trading"), two broad-based black empowered companies with strong commitments to the South African fishing industry. The proceeds on disposal amounted to R160,8 million and the consideration was funded by the Company subscribing for cumulative redeemable preference shares in Main Street.

AVI further increased the BBBEE shareholding in I&J by donating 1% and selling 4% of its shareholding in I&J to a company owned by the South African black employees of I&J and its subsidiaries, Richtrau No. 53 Proprietary Limited ("Richtrau"), on 1 May 2005. On completion of the first vesting cycle and settlement of the gains due to I&J's black employees, the scheme was extended through the introduction of the I&J Black Staff Holding Company Proprietary Limited ("I&J Black Staff HoldCo"), a company owned by the South African black employees of I&J and its subsidiaries, which acquired 100% of the issued share capital of Richtrau. The consideration paid by the I&J Black Staff HoldCo amounted to R15,3 million and was funded by AVI Limited subscribing for cumulative redeemable preference shares in the I&J Black Staff HoldCo.

Post the implementation of the above transactions the effective BBBEE shareholding in I&J is 25% (2020: 25%).

Investment on redeemable preference shares of each company, including arrear preference dividends is as follows (Note 3):

	2021 R'm	2020 R'm
Main Street 198 Proprietary Limited	164,6	160,5
I&J Black Staff Holding Company Proprietary Limited	15,6	15,3

The investment in redeemable preference shares is measured at amortised cost using the effective interest method. Preference dividend income is recognised in profit or loss at the preference dividend rate over the period that it is earned. The preference share investment is assessed for impairment at each reporting date taking into consideration the earnings attributable to the BBBEE shareholders and is recognised in profit or loss, if impaired. No impairment has been recognised for the year ended 30 June 2021 (2020: Rnil).

The Company has adopted the following principles in accounting for the transactions referred to above:

### Main Street

The I&J shareholders' agreement provides for a put option whereby Main Street can require AVI to purchase its shareholding in I&J, and a call option whereby AVI can acquire Main Street's shareholding in I&J. The exercise price of the put and call options is determined by a fixed formula per the shareholders' agreement, largely based on I&J's earnings. During June 2018, the exercise date was extended from July 2018 to July 2022. As part of the extension, a minimum guaranteed exercise price was agreed with Main Street based on the application of the fixed formula at 30 June 2018, of which R65,0 million was paid to Main Street.

A derivative financial asset (call option asset) or liability (put option liability) is recognised to the extent that Main Street's interest in the estimated fair value of I&J exceeds or falls short of the forecast exercise price. The derivative financial instrument is accounted for in terms of IFRS 9 – *Financial Instruments*. The value of the derivative financial instrument when the put or call option is exercised will be included as part of AVI's equity investment in I&J upon reacquiring the I&J shares. The derivative financial instrument was adjusted by the part payment of the minimum guaranteed exercise price in the year ended 30 June 2018.

### I&J Black Staff HoldCo

The I&J Black Staff HoldCo Memorandum of Incorporation provides for a call option whereby AVI can acquire I&J Black Staff HoldCo's shareholding in I&J on 1 July 2021, and a put option whereby the shareholders of I&J Black Staff HoldCo can require AVI to purchase their shareholding in I&J from 28 December 2021. The exercise price of the put and call options is determined by a fixed formula per the shareholders' agreement, largely based on I&J's earnings over a period of several years.

A derivative financial asset (call option asset) or liability (put option liability) is recognised to the extent that I&J Black Staff HoldCo's interest in the estimated fair value of I&J exceeds or falls short of the forecast exercise price. The derivative financial instrument is accounted for in terms of IFRS 9 *Financial Instruments*. The value of the derivative financial instrument when the put or call option is exercised will be included as part of AVI's equity investment in I&J upon reacquiring the I&J shares.

The amount paid by AVI upon exercise of the call or put option will be on-charged to Irvin & Johnson Holding Company Proprietary Limited.

# notes to the financial statements continued

For the year ended 30 June 2021

## 18. Broad Based Black Economic Empowerment ("BBBEE") transactions continued

Reconciliation of the change in fair value of call option assets (level 3 financial instruments)

	2021 R'm	2020 R'm
Fair value of call option assets at beginning of year	252,5	348,3
Changes in fair value recognised in profit or loss	13,2	(95,8)
Fair value of call option assets at end of year	265,7	252,5
Call option asset	265,7	252,5
Less: Portion receivable within one year included in other receivables	(32,3)	–
Call option asset (non-current portion)	233,4	252,5

## 19. Related party transactions

### Transactions with Group entities

Administration fees paid to a subsidiary – AVI Financial Services Proprietary Limited	0,7	0,7
Dividends received from subsidiaries – ordinary dividends (Note 11)	1 543,2	1 827,0
Dividends received from subsidiaries – preference dividends (Note 11)	11,1	14,9
AVI Investment Services – dividend in specie (Note 11)	–	312,3
AVI Investment Services – waiver of debt (Note 2)	–	300,4
Loans to subsidiary companies (Note 2)	120,8	180,7
Call account maintained with AVI Group Treasury – AVI Financial Services Proprietary Limited (Note 7)	359,4	988,8
On-charge receivable from subsidiary (Note 6) – Irvin & Johnson Limited	102,0	91,4
Loan receivable from subsidiary (Note 6) – The AVI Limited Executive Share Incentive Scheme	–	33,7
Group share scheme recharge receivable from subsidiaries (Note 4)	55,3	70,2
Other payables to subsidiaries (Note 10) – Irvin & Johnson Black Staff Holding Company Proprietary Limited	47,2	51,3
Other payables to subsidiaries (Note 10) – Main Street 198 Proprietary Limited	126,9	107,5

Details of the principal subsidiaries and other investments are given in Note 2 and 3.

### Ordinary shares

The beneficial holders of 3% or more of the issued ordinary shares of the Company at 30 June 2021 according to the information available to the directors were:

	Number of ordinary shares	%
Government Employees Pension Fund	56 709 951	16,8
Allan Gray	15 206 324	4,5
Old Mutual Group	15 124 454	4,5
Vanguard Investment Management	11 298 434	3,4

# notes to the financial statements continued

For the year ended 30 June 2021

## 19. Related party transactions continued

### Directors of the Company

#### Directors' emoluments

The following emoluments were paid to directors of the Company:

	Salary R'000	Bonus and per- formance related payments R'000	Pension fund contri- butions R'000	Gains on exercise of share incentive instruments* R'000	Other benefits and allowances R'000	2021 Total R'000	2020 Total R'000
<b>Executive directors</b>							
SL Crutchley	11 166	3 054	882	13 931	549	29 582	27 032
OP Cressey	6 297	1 226	529	6 945	42	15 039	13 870
M Koursaris	4 928	883	544	5 132	41	11 528	10 505
	<b>22 391</b>	<b>5 163</b>	<b>1 955</b>	<b>26 008</b>	<b>632</b>	<b>56 149</b>	<b>51 407</b>

\*Gains on exercise of share incentive instruments represent the actual gain received by the director on exercising vested share instruments.

The above directors' emoluments were paid by another AVI Group company.

	2021 R'000	2020 R'000
<b>Non-executive directors' and committee fees</b>		
GR Tipper (Chairman)	1 955	1 853
JR Hersov	362	361
A Nühn <sup>1,3</sup>	362	1 028
MJ Bosman	752	713
A Muller	634	590
AM Thebyane	632	599
B Silwanyana <sup>2</sup>	202	–
Total non-executive directors' and committee fees	<b>4 899</b>	<b>5 144</b>
Total directors' emoluments	<b>61 048</b>	<b>56 551</b>

<sup>1</sup> Paid in Euros.

<sup>2</sup> Appointed 22 February 2021.

<sup>3</sup> Resigned 5 November 2020.

The IFRS 2 charge in respect of share incentive instruments granted to directors is as follows:

	2021 R'000	2020 R'000
SL Crutchley	10 222	10 416
OP Cressey	4 527	4 849
M Koursaris	3 463	3 566
	<b>18 212</b>	<b>18 831</b>

# notes to the financial statements continued

For the year ended 30 June 2021

## 19. Related party transactions continued

### Directors' emoluments continued

#### Share incentive scheme interests

The directors of the Company have the following interests in AVI Group share incentive schemes:

#### The AVI Executive Share Incentive Scheme

Name	Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Exercised/lapsed number	Relinquished <sup>1</sup> number	Instruments outstanding at 30 June 2021 number
SL Crutchley	1 April 2016	83,06	149 693	–	(149 693)	–	–
			149 693	–	(149 693)	–	–

#### The Revised AVI Executive Share Incentive Scheme

Name	Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Exercised number	Relinquished <sup>1</sup> number	Instruments outstanding at 30 June 2021 number
SL Crutchley	1 April 2017	101,79	127 258	–	–	(54 179)	73 079
	1 April 2018	108,73	48 058	–	–	(48 058)	–
	1 April 2019	89,27	261 227	–	–	–	261 227
	1 April 2020	69,75	361 080	–	–	–	361 080
	1 April 2021	73,85	–	392 674	–	–	392 674
OP Cressey	23 November 2016	94,07	74 489	–	–	–	74 489
	1 October 2017	97,77	78 122	–	–	(3 088)	75 034
	1 October 2018	106,84	44 327	–	–	(44 327)	–
	1 October 2019	83,91	150 210	–	–	–	150 210
	1 October 2020	74,52	–	179 708	–	–	179 708
M Koursaris	1 April 2017	101,79	48 198	–	–	(13 773)	34 425
	1 April 2018	108,73	20 355	–	–	(20 355)	–
	1 April 2019	89,27	94 975	–	–	–	94 975
	1 April 2020	69,75	130 064	–	–	–	130 064
	1 April 2021	73,85	–	130 520	–	–	130 520
			1 438 363	702 902	–	(183 780)	1 957 485

<sup>1</sup> The number of relinquished instruments represents instruments sacrificed in favour of AVI Out-Performance Scheme options in terms of the rules of the AVI Out-Performance Scheme.

The AVI Executive Share Incentive Scheme was replaced by the Revised AVI Executive Share Incentive Scheme after approval by shareholders at the Annual General Meeting held on 3 November 2016 with no further allocations in terms of the AVI Executive Share Incentive Scheme after April 2016 (refer Note 8).

All options vest three years after grant date, and lapse on the fifth anniversary of the grant date.

# notes to the financial statements continued

For the year ended 30 June 2021

## 19. Related party transactions continued

### Directors' emoluments continued

### Share incentive scheme interests continued

### The AVI Out-Performance Scheme

Name	Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Exercised number	Relinquished number	Instruments outstanding at 30 June 2021 number
SL Crutchley	1 October 2017	98,57	50 336	–	(50 336)	–	–
	1 October 2018	110,52	53 872	–	–	–	53 872
	1 October 2019	83,73	76 798	–	–	–	76 798
	1 October 2020	72,42	–	102 237	–	–	102 237
OP Cressey	1 October 2017	98,57	26 645	–	(26 645)	–	–
	1 October 2018	110,52	27 329	–	–	–	27 329
	1 October 2019	83,73	38 598	–	–	–	38 598
	1 October 2020	72,42	–	47 415	–	–	47 415
M Koursaris	1 October 2017	98,57	19 178	–	(19 178)	–	–
	1 October 2018	110,52	19 670	–	–	–	19 670
	1 October 2019	83,73	27 781	–	–	–	27 781
	1 October 2020	72,42	–	34 128	–	–	34 128
			340 207	183 780	(96 159)	–	427 828

All instruments vest three years after award date. Instruments are converted to shares if the performance requirements are met on the measurement date.

### The AVI Deferred Bonus Share Plan

Name	Date of award	Award price per instrument R	Instruments outstanding at 30 June 2020 number	Awarded number	Vested number	Relinquished number	Instruments outstanding at 30 June 2021 number
SL Crutchley	1 October 2017	97,55	27 185	–	(27 185)	–	–
	1 October 2018	106,84	73 898	–	–	–	73 898
	1 October 2019	83,91	37 340	–	–	–	37 340
	1 October 2020	74,52	–	29 496	–	–	29 496
OP Cressey	1 October 2017	97,55	12 229	–	(12 229)	–	–
	1 October 2018	106,84	31 490	–	–	–	31 490
	1 October 2019	83,91	15 764	–	–	–	15 764
	1 October 2020	74,52	–	11 128	–	–	11 128
M Koursaris	1 October 2017	97,55	8 904	–	(8 904)	–	–
	1 October 2018	106,84	22 505	–	–	–	22 505
	1 October 2019	83,91	11 346	–	–	–	11 346
	1 October 2020	74,52	–	8 010	–	–	8 010
			240 661	48 634	(48 318)	–	240 977

The AVI Deferred Bonus Share Plan was approved by shareholders at the Annual General Meeting held on 3 November 2016 with the first allocation on 18 November 2016 (refer Note 8).

Upon vesting, the shares become unrestricted in the hands of participants. The cost of the AVI shares is funded by way of contributions from employer companies in respect of participants who are their employees.

The vesting of shares prior to the completion of the three year restriction period represents the portion allowed to vest on retirement, death, disability or retrenchment.

# notes to the financial statements continued

For the year ended 30 June 2021

## 20. Financial risk management

### 20.1 Overview

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing financial risk, and the Company's management of capital. Further quantitative disclosures are included throughout these financial statements.

The Board of directors has overall responsibility for the establishment and oversight of the Company's financial risk management framework. The AVI Company Treasury, together with the relevant business unit executives, is responsible for developing the relevant financial risk management policies and for monitoring risk.

The Company's financial risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to identify and review changes in market conditions and the Company's activities. The Company aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The AVI Audit Committee oversees management's monitoring of compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the financial risks faced by the Company. The AVI Audit Committee is assisted in its oversight role by internal audit.

### 20.2 Capital management

The Board's policy is to maintain a strong working capital base so as to maintain investor, creditor and market confidence and to sustain the future development of the business.

From time to time the Company purchases its own shares in the market under general authority granted by shareholders; the timing of these purchases depends on market prices. Primarily the shares are repurchased as part of a programme to return capital to shareholders, but some may be used for issuing shares under the AVI Group's share incentive schemes. Buying decisions are made under specific mandates from the executive directors.

There were no changes to the Company's approach to capital management during the year.

### 20.3 Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's cash and cash equivalents and loan receivables and other investments.

#### *Cash and cash equivalents and other investments*

The majority of the Company's investments are in liquid securities with counterparties that have sound credit ratings. Where considered necessary, security is sought. Management does not expect any counterparty to fail to meet its obligations.

#### *Guarantees*

The Company's policy is to provide limited financial guarantees in respect of banking facilities for subsidiaries. At 30 June 2021 guarantees were in place for AVI Financial Services Proprietary Limited, National Brands Limited, Irvin & Johnson Holding Company Proprietary Limited, A&D Spitz Proprietary Limited, Indigo Brands Proprietary Limited, Hampton Sportswear Proprietary Limited, Green Cross Manufacturers Proprietary Limited, Ciro Full Service Beverage Company Limited, Irvin & Johnson Aquaculture Proprietary Limited and Irvin & Johnson Property Holding Company Proprietary Limited (2020: AVI Financial Services Proprietary Limited, National Brands Limited, Irvin & Johnson Holding Company Proprietary Limited, A&D Spitz Proprietary Limited, Indigo Brands Proprietary Limited, Hampton Sportswear Proprietary Limited, Green Cross Manufacturers Proprietary Limited, Ciro Full Service Beverage Company Limited, Irvin & Johnson Aquaculture Proprietary Limited and Irvin & Johnson Property Holding Company Proprietary Limited). There have been no draw downs of the above mentioned guarantees in the current and prior year.

In addition the Company provides limited sureties for outstanding debt under the cash management agreement for subsidiary companies that participate in the Company's cash management agreement.

# notes to the financial statements continued

For the year ended 30 June 2021

## 20. Financial risk management continued

### 20.3 Credit risk continued

#### *Subordination agreement*

The Company has subordinated its right to claim or accept repayment of a portion of its loan from Green Cross Manufacturers Proprietary Limited in favour of the other creditors until the assets of Green Cross Manufacturers Proprietary Limited, fair valued, exceed its liabilities.

#### *Exposure to credit risk*

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	2021 R'm	2020 R'm
Loans to subsidiaries	120,8	180,7
Other receivables*	134,3	33,7
Cash and cash equivalents	359,7	988,9
Total	614,8	1 203,3

\* Excludes Group share scheme recharge receivable.

### 20.4 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The following are the contractual maturities of financial liabilities, including estimated interest payments, and excluding the impact of netting agreements:

	Carrying amount R'm	Contractual cash flows R'm	1 year or less R'm	+1 – 2 years R'm	+2 – 5 years R'm	More than 5 years R'm
<b>30 June 2021</b>						
<i>Non-derivative financial liabilities</i>						
Other payables	181,4	181,4	181,4	–	–	–
<b>30 June 2020</b>						
<i>Non-derivative financial liabilities</i>						
Other payables	165,2	165,2	165,2	–	–	–

### 20.5 Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### *Interest rate risk*

The Company, being strongly cash generative, adopts a policy of ensuring that most of its exposure to changes in interest rates on borrowings is on a floating rate basis. The interest rate profile of the Company relates to the BBBEE transaction where both the fair value of the investment on redeemable preference shares and corresponding liability (disclosed in Other payables) have the same interest rate as an underlying input. At reporting date the net of these instruments is R6,4 million (2020: R17,1 million) and the net impact of changes in the market interest rates will therefore be minor.

An increase of 100 basis points in interest rates at the reporting date, calculated on the net closing balances (as mentioned above) and using simple interest for 12 months, would have decreased profit and equity by R0,1 million (2020: R0,2 million). A decrease of 100 basis points would have had the equal but opposite effect. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2020.

# notes to the financial statements continued

For the year ended 30 June 2021

## 21. Financial assets and liabilities

### Accounting classifications and fair values

The table below sets out the Company's classification of each class of financial assets and liabilities, including their levels in the fair value hierarchy (if applicable).

	CARRYING AMOUNT			FAIR VALUE HIERARCHY		
	Assets	Debt instruments, derivatives and equity instruments at fair value through profit or loss	Debt instruments at amortised cost	Level 1	Level 2	Level 3
	Liabilities	Financial liabilities at fair value through profit or loss	Financial liabilities at amortised cost			
30 June 2021	R'm	R'm	R'm	R'm	R'm	R'm
<b>Financial assets measured at fair value</b>	<b>335,4</b>	<b>335,4</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>335,4</b>
On-charge receivable	102,0	102,0	–			102,0
Call option assets	233,4	233,4	–			233,4
<b>Financial assets not measured at fair value</b>	<b>660,7</b>	<b>–</b>	<b>660,7</b>	<b>–</b>	<b>–</b>	<b>–</b>
Loans to subsidiary companies	120,8	–	120,8			
Other investments	180,2	–	180,2			
Cash and cash equivalents	359,7	–	359,7			
<b>Financial liabilities not measured at fair value</b>	<b>(181,4)</b>	<b>–</b>	<b>(181,4)</b>	<b>–</b>	<b>–</b>	<b>–</b>
Other payables and accrued expenses	(181,4)	–	(181,4)			

# notes to the financial statements continued

For the year ended 30 June 2021

## 21. Financial assets and liabilities continued

Accounting classifications and fair values continued

	CARRYING AMOUNT			FAIR VALUE HIERARCHY		
	Assets	Debt instruments, derivatives and equity instruments at fair value through profit or loss	Debt instruments at amortised cost	Level 1	Level 2	Level 3
Liabilities		Financial liabilities at fair value through profit or loss	Financial liabilities at amortised cost			
<b>30 June 2020</b>	R'm	R'm	R'm	R'm	R'm	R'm
<b>Financial assets measured at fair value</b>	343,9	343,9	–	–	–	343,9
On-charge receivable	91,4	91,4	–			91,4
Call option assets	252,5	252,5	–			252,5
<b>Financial assets not measured at fair value</b>	1 379,1	–	1 379,1	–	–	–
Loans to subsidiary companies	180,7	–	180,7			
Other investments	175,8	–	175,8			
Other receivables	33,7	–	33,7			
Cash and cash equivalents	988,9	–	988,9			
<b>Financial liabilities not measured at fair value</b>	(165,2)	–	(165,2)	–	–	–
Other payables and accrued expenses	(165,2)	–	(165,2)			

Management has assessed that the fair values of borrowings by subsidiary companies, preference shares, cash and cash equivalents, other receivables and other payables approximate their carrying amounts largely due to the short-term maturities of these instruments.

The different levels as disclosed in the table above have been defined as follows:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 – inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 – inputs for the assets or liability that are not based on observable market data (unobservable inputs).

Fair values have been determined for measurement and/or disclosure purposes based on the methods described below. Where applicable, further information about the assumptions made in determining fair value is disclosed in the notes specific to that asset or liability.

### Measurement of fair value

The following table shows the valuation techniques used in measuring level 3 fair values, as well as the significant unobservable inputs used.

### Financial instruments measured at fair value

Derivative financial instruments have been recognised for the call and put options relating to I&J's BBEE transactions (Note 18). These derivative financial instruments have been accounted for in terms of IFRS 9 *Financial Instruments*.

The amount expected to be incurred by AVI in terms of the buyback of shares from I&J Black Staff HoldCo on the exercise of the put or call option will be recovered from I&J through an on-charge. Consequently an on-charge receivable is recognised for the amount expected to be received from Irvin & Johnson Holding Company Proprietary Limited based on the amount AVI will incur in buying the shares from I&J Black Staff HoldCo.

# notes to the financial statements continued

For the year ended 30 June 2021

## 21. Financial assets and liabilities continued

### Financial instruments measured at fair value continued

The valuation technique, unobservable inputs and the inter-relationship between significant inputs and the fair value in respect of the call option assets/put option liabilities and on-charge receivable are detailed below:

Type	Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurements
Derivative financial instruments at fair value in respect of call option assets, and on-charge receivable.	<p>The call option assets are measured as the difference between I&amp;J's estimated fair value and the forecast option exercise price.</p> <p>The on-charge receivable from I&amp;J is measured as the difference between the forecast option exercise price and the forecast preference share balance.</p> <p>A discounted cash flow valuation model as well as a Monte Carlo valuation model is used to determine the forecast option exercise price and forecast preference share balance by considering the present value of expected cash flows discounted to a present value using a risk free discount rate. The expected cash flows are determined with reference to a fixed formula, taking into account the minimum guaranteed exercise price (for the Main Street arrangement), which forms the basis for future payments and considers the I&amp;J Group forecast headline earnings over the applicable measurement period taking cognisance of historical earnings volatility. Given the complexity of I&amp;J's business and historical headline earnings volatility, the determination of forecast earnings is challenging, however, greater certainty will be achieved closer to vesting date.</p> <p>I&amp;J's estimated fair value is determined by:</p> <ul style="list-style-type: none"> <li>– evaluating the reasonability of its net asset value;</li> <li>– assessing future earnings prospects; and</li> <li>– considering specific factors unique to an asset of its nature.</li> </ul> <p>In the current year an estimated fair value of net asset value plus 20% has been used in the calculation of the call option assets.</p>	<ol style="list-style-type: none"> <li>1. I&amp;J's forecast headline earnings are impacted by exchange rates, hake resource performance, quota allocation and selling prices in export markets; and</li> <li>2. Discount rate of 3,5% to 5,5% based on the R186 and R208 bond rate which has a similar maturity date.</li> </ol>	<p>The estimated fair value would increase/(decrease) if:</p> <ol style="list-style-type: none"> <li>1. The headline earnings were higher/(lower); and</li> <li>2. The discount rate were lower/(higher).</li> </ol>

There were no transfers between Levels 1,2 or 3 of the fair value hierarchy for the years ended 30 June 2021 and 30 June 2020.

A reconciliation of the movement in the fair value of the call option assets has been disclosed in Note 18.

## 22. Segment reporting

Management have assessed that this entity is managed as one segment due to the fact that it is an investment holding company. The primary source of income is dividends received. Segment reporting is not disclosed in this set of financial statements.

The segment report of the AVI Limited Group of companies is included in the consolidated financial statements available at the Company's registered office or on the AVI website [www.avi.co.za](http://www.avi.co.za).



# AVI

GROWING GREAT BRANDS

[WWW.AVI.CO.ZA](http://WWW.AVI.CO.ZA)